



**Defending nature, empowering people**

# **Annual Report**

# **2022**



ANNUAL REPORT  
**2022**

# INDEX

4	Outline
7	Letter from the President and the General Director
9	2022 in numbers
10	Identity
18	Organizational Structure
28	How we work
40	Our work in 2022
66	Financials
72	Join us

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## Outline

The corporate social responsibility (CSR) report is a **tool for transparency**, offering stakeholders of Istituto Oikos – partners, staff, citizens, institutions, and public administrations – detailed information about the organization's activities and achievements throughout 2022. It adheres to the CSR guidelines for nonprofit (third sector) organizations and is guided by the overarching framework of the **2019-2023 strategic plan**.

The document is structured in 6 chapters:

- 1) Identity
- 2) Organizational structure
- 3) How we work
- 4) Our work in 2022
- 5) Financial report
- 6) Join us

**1. Identity:** provides an overview of Oikos' profile, mission, vision, values, offices located in Italy and abroad, membership, as well as any awards received.

**2. Organizational structure:** a comprehensive analysis of the organization's governance and control bodies, along with an examination of the operational structure through an organization chart and key personnel information.

**3. How we work:** summarizes our approach and processes, including monitoring and evaluation, innovative elements, networking and outreach activities, supporters, and policies and procedures governing relationships with staff and stakeholders.



**4. Our work in 2022:** describes the primary activities undertaken in 2022 in the countries in which we work. It begins with a brief analysis of the intervention context and outlines our contribution to the Sustainable Development Goals of the 2030 Agenda. For each country, information is provided on the allocated budget, number of projects, beneficiaries, key activities, achieved results, and relevant scientific insights.

**5. Financial report:** an illustration and analysis of the 2022 financial statements are presented.

**6. Join us:** showcases examples of how both companies and individuals can collaborate with Oikos to make tangible contributions to our mission and work. All the information included in this document has undergone **internal verification and audit processes** to ensure accuracy. The **monitoring and evaluation** procedures have allowed us to integrate result summaries with trends compared to 2020 and 2021, derived from the analysis of **Key Performance Indicators (KPIs)**. These comparisons pertain to both the organizational structure (Chapter 3 – How we work) and the sectors of intervention (Chapter 4 – Our work in 2022).

The corporate social responsibility (CSR) report is available in digital version, in Italian and English, on the Istituto Oikos website at this link: [www.istituto-oikos.org/statute-and-reports](http://www.istituto-oikos.org/statute-and-reports). For the 2022 edition, we have decided to print few copies and concentrate our distribution efforts mainly online, with a view to sustainability.



**WE QUESTION WHETHER THE VOICES OF CLIMATE AND ENVIRONMENTAL ACTIVISTS, AS WELL AS CIVIL SOCIETY, ARE SUFFICIENTLY STRONG AND CLEAR. IT IS CRUCIAL TO SEIZE EVERY OPPORTUNITY TO ACCELERATE PROCESSES OF CLIMATE ADAPTATION AND MITIGATION AND TO FOSTER DIALOGUE BETWEEN STAKEHOLDERS CAPABLE OF TRANSCENDING UNNECESSARY DISTINCTIONS. WE MUST CULTIVATE OPTIMISM, TRUST, AND THE NECESSARY ENERGY TO AVOID INDIFFERENCE TOWARDS THE REALITY OF THE CHALLENGES WE FACE TODAY.**

## Letter from the President and the General Director

The interdependence of biodiversity, ecosystems, climate, and human society has guided our work in 2022, with our primary focus on Italy, Lebanon, Myanmar, Mozambique, Tanzania, and the Mediterranean basin. Our Key Performance Indicators (KPIs) show that we are making progress in the right direction. For instance, our efforts to protect terrestrial biodiversity have led us to cover an area exceeding 160,000 hectares in 2022, showing a clear increase compared to 2020. Access to latrines equipped with handwashing facilities has tripled since 2020. Over 500,000 beneficiaries have witnessed the vital importance of healthy ecosystems in reducing poverty and preventing conflict. To achieve these outcomes, our team of 130 dedicated professionals, working in synergy with 206 partners, managed 106 grants and 9 service contracts for governments, agencies, and private companies. We take immense pride in our consolidated, competent, and closely-knit team, as they represent our most valuable asset and an essential element for planning future activities. We had hoped that a new way of collaborating globally was taking shape: sharing new challenges and giving increasing space in international debates to environmental issues. However, extreme weather events, conflicts over natural resources, and the resulting migration are instead creating societies plagued by fear, oppressed by uncertainty, and burdened by social suffering, especially affecting the most vulnerable. Additionally, the inability to address the most critical issues, such as climate change, raises concerns.

We acknowledge that the magnitude and severity of the impact of human activities on the environment require a response that goes beyond individual sensitivity. It necessitates swift, coordinated action on a global scale, orchestrated by public administrations, and addressing systems of production and consumption. We question whether the voices of climate and environmental activists, as well as civil society, are sufficiently strong and clear. It is crucial to seize every opportunity to accelerate processes of climate adaptation and mitigation and to foster dialogue between stakeholders capable of transcending unnecessary distinctions. We must cultivate optimism, trust, and the necessary energy to avoid indifference towards the reality of the challenges we face today. These social and environmental challenges make us all participants in and protagonists of a green and truly equitable transition.



Rossella Rossi  
Presidente



Paola Mariani  
Direttore Responsabile





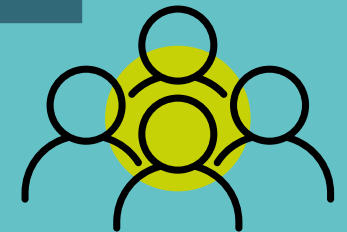
2022  
IN NUMBERS

5 Countries

94 projects

130 workers

505,382 beneficiaries



206 partners





# 01

Istituto Oikos is a non-profit organization committed to the protection of biodiversity and the dissemination of more sustainable lifestyles in Europe and around the world. Since 1996, we have conceived and implemented more than 350 projects in Italy and in 17 countries across Europe, Asia, Africa, and Latin America.

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## VISION

A future in which ecology, economy, and equity come together to reconcile the needs of people and the environment

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## MISSION

To contribute to conserving ecosystems by promoting development in a professional, innovative and participatory manner

Without nature, there is no future. Protecting nature means protecting ourselves: it is a complex but indispensable task. For 25 years, Istituto Oikos has placed the protection and restoration of our common resources (forests, flora, fauna, soil, and water) at the center of its commitment, with particular attention to climate change, the most urgent and tangible challenge to the well-being of global society. We promote the conservation of natural resources, the development of responsible production and consumption models, and the adoption of sustainable lifestyles, focusing on ethical and social issues and the role of the most vulnerable groups, including women and young people. All of our interventions are possible thanks to the guidance of professionals for the environment, the active involvement of our beneficiaries, and the partnership with public bodies, international organizations, and companies. We do that to ensure compliance with the Sustainable Development Goals of the 2030 Agenda and to build a greener and more harmonious future for all.





## THE WORK OF THE ORGANIZATION IS BASED ON THE FOLLOWING VALUES:



### Innovation and testing

These are two of the tools that are essential for us to implement efficient and effective programs. Through the search for state-of-the-art solutions and the design of new models and best practices, Istituto Oikos promotes initiatives, methods, and technologies that positively impact socio-economic, environmental, and cultural processes.



### Solidity and Sustainability of Actions

Ensuring efficient management and concrete solutions is a priority. Therefore, we strive to avoid any waste of resources with a view to long-term sustainability.



### Professional Excellence

Esteem for human resources, with ongoing development of skills, is a prerequisite for maintaining high quality standards. We seek to respond to the needs of our stakeholders by being open to constant dialogue and developing effective solutions that are regularly subject to verification and monitoring.



### Scientific rigor

Our work is based on a rigorous scientific approach, founded on proven expertise in the issues addressed, a constant search for methodological and technological innovations, and a multidisciplinary approach.



### Sharing and Participation

Two fundamental pillars to ensure the success of effective and lasting contributions. We seek to fully share our objectives with collaborators and favor transparent and extended decision-making processes: we involve organizations, groups, communities, associations, and beneficiaries in defining strategies, planning, and sharing results.



### Equity and Solidarity

We have one certainty: environmental conservation has a primary economic and social role. This is why we are committed to the rational use and management of natural resources in favor of balanced growth and a fairer distribution of our collective wealth.



### Interculturality

Cultural diversity is a resource to be valued. We raise awareness and promote reciprocal recognition through dialogue and mediation. We also believe that the conscious use of natural resources contributes to the appreciation of the varied aspects of cultural history and the pursuit of social justice.



### Consistency

The verification, for each activity undertaken, of full adherence to the values adopted is an integral part of our work. We consider consistency in our work to be a key factor in enhancing the value of our initiatives.



WHERE WE WORK



➤ Since 2021, due to the political instability in Myanmar, the expatriate staff of Oikos has been coordinating projects from a temporary base in Thailand, near the southern border with Myanmar.

➤ The international and regional offices are part of the Istituto Oikos network, and relations are governed by a specific agreement.



## AWARDS

- Recognized as an Association (Prefecture of Varese)
- Recognized as an Environmental protection association by the Ministry of Ecological Transition (MITE) under Art. 13 of L.349/86
- Registered in the public list of Civil Society Organizations (CSOs) and other non-profit entities, pursuant to Art. 26 of Law no. 125/2014 of the Italian Agency for Development Cooperation (Decree no. 2016/337/000241/0 of 04/04/2016)
- Non-profit organization (Onlus) according to Decree 760/97

Istituto Oikos has started the procedure for registration in the Single National Register of the Third Sector (RUNTS) pursuant to Legislative Decree 117 of July 3, 2017 (Determination No. 235 of February 10, 2023).

## MEMBERSHIPS

- Association of Italian NGOs (AOI)
- CoLomba (Association of Lombardy NGOs)
- Concord Italy
- International Union for Conservation of Nature (IUCN)
- Italian Alliance for Sustainable Development (ASVIS)





# Organizational structure

## 02

### STATUTORY, SUPERVISORY AND CONTROL BODIES

#### Governing bodies

According to its Statute, Istituto Oikos is governed by the following bodies:

- General Assembly of members
- Board of Directors
- Statutory Auditor (monocratic)
- Compliance and Supervisory Body

#### ➤ GENERAL ASSEMBLY OF MEMBERS

Approves budgets and outlines the strategic directions of the organization, defined within the framework of the Strategic Plan 2019-2023.

##### Profile of members

number of members: 54 – average age: 54 – gender: 25 F 29 M

#### ➤ BOARD OF DIRECTORS

Holds office for three years and may be re-elected. It guides and supervises the day-to-day management of the organization. It consists of a minimum of five and a maximum of seven members, including the President—the legal representative of the Association—and the Vice President, chosen from among the members.

Profile of members - appointed 11 November 2019



**Rossella Rossi**  
President



**Adriano Martinoli**  
Vice President



**Alessandra Gagliardi**  
Member



**Sergio Vismara**  
Member



**Vittorio Rinaldi**  
Member

#### ➤ STATUTORY AUDITOR (MONOCRATIC)

The Auditor supervises compliance with the Articles of Association and the adequacy of the organizational, administrative and accounting structure.



**Maria Clotilde Cermisoni**  
Sole Auditor, Chartered Accountant and Auditor.  
Appointment from 11/11/2019

#### ➤ SUPERVISORY BODY (SB)

Carries out periodic internal control and verification activities and validates compliance with prevention and privacy regulations.

Member profile – appointed on February 6, 2020



**Rossella Rossi**  
President



**Eugenio Carlini**  
Member



**Giorgio Cancelliere**  
Member

## SCIENTIFIC COMMITTEE

An advisory body that formulates positions and proposals on strategies, objectives, projects, studies, research or other initiatives promoted by the organization, verifying the scientific accuracy of its work.



**Adriano Martinoli**  
Professor of zoology and fauna conservation at the University of Insubria in Varese - member since 14/12/2011



**Giorgio Cancelliere**  
Water management expert - member since 24/3/2009



**Maurizio di Robilant**  
President and founder of Robilant Associati S.p.A. and Fondazione Italia Patria della Bellezza (Foundation Italy - Homeland of Beauty) - member since 24/3/2009



**Paolo Anselmi**  
Anthropologist and social researcher, lecturer in Social Marketing at the Catholic University of the Sacred Heart in Milan - member since 24/3/2009



**Grammenos Mastrojeni**  
Ecologist, Deputy Secretary General of the Union of the Mediterranean (UfM) - member since 16/12/2019



**Mario Motta**  
Professor at the Milan Polytechnic, Department of Energy - member since 16/12/2019



**Silvia Ceppi**  
Biodiversity conservation and natural resource management expert in Tanzania - member since 16/12/2019



**Stefano Caserini**  
Environmental engineer and PhD in Health Engineering; lecturer in Climate Change Mitigation at the Milan Polytechnic - member since 16/12/2019



**Vittorio Rinaldi**  
Anthropologist, expert in monitoring and evaluation, lecturer in Techniques and Culture at the University of Insubria in Varese - member since 16/12/2019



**Paola Testori Coggi**  
Former Director General Health and Consumers of the European Commission, expert in *Life Sciences* - member since 16/12/2019



**Damiano Preatoni**  
Zoologist, expert in databases and territorial information systems; lecturer in Eco-ethology and GIS Applications to Biodiversity Monitoring at the University of Insubria in Varese - member since 16/12/2019



**Pedro Regato**  
Expert in forest management and climate change - member since 16/12/2019

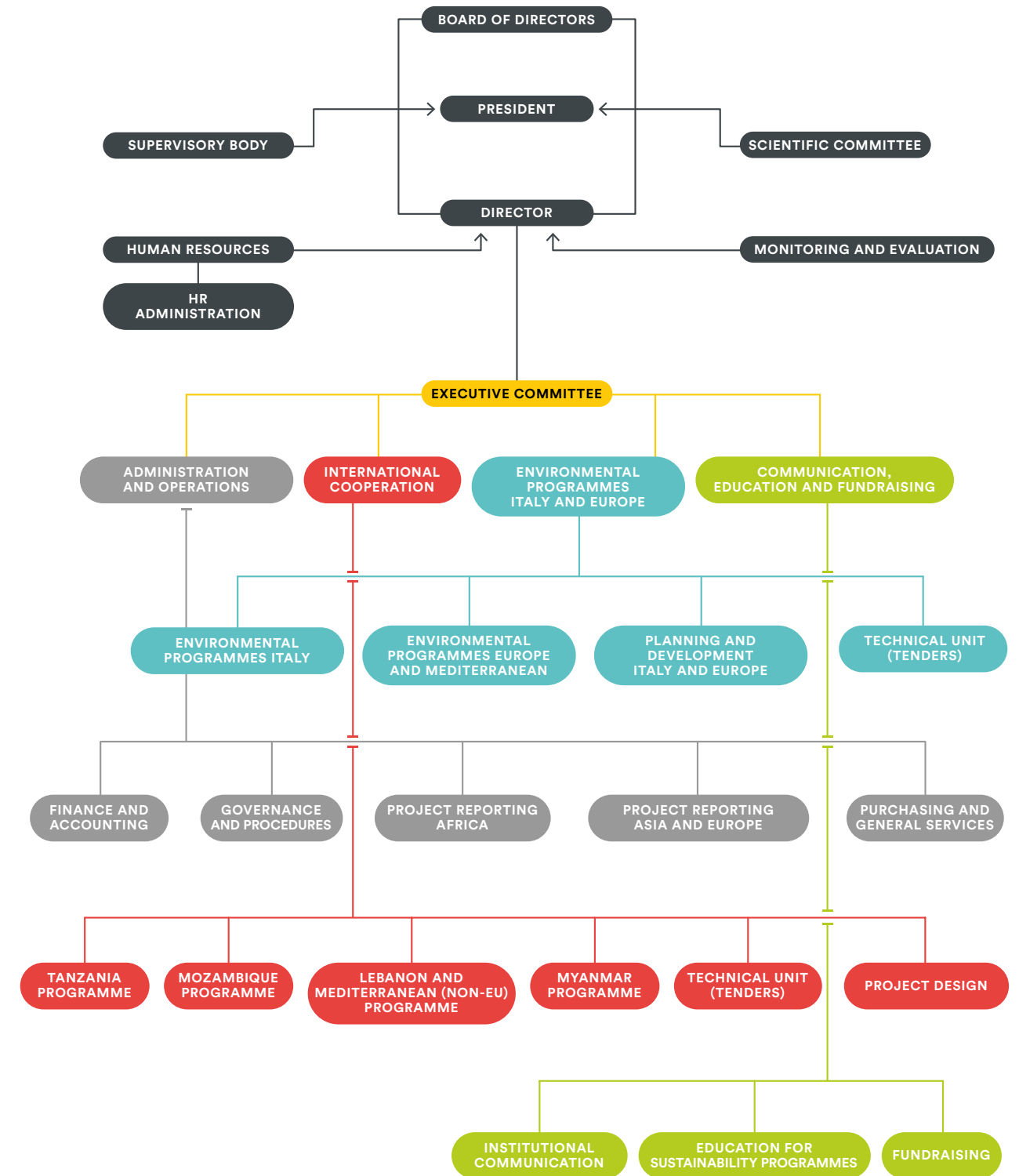


**Giuseppe Selvaggi**  
Agronomist, expert in food security and rural livelihoods, with a focus on Africa - member since 16/12/2019



**Marco Bezzi**  
PhD in environmental engineering; lecturer at the Department of Civil, Environmental and Mechanical Engineering, University of Trento - member since 16/12/2019

## OPERATIONAL STRUCTURES





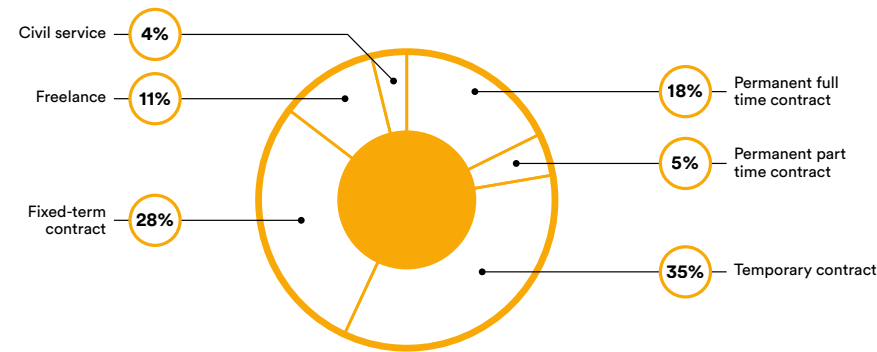
PEOPLE

At Istituto Oikos, we firmly believe that **people are at the core of our mission**, which is to protect biodiversity and promote sustainable and inclusive development. To achieve this ambitious goal, it is crucial to have a team of qualified and motivated personnel. Therefore, one of our strategic objectives is to **prioritize the professional and personal growth** of our staff, both in Italy and abroad. We particularly focus on supporting women, young people, and disadvantaged groups. To fulfill this objective, we provide opportunities for training and specialization in key areas and reinforce the internal knowledge base of our organization. Additionally, we foster opportunities for exchange and collaboration among colleagues while optimizing the application of internal processes and procedures.

As of 2022, the workforce of Istituto Oikos comprises **130 employees**, with 43 individuals working at our headquarters, 25 expatriates, and 62 local staff.

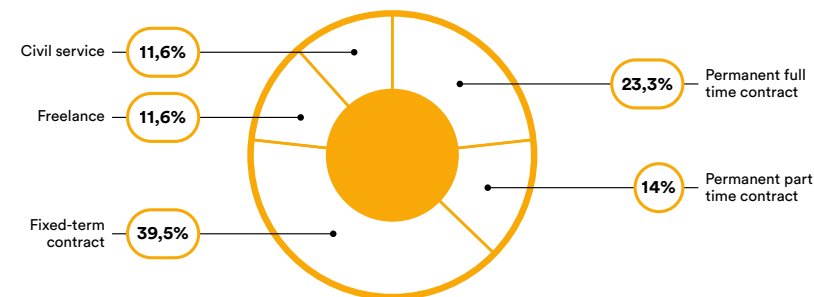
> TYPES OF CONTRACTS

Staff selection is carried out according to a **transparent process** based on principles of equal opportunity and follows the protocols approved by the Board of Directors. Oikos generates a variety of contracts with workers according to the position, required experience, and project needs. The following chart shows the contract situation in 2022.

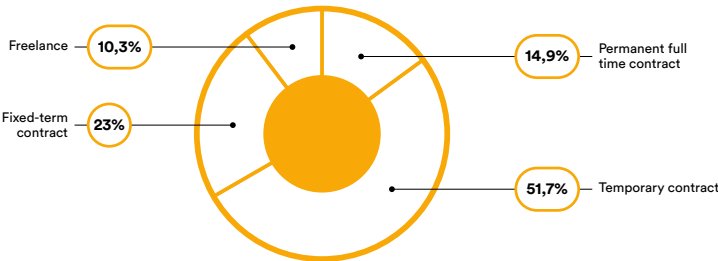


Management **follows the Human Resources procedures** defined in the various manuals in Italy and at the foreign offices, in compliance with the regulations in force in the various countries where we operate. In Italy, the references are the collective agreement CCNL, National Union of Institutions and Social Assistance Initiatives (UNEBA), art. 43 for employees, and the national collective agreement for the regulation of coordinated and continuous collaboration (AOI collective agreement), art. 5 table A for consultants.

HEADQUARTERS



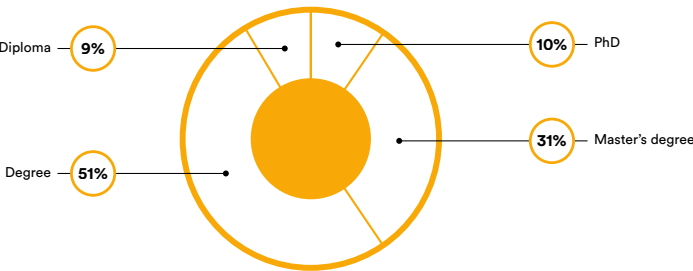
LOCAL OFFICES



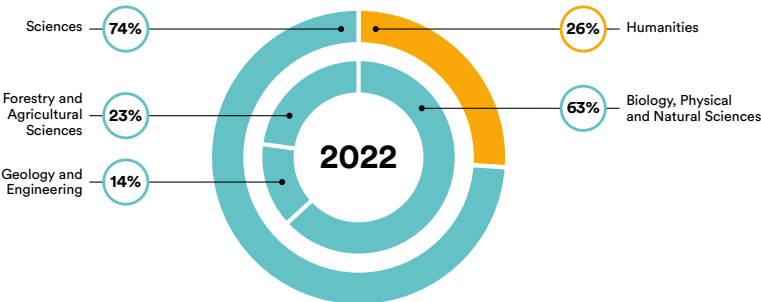
> EDUCATIONAL QUALIFICATIONS

To pursue our mission, it is essential to be able to count on qualified and motivated staff. More than 90% of Istituto Oikos staff, both Italian and non-Italian, have an academic qualification, and the majority have pursued their studies in the scientific field.

EDUCATIONAL QUALIFICATION 2022



FIELD OF STUDY



> STAFF TRAINING IN 2022

In 2022, a total of **674.5 hours of training** were provided to Italian and expatriate staff at headquarters, for a total of **50 workers involved**. The training took place in four main areas: safety at work (application of law Ds. L 81/08), induction training for new staff, refresher courses on Oikos' internal policies and procedures, and specific training to improve technical skills.

TOTAL HOURS	Law 81/08 safety training	Internal training procedures and policies	Induction training	Specialist training
674,5	179	207,5	108	179

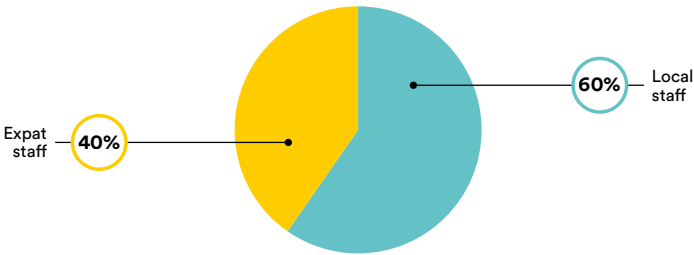
The number of training hours, which increased from 10.2 hours per capita in 2021 to 13.5 hours per capita in 2022, has been included among the KPIs related to the strategic objective "number of training hours offered to staff" (see p. 33).



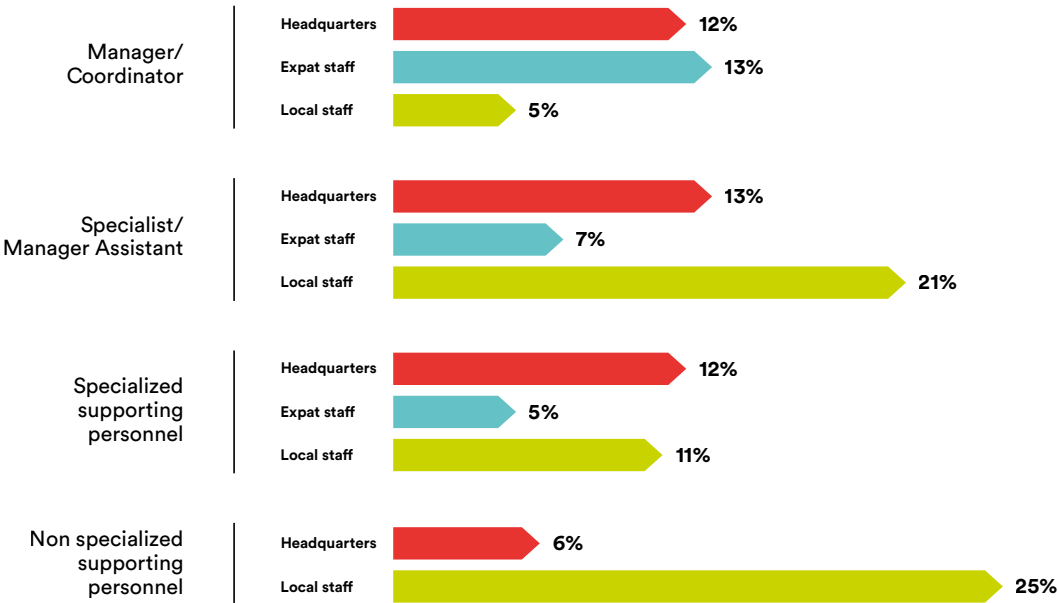
### > ROLES IN FOREIGN OFFICES - INCLUSIVENESS

The ratio of expatriate staff to local staff performing the most senior functions, an indication of the organization's inclusiveness in the various countries abroad, is **40% in favor of international staff**. It is necessary to monitor this figure over time to assess whether the overall trend leads to a real increase in the percentage of local staff compared to international staff in senior positions in foreign offices. To this end, the value of inclusiveness has been incorporated into the KPIs for the strategic objective of "enhancing human capital".

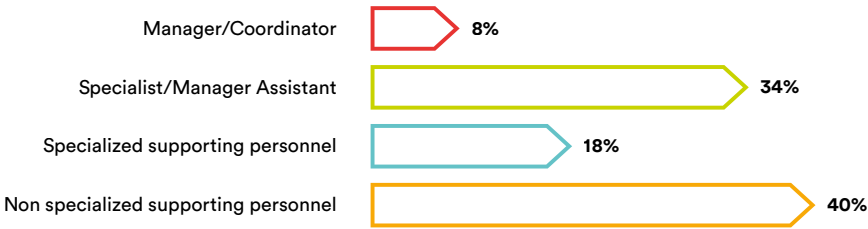
INCLUSIVENESS 2022



LEVEL BY CATEGORY



LOCAL STAFF DISTRIBUTION IN VARIOUS LEVELS



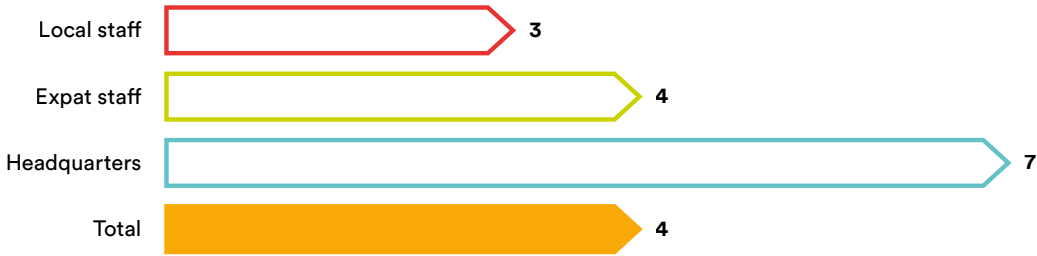
### > TURNOVER

In terms of turnover, Istituto Oikos maintains a relatively low overall turnover rate of 9%; the turnover rate for staff in Italy stands at 12%, while for expatriates, it is 28%. It is worth noting that all local staff members have been retained and no contracts have been terminated.

The staff demonstrates commendable loyalty, as evidenced by an **average total length of service of 4 years**. At the headquarters, employees have an average seniority of 7 years, while in the local offices, where work is often project-based, the average tenure is approximately 3.5 years. The shorter collaborations in local offices are directly linked to the duration of specific projects.

TURNOVER	TOTAL	HEAD OFFICE STAFF	EXPATRIATE STAFF	LOCAL STAFF
NUMBER OF CONTRACTS TERMINATED IN 2022	12	5	7	0
TOTAL CONTRACTS (EXCLUDING VOLUNTEERS, TRAINEES, CIVIL-IAN SERVICE AND CONSULTANTS)	130	43	25	62
RATIO	9%	12%	28%	0%

YEARS OF SERVICE



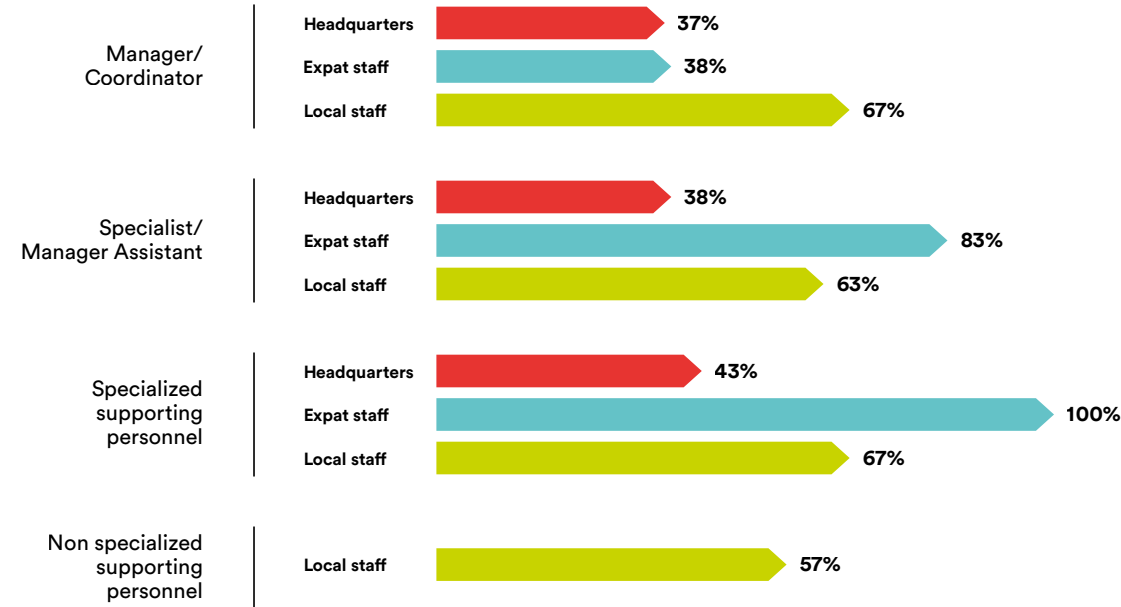


AVERAGE AGE

The staff is relatively young, with an average age of 40.



% OF STAFF UNDER 40 IN DIFFERENT ROLES

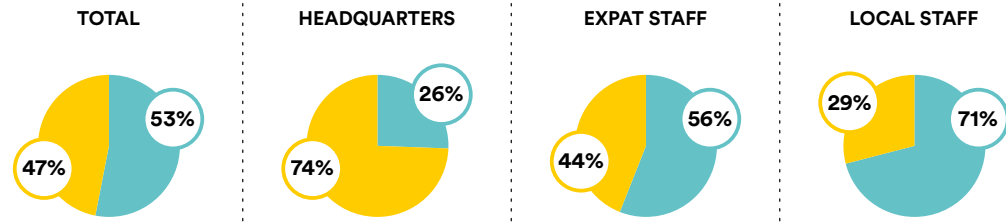


> GENDER

Istituto Oikos, within Italy, is primarily composed of female staff. The distribution of expatriate staff across international locations exhibits a more equitable gender balance, whereas among the local workforce, male personnel continue to be predominant. This discrepancy serves as a focal point for our future endeavors, as we are actively dedicated to fostering gender diversity. Our commitment entails promoting comprehensive training initiatives to facilitate the increased representation of women, particularly in positions and roles of leadership, within our overseas offices.

GENDER

Man  
Woman





# How we work

## 03

### APPROACH

To accomplish our mission, embody the principles of professionalism, accountability, equity, and social inclusion, and to enhance the efficiency of our work, Istituto Oikos adopts an approach built around eight core pillars.

#### ➤ IMPORTANCE OF SCIENCE AND EXPANSION OF KNOWLEDGE

Recognizing the significance of authoritative scientific information and advanced technical expertise, our primary focus lies in disseminating knowledge and technical-scientific skills pertaining to environmental concerns, to the interplay between individual and collective behavior, and their environmental impacts. This endeavor encompasses various levels: our staff, schools, institutions, and the general public. Consequently, we adopt - and encourage our partners to adopt - a scientific approach, fostering dialogue and facilitating learning through the examination of achievements and errors.

#### ➤ DRIVE FOR INNOVATION

In our operational contexts, we strive to position ourselves as perpetual innovators, continuously seeking new and enhanced approaches to address the challenges at hand. In pursuit of this objective, we foster internal and collaborative capabilities to develop, test, and assess new models able to respond more effectively to emerging challenges. Our experimental approach is complemented by diligent monitoring to mitigate any potential risks that may affect outcomes.





## ➤ ACHIEVING ECONOMIC SUSTAINABILITY IN ORGANIZATIONAL MANAGEMENT AND PROJECTS

We uphold and advocate for meticulous financial management practices within our organization, as well as promoting this ethos among our partners and beneficiaries, emphasizing the significance of economic sustainability at both project/program and organizational levels. We recognize this as a fundamental prerequisite for establishing robust and enduring professionalism. Mindful of the finite nature of our economic resources, we actively seek partnerships with entities that demonstrate a commitment to quickly acquiring the economic capacity to ensure the long-term sustainability of our initiatives.

## ➤ ONGOING ENGAGEMENT WITH INTERNATIONAL PROCESSES AND STRATEGIES

Despite operating within localized contexts primarily concentrated in Italy, the Mediterranean basin, and Sub-Saharan Africa, we recognize that many of the social, environmental, cultural, and scientific challenges we encounter exhibit shared patterns of analysis, approaches, and wider-scale repercussions. Successful solutions to these challenges have the potential to serve as replicable key studies of great value.

Hence, we seize opportunities to engage in international processes, leverage the best available expertise, and remain open to dialogue in discussions on environmental issues, sustainability, and social change. Expanding our interactions with other experiences is also crucial for enriching our network of relationships and enhancing our internal skills and perspectives.

In line with this vision, throughout 2022, we consistently referred to the following in planning our projects and programs, as well as our participation in broader and more complex debates:

- **Agenda 2030 - Sustainable Development Goals (SDGs).** The SDGs serve as an enduring reference point for our planning and management, including the adoption of appropriate indicators.
- **United Nations Framework Convention on Climate Change (UNFCCC).** We hold UNFCCC accreditation and actively participated in COP 27 in Sharm el-Sheikh in November 2022.
- **United Nations Convention on Biological Diversity (UNCBD).** We hold UNCBD accreditation and will participate in the forthcoming Conference of Parties (COP).
- **World Conservation Union (IUCN).** Istituto Oikos is a member of IUCN and we have incorporated its conservation strategies into our statutory framework. In particular, in 2022, dedicated efforts were made to apply the principles of **Nature-Based Solutions (NBS)** to initiatives. NBSs encompass actions that protect, sustainably manage, and restore natural or modified ecosystems, effectively addressing social challenges while simultaneously benefiting communities and biodiversity.
- **Additionally,** we align with **national and European Union strategies** pertaining to biodiversity conservation, climate change, forest protection, and sustainability in general.



## ➤ MONITORING OF PROJECTS AND ORGANIZATION TOWARDS RESULTS AND THE CREATION OF SOCIAL VALUE

### Effectiveness and efficiency of our work

During 2022, we made significant progress in consolidating our **MEAL (Monitoring, Evaluation, Accountability, and Learning)** system, which includes internal actions and procedures. It is the tool that allows us to assess the quality of our projects in terms of efficiency and effectiveness towards achieving the Strategic Objectives we have set ourselves in our multi-year strategic planning and to verify compliance with our internal processes.

Our MEAL system is based on standardized procedures and tools, which allow us to produce reliable and accurate data to measure progress towards our Strategic Goals. This system guarantees transparency and accountability to stakeholders: beneficiaries, partners, and supporters.

In addition to the consolidation of the MEAL system, our commitment is to contribute to the learning and capacity-building objectives of Istituto Oikos and our partners through the use of standardized procedures and tools and the ongoing learning—the growth of skills in monitoring and evaluation—of our staff.

The work to define the MEAL system included the designation of a set of performance indicators (KPIs) related to our Strategic Objectives, by which we measure performance in the management of the organization and projects (organizational performance indicators) and the quality of the work carried out in the organization's priority areas (performance indicators of the main areas of our work).





## KEY PERFORMANCE INDICATORS (KPIs)

Our KPIs encompass a range of internationally recognized indicators established by UN agencies, the European Commission, NGO consortia, and others specifically identified for our organization.

These indicators vary in terms of type and complexity, providing a variety of tools for collecting quantitative and qualitative data through methods such as interviews, questionnaires, and technical studies. Such tools enable us to gather numerical and/or spatial data.

Our KPIs encompass both output and outcome indicators, measuring both the contribution of our activities to anticipated changes and the actual change itself. When selecting indicators, we carefully consider the feasibility of the data collection process in terms of the required resources.

To ensure consistency in data collection and analysis, we employ standardized tools. This approach allows us to aggregate data at the organizational level, effectively summarizing the results achieved through project implementation. Additionally, these tools yield information and annual values at national and global levels, highlighting significant trends and correlations.

The following table shows the main organizational performance indicators (KPIs) compared to 2021. The performance indicators of the sectors of intervention are reported in Chapter 4 – “**Our work in 2022**”. In terms of targets, in the 2019-2023 Strategic Plan, those to be reached by the end of the Plan’s term were defined only for those indicators for which sufficient knowledge was deemed to be available. The future goal for the Key Performance Indicators is to acquire the necessary elements to allow us to set attainable targets appropriate to our strengths.

ORGANIZATIONAL PERFORMANCE INDICATORS				
KPI	Description	2020	2021	2022
ORGANIZATION AND PEOPLE	% of funds allocated to projects (cost-ratio)	88%	91%	91%
	Number of Internal Audits and internal monitoring processes performed	Internal control procedures defined and adopted	1 Internal Audit; 3 Internal Monitoring	1 Internal Monitoring
	Inclusiveness in locations outside Italy	Local Personnel: 81% Expat Personnel: 19%	Local Personnel: 63% Expat Personnel: 37%	Local Personnel: 83% Expat Personnel: 17%
	Number of training hours offered to staff	296 hours (5 hours per capita)	510 hours (10.2 hours per capita)	674,50 hours (13,2 hours <i>pro capite</i> )
NETWORK	Number of universities and research institutes that have collaborated with Istituto Oikos	16	16	23
	Number of multi-year partnerships	132	115	178
COMMUNICATION	Number of social media followers	10,511 (Facebook)	12,210 (Facebook) 3,799 (Instagram)	13,199 (Facebook) 3,906 (Instagram)
	Number of subscribers to the newsletter	15,000 (newsletter members)	30.637 (newsletter members) 16,54% ( <i>open rate</i> )	36.322 (newsletter members) 16,54% ( <i>open rate</i> )
ECONOMIC SUSTAINABILITY	Financial stability	-0,97%	0,80%	
	Annual budget value	4,487,914	5,404,935	



## > PARTNERSHIPS AND COLLABORATIONS

SDG 17 “Partnership for the goals” of the 2030 Agenda

Oikos operates through an extensive network of relationships involving a range of stakeholders, from individuals to institutional partners, members of the scientific community, the third sector, media outlets, and public and private donors. The ability to foster and enrich this network of relationships forms the foundation of our actions and contributes to their sustainability.

During 2022, we actively reinforced and expanded our stakeholder network (see KPIs related to networks on page 33) and introduced guidelines, currently in the experimental phase, that serve as a framework for establishing partnerships. These guidelines assist in the pre-selection of partners as well as in the ongoing and post-collaboration monitoring of success. The process, tailored to the objectives of each partnership and the nature of the partners involved, is based on the following principles:

### > SHARING

Strong alignment of values, common objectives, mutual responsibility, and commitment to transparency

### > STANDARDS

Adherence to and regular monitoring of shared reference standards, ensuring compatibility in organizational procedures

### > TERRITORIAL CONTEXT:

emonstrated expertise and deep-rooted connections within the relevant operational landscapes, facilitating synergistic collaboration

### > KNOWLEDGE BASE

Access to a robust scientific knowledge base for planning activities and informing decision-making processes at both project and joint program levels

### > LONG-TERM PARTNERSHIPS

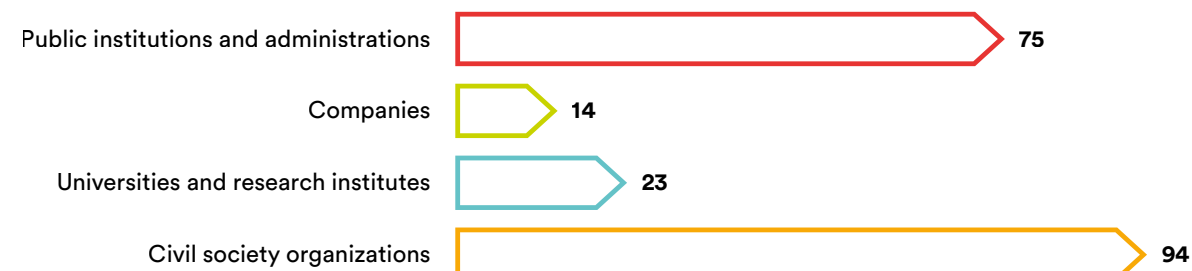
Interest in strengthening and developing collaborative relationships over the medium and long term.

#### ONGOING PROJECTS IN 2022



- Total
- Projects in which Istituto Oikos is a partner

#### ONGOING PARTNERSHIP IN 2022



## Institutions and public administrations

They are the key players with whom we build strategic alliances, guided by principles of cooperation and co-planning, to truly bring about regulatory and cultural change in specific locations. The formalization of the partnership with public bodies takes place through the stipulation of a Memorandum of Understanding and in compliance with mutual commitments, procedures, and policies.

### TANZANIA

Arusha City Council  
Arusha District Council  
Arusha Regional Secretariat  
Babati District Council  
Enduimet Wildlife Management Area  
Kiteto District Council  
Internal Drainage Basin Water Board  
Longido District Council  
Makame Wildlife Management Area  
Manyara Regional Secretariat  
Meru District Council  
Ministry of Water  
Monduli District Council  
Pangani Basin Water Board  
President's Office Regional Administration and Local Government (PORALG)  
Randilen Wildlife Management Area  
Rural Water Supply and Sanitation Agency (RUWASA)  
Simanjiro District Council  
Tanzania National Parks (TANAPA)  
Tanzania Wildlife Authority (TAWA)  
Water Institute – Ngurdoto Defluoridation Centre Campus

### MYANMAR

Ministry of Natural Resources and Environmental Conservation (MONREC)

### MOZAMBIQUE

Administração Regional das Águas do Norte  
Direcção Provincial da Agricultura e Pesca de Cabo Delgado  
Direcção Provincial da Terra e Ambiente de Cabo Delgado  
Direcção Provincial das Obras Públicas de Cabo Delgado  
Direcção Provincial de Educação e Desenvolvimento Humano de Cabo Delgado  
Direcção Provincial de Juventude, Trabalho e Desporto de Cabo Delgado  
Direcção Provincial de Saúde de Cabo Delgado  
Governo Distrital do Ibo, Mecufi, Metuge, Pemba, Mossuril  
Governo Provincial de Cabo Delgado  
Governo Provincial de Nampula  
Instituto Nacional de Gestão de Desastre – Delegação de Cabo Delgado  
Instituto Nacional de Meteorologia – Delegação de Cabo Delgado  
Parque Nacional das Quirimbas  
Secretaria Provincial de Cabo Delgado  
Secretaria Provincial de Nampula  
Serviço Provincial de Ação social e Saúde  
Serviço Provincial de Actividades Económicas  
Serviço Provincial de Ambiente  
Serviço Provincial de Infraestrutura  
Servizi Distrettuali di Attività Economiche, Infrastrutture, Salute e Educazione dei Distretti di Ibo, Metuge, Mecufi, Pemba, Mossuril

### ITALIA

Bosco del Rugareto Supra - Municipal Park of Local Interest  
Campo dei Fiori Regional Park  
Cinque Terre National Park  
Fontanile di San Giacomo Supra - Municipal Park of Local Interest  
Lombardy Region  
Medio Olona Supra - Municipal Park of Local Interest  
Municipality of Andrano  
Municipality of Barzio  
Municipality of Corteno Golgi  
Municipality of Dossena  
Municipality of Fontecchio  
Municipality of Locate Varesino  
Municipality of Milan  
Municipality of Taleggio  
Municipality of Varese  
Municipality of Vedano Olona  
Municipality of Veduggia  
Orobio Bergamasche Park  
Regional Park of the Pine wood of Appiano Gentile and Tradate  
Rile Tenore Olona Supra - Municipal Park of Local Interest  
Valle del Lanza Supra - Municipal Park of Local Interest  
Valle del Ticino Lombardy Park  
Valli del Verbano Mountain Community  
Valsassina, Valvarrone, Val d'Esino and Riviera Mountain Community and Management of the Northern Grigna Park  
Ticino Val Grande Verbano UNESCO Man and the Biosphere Reserve (MAB)  
Union of Municipalities of Presolana

### EUROPE

Chamber of Agriculture of Lithuania – Lietuvos respublikos zemes ukio rumai  
Municipality of Kalundborg – Denmark  
Municipality of Plovdiv – Bulgaria  
Municipality of Sonderborg – Denmark  
Parc naturel régional du Luberon – France  
Silva Mediterranea (FAO Commission for Mediterranean Forests)

### OTHER COUNTRIES

Talassemtane National Park – Morocco





## Companies

They are an essential driver for experimenting with approaches oriented towards technological innovation and the application of processes aimed at environmental, social, and economic sustainability. In the future, we aim to work with the private sector with increasing commitment in the co-design and management of activities to support targeted communities and areas. Our starting point will be **sharing common values and objectives**, which is the first step towards building long-term partnerships.

### TANZANIA

TIB Development Bank  
eWater Services

### LEBANON

Mores

### ITALY

Carbonsink Group  
ETIFOR  
Gfk Eurisko srl – Milan  
GRAIA srl  
Idrodepurazione srl  
Idrogea Servizi srl  
Italian Landscape Exploration (ILEX)  
Keios  
Koinètica Scuola Superiore d'Arte Applicata  
Big Rock

### EUROPE

UptoEarth GmbH – Germany

## Universities and research institutes

This kind of partnership not only guarantees the quality of our work but also **goes to the heart of the cultural, scientific, and social growth** of the community. Over the years, Oikos has signed a series of permanent agreements with prestigious Italian and foreign universities within the framework of projects and programs in various fields. These partnerships are and will remain a priority for us, **as rigor and scientific excellence** are values that are essential to our work.

### TANZANIA

IHE Delft Institute for Water Education  
Tanzania Wildlife Research Institute (TAWIRI)  
The Nelson Mandela African Institution of Science and Technology (NM – AIST)  
University of Eldoret  
MOZAMBIQUE  
Instituto Oceanográfico de Moçambique  
Universidade do Lúrio

### MOZAMBIQUE

Instituto Oceanográfico de Moçambique  
Universidade do Lúrio

### ITALY

Altis - School of Business and Society  
Polytechnic University of Milan  
Catholic University of the Sacred Heart of Milan  
University of Insubria – Varese and Como  
University of Insubria – Department of Theoretical and Applied Sciences  
University of Trento – C3A Centre for Agriculture, Food Environment  
University of Florence  
University of Milan-Bicocca  
University of Padua  
University of Gastronomic Sciences – Pollenzo

### EUROPE

Mediterranean Agronomic Institute of Chania (CIHEAM – MAICH) – Greece  
European Topic Centre – University of Malaga (ETC – UMA) – Spain  
National Observatory of Athens (NOA) – Grecia  
University of Jaén – Spain

### OTHER COUNTRIES

New York University at Abu Dhabi (NYU-AD) – United Arab Emirates  
University of Exeter – Regno Unito  
University of York – United Kingdom

## Civil society

The third sector and networks between associations are a **cohesive and winning tool with which we can effectively face new challenges, as change cannot be promoted without the active involvement of the general public and the third sector. In the coming years, we will continue to expand and consolidate the network of associations with which we collaborate to increase our impact on the territory and make the most of complementary skills.**

### TANZANIA

Honeyguide Foundation  
Maji na Maendeleo Dodoma (MAMADO)  
Mara Women Empowerment Assistance (MWEA)  
Mukuru Eco – Tented Camps  
Northern Tanzania Rangelands Initiative (NTRI)  
Oikos East Africa (OEA)  
Southern Elephant Programme (STEP)  
Tanzania People and Wildlife (TPW)  
Ujamaa Community Resource Team (UCRT)  
World Wildlife Fund (WWF)  
Zoological Society La Torbiera  
Zoological Society of London (UK)

### MYANMAR

Foundation for Education and Development (FED)  
Gender and Development Institute (GDI)  
Kawthaung Birdwatching Association  
Myanmar Ocean Project  
Rakhine Coastal Region Conservation Association (RCA)  
Thant Myanmar Worldfish Myanmar

### MOZAMBIQUE

Association of Coffee Producers of Ibo  
ECO Moçambique  
Quero

### LEBANON

Al Shouf Cedar Society (ACS)  
Association for the Protection of Jabal Moussa (APJM)  
Association for Community and Environment (ACE)  
Chaldean Charitable Society in Lebanon (CCSL)  
Farah Social Foundation (FSF)  
Souk el – Tayyeb

### ITALY

ACEA ONLUS  
Action Research for CO-development (ARCO)  
Altromercato  
Altropallone ASD Onlus  
APS Isola Solidale  
Architects Without Borders (ASF)  
Lanario Foundation Association  
International Association for Solidarity in Asia (ASIA)  
Association of Beekeeping Producers of the province of Varese (APAVA)  
Caretta Calabria Conservation  
Chico Mendes Onlus  
Falconieri Club of Italy  
CoLOMBA – Lombardy Cooperation  
Demetra Onlus Cooperative  
RUAH Social Enterprise Cooperative  
Cascina Burattana Agricultural Social Cooperative  
La Monda Agricultural Social Cooperative  
European Delegation for Family Farming in Asia, Africa and Latin America (DEAFAL NGO)  
ELEADE Soc. Coop.  
Faircoop  
Italian Falconers Federation (FIF)  
Fondo per l'Ambiente Italiano ETS (FAI)  
ICEI  
Engineering Without Borders (ISF)  
International Association for Falconry (IAF)  
LeafLab Soc. Coop  
Legambiente Lombardia Onlus  
LIPU Onlus  
LVIA  
Mani Tese  
Medacross  
Medicus Mundi Italy  
Movement for the Fight against World Hunger (MLFM)  
Order of Falconers of Italy (OFI)  
PIXEL  
Rural Seeds Network  
Save the Children Albania  
Save the Children Italy  
International Assistance Collaboration  
Service Piamartino Onlus  
International Voluntary Service (SVI)  
National Union of Falconers/ Hunters (UNCF)

### EUROPE AND MEDITERRANEAN REGION

Association Internationale Forêts Méditerranéennes (AIFM) – France  
Associação de Defesa do Património de Mértola (ADPM) – Portugal  
Brave Kids/ Song of the Goat Theatre  
Association – Poland  
EcoPeace MiddleEast – Israel/Palestine/Jordan  
Green Home – Zeleni Dom – Montenegro  
Flora and Fauna International – United Kingdom

Fondazione per lo Sviluppo Culturale e del Potenziale Economico della Società Civile (FDCBPCS) – Bulgaria  
Fundación IBO – Spain  
Humanitas – Slovenia  
Iles des Paix (IDP) – Belgium  
Institute Equalita – Germany  
Politeknika Ikastegia Txorierrri S. Coop – Spain  
Scuola media inferiore di Langenlois – Austria  
SMILO: sustainable islands – France  
Society for the Protection of Prespa (SPP) – Greece  
Spor Media – Denmark  
Veterinarians without Borders/VSF – Belgium

### OTHER COUNTRIES

Community Forest International – Canada  
Community Forest International – Pemba  
Helvetas – Switzerland  
RANAS Group – Switzerland  
South Rift Association of Land Owners (SORALO) – Kenya  
The Nature Conservancy – United States  
Zambia COMPA Teatro Trono – Bolivia  
Zoological Society of London – United Kingdom





## ➤ OUR MAIN SUPPORTERS IN 2022

Everything we do is possible thanks to national and international donors who have believed and continue to believe in us.

**International organizations:** IOM, UNICEF, European Union, United Nations Development Programme (UNDP), United Nations Industrial Development Organization (UNIDO), UNWomen, World Bank Group, World Food Programme.

**Public bodies:** Italian Agency for Development Cooperation (AICS), European Climate Initiative (EUKI) of the German Federal Ministry for Economic Affairs and Climate Action (BMWK) – Germany, Federal Government of Belgium, Directorate-General for Development Cooperation and Humanitarian Aid (DGD) – Belgium, 8xmille – IRPEF.

**Private entities:** Audemars Piguet Foundation – Switzerland, Audemars-Watkins Foundation (FAW) – Switzerland, Waldensian Evangelical Church, Critical Ecosystem Partnership Fund (CEPF), Ekoenergy – Finland, A2A Foundation, Butterfly Onlus Foundation, Cariplo Foundation, Ensemble Foundation – France, Landesa – United States, The Mohamed Bin Zayed Species Conservation Fund – United Arab Emirates, NextEnergy Foundation, Stiftung Drittes Millennium – Switzerland, Svenska Postkod Stiftelsen – Sweden, The Nature Conservancy – USA, The Prince Bernhard Nature Fund – Netherlands, WAMI srl – Italy, Woolrich Outdoor Foundation.

## ➤ INTERNAL SYSTEM OF PROCESSES, PROCEDURES, AND PERIODIC CONTROLS

As well as enhancing our internal system of processes and procedures, in 2022 Istituto Oikos focused on the development of **new procedures and the formulation of a policy for environmental sustainability**, with valuable input from the scientific committee and environmental communication experts within Istituto Oikos. One of the key components is the Procedure for Environmental Sustainability of the Organization (PR16), which provides guidelines for staff and partners of Istituto Oikos to implement the principles outlined in the Environmental Policy (PR15). The Environmental Policy revolves around three main objectives: reducing consumption of resources and materials; reducing waste and correct recycling and disposal; and promoting sustainable transport and mobility.

As is the case every year, time was dedicated to internal training for staff members in Italy and abroad to ensure the proper implementation of our policies and protocols. This was a continuing effort, particularly in areas that define our organization, such as environmental sustainability and gender equality, as well as prioritizing the well-being of our staff, including human resources management and workplace safety.

Istituto Oikos' procedural package encompasses the following:

PR01	PROCEDURE – February 2020
PR02	ORGANIZATIONAL PROFILE – January 2021
PR03	ADMINISTRATION AND ACCOUNTING PROCEDURE (HEADQUARTERS) – June 2021
PR04	PROCUREMENT PROCEDURE – April 2023
PR05	PROJECT REPORTING PROCEDURE – November 2019
PR06	INTERNAL AUDIT PROCEDURE – June 2021
PR07	CORRUPTION, FRAUD PREVENTION AND RISK MANAGEMENT PROCEDURE – November 2019
PR08	PROJECT CYCLE MANAGEMENT – November 2019
PR09	HUMAN RESOURCES MANAGEMENT PROCEDURE - April 2022
PR10	CODE OF ETHICS OF CONDUCT AND BEHAVIOR – February 2020
PR11	HEALTH AND SAFETY PROCEDURES – September 2022
PR12	FUNDRAISING PROCEDURE – November 2019
PR13	COMMUNICATION TOOL KIT – March 2021
PR14	IT PROCEDURE - DATA PROTECTION AND STORAGE – November 2019
PR15	ENVIRONMENTAL SUSTAINABILITY POLICY – April 2022
PR16	PROCEDURE FOR ENVIRONMENTAL SUSTAINABILITY - April 2022
PR 17	PSEA POLICY – October 2020
PR18	FPIC PROCEDURE – February 2020
PR19	WHISTLEBLOWING POLICY – February 2020
PR20	GENDER and DIVERSITY POLICY – February 2022

During 2022, the procedures for managing activities and safety in the countries where Istituto Oikos operates were also updated. Specifically:

- > Oikos Mozambique Procedure
- > Oikos Myanmar Procedure
- > Oikos Lebanon Procedure
- > Mozambique Security Procedure
- > Myanmar Security Procedure
- > Lebanon Security Procedure



# Our work in 2022

## 04

Throughout 2022, Oikos demonstrated unwavering commitment and determination in endeavors to safeguard the environment and promote sustainable development, meeting significant challenges and achieving tangible results in our four primary sectors of intervention:

**BIODIVERSITY:** Oikos prioritizes the protection of vulnerable and endangered species and ecosystems by fostering ecological connectivity and advocating for ecosystem services. These efforts align with the Sustainable Development Goals SDG 14 “Life below Water” and 15 “Life on Land”, which aim to safeguard and restore terrestrial, marine, and coastal ecosystems and to promote their sustainable use.

**WATER (HUMAN USE):** Oikos is dedicated to conserving water resources and ensuring equitable distribution, using sustainable technologies, and promoting effective water resource management practices, particularly in the context of climate change. These initiatives correspond to SDG 6 “Clean Water and Sanitation”, which aims to guarantee sustainable access to water and adequate sanitation for all.

**SUSTAINABLE COMMUNITIES:** Oikos focuses on preserving natural systems such as soils, agro-ecosystems, and aquatic environments to enhance food and water security, foster income generation, and promote social inclusion. These efforts contribute to SDG 2 “Zero Hunger” and SDG 8 “Decent Work and Economic Growth”, which respectively strive for food security and sustainable livelihoods, poverty eradication, and community resilience.

**CLIMATE AND ENERGY:** Oikos develops strategies and interventions to adapt to and mitigate climate change, aligning with SDG 13 “Climate Action”, which aims to combat the adverse effects of climate change.

While specific tools and activities vary according to the unique context and priorities of the countries in which we operate, the overarching objective remains constant: to improve the quality of life for local communities.





In the regions where we operate, the impacts of climate change, environmental degradation, and inadequate resource management pose significant risks to the equilibrium of natural habitats such as savannas and forests, as well as to access to clean drinking water. These risks directly affect the livelihoods of communities dependent on these ecosystems.

Through collaboration with local institutions and organizations, as well as the support of public and private funding, Oikos successfully implemented **94 projects** in 2022, working on a variety of fronts to foster positive, inclusive, and equitable social change and a sustainable future for both local communities and ecosystems.

In 2022, in addition to our project-related work, our Italian and international experts provided technical support through **9 service contracts** to governments, international agencies, and private companies primarily centered around biodiversity conservation and water supply and sanitation (WASH) sectors within the countries in which we operate.



➤ **PERFORMANCE INDICATORS BY SECTOR OF INTERVENTION**

BIODIVERSITY			
KPI DESCRIPTION	2020	2021	2022
Extension of terrestrial or coastal landscapes, where sustainable management schemes have been adopted (value in hectares per year)	Marine coastal area: 121,510 ha. Area of terrestrial ecosystems: 1,941 ha	Area of terrestrial ecosystems: 246 ha	Area of terrestrial ecosystems: 164,929.5 ha

SUSTAINABLE COMMUNITIES			
KPI DESCRIPTION	2020	2021	2022
N. of school staff and students involved in educational initiatives for environmental sustainability	3,850	8,361	4,954
N. of people trained on sustainable production models	1,876	1,943	1,902
Number of micro and small businesses supported or started	61	22	41

WATER			
KPI DESCRIPTION	2020	2021	2022
Number of people with access to clean water from safe sources	9,016	181,197	46,442
Number of people with access to new or improved latrines equipped with handwashing facilities	31,602	8,343	116,645

CLIMATE AND ENERGY			
KPI DESCRIPTION	2020	2021	2022
Extension of agro-pastoral land in which sustainable management practices have been introduced (value in hectares per year)	61 ha	10 ha	44,8 ha
Number of farmers applying at least one promoted agricultural practice	1.251	653	1.247



# TANZANIA

## HEALTHY ECOSYSTEMS: AN ALLY AGAINST CONFLICT AND POVERTY

Despite its rich environmental and cultural heritage, Tanzania remains one of the world’s least developed countries. The **northern savannahs**, where Oikos has been active since 1996, are **vital habitats** for farming and pastoral communities. However, these habitats face **increasing threats** from climate change, environmental degradation, and population growth. **Access to clean drinking water remains a luxury** for 40% of the population, while sanitation and hygiene facilities are lacking for 52% and 69% of inhabitants, respectively. In such a vulnerable context, **women bear the brunt of the challenges**, as they face the limitations imposed by a patriarchal society that restricts their rights and opportunities to participate actively. Recognizing this, Oikos places women at the center of our work, promoting their personal and professional growth.



PROJECTS

19



BUDGET ALLOCATED IN 2022

1,226,581 euros



BENEFICIARIES

355,895

### TYPE OF BENEFICIARIES

- Agro-pastoral communities
- Rural women
- Students and teachers
- Local authorities and water technicians

## RESULTS IN 2022

### Protecting the savannahs for the future of pastoral communities

In 2022, the grazing areas in northern Tanzania experienced a 60% decline in productivity due to inappropriate agricultural expansion, overgrazing, and climate change. In our program, **women are entrusted with the task of restoring these grazing areas**. Through training initiatives, 480 women from 24 villages have become “pasture guardians”. They actively work to remove invasive species and reintroduce indigenous plants. This labor-intensive effort has already resulted in the restoration of 250 hectares of land, which provides these women with a source of income through the sale of grass and access to new pastures for their own goats and sheep. The knowledge they have acquired empowers women to significantly contribute to decision-making processes within pastoral communities. Oikos **provides training and equipment to Village Game Scouts**, who serve as volunteer guards protecting natural areas, and monitoring and combating poaching in the Lake Natron-Magadi (Mount Meru) area and the Manyara-Tarangire ecosystem. With the drafting of a protocol for conflict management and the promotion of courses aimed at local communities, we also seek to **mitigate human-wildlife conflicts**. In 2022, Oikos launched **awareness-raising programs** in schools and villages on the importance of pasture conservation and climate change adaptation, with innovative approaches such as interactive theater, radio and podcast programs, role-playing games, and thematic days.

480  
WOMEN

trained as pasture and forest guardians in 24 villages

250  
HECTARES

of pastures restored

34 VILLAGE GAME SCOUTS TRAINED

3,329  
PEOPLE INVOLVED

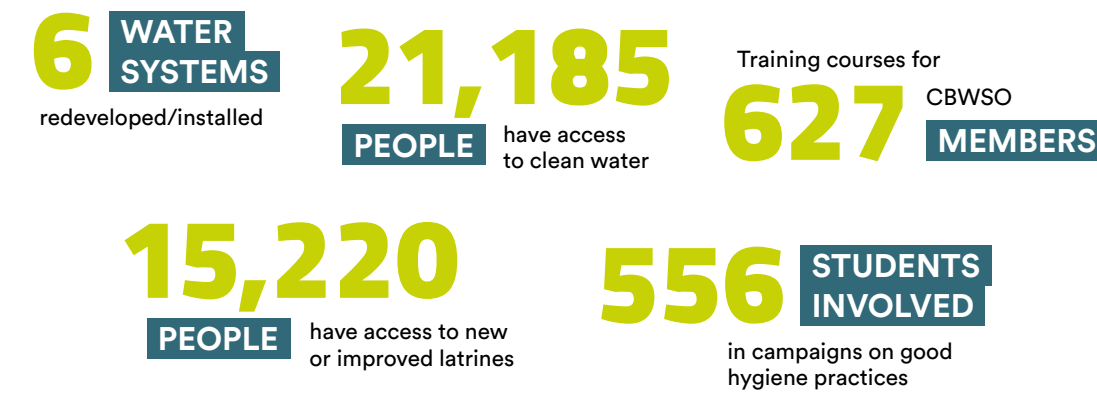
in environmental awareness theatre performances

3,494 STUDENTS ENGAGED

and involved in thematic weeks for the conservation of pastures







### We promote leading roles for women

Our commitment to women's empowerment is exemplified through **training courses** that support women in establishing sustainable economic alternatives, thereby combating social exclusion and providing them with a more dignified future.

We have focused our efforts primarily on the **vegetable tanning** sector: processing livestock skins in this way can significantly increase their commercial value, up to 25 times, transforming these byproducts into a resource for social empowerment, economic independence, and emancipation. Currently, **we are supporting 90 artisans** in the districts of Arumeru, Longido, and Monduli by providing them with equipment and technical assistance to facilitate the establishment and growth of their small businesses.



### We guarantee access to clean water

In the Manyara region, a significant portion of the population, around 40%, lacks access to safe water sources. The situation is equally challenging in schools, where only 26.6% of institutions have basic sanitary services available. Moreover, water sources are often located at great distances, requiring hours of travel to obtain clean water—a burdensome task that typically falls on women.

In 2022, we continued our efforts to **provide clean water to remote villages**, focusing on upgrading water systems, repairing malfunctioning infrastructure, and replacing diesel pumps with solar-powered solutions. These interventions have yielded positive results: in the Kiteto district, access to drinking water increased from 41% in 2018 to 59.8% by June 2022, while in the Simanjiro district, accessibility improved by 20% during the same period.

As well as improving infrastructure, we conduct **hygiene and sanitation awareness activities** for families, schools, and health centers to reduce the spread of disease and encourage increased school attendance, particularly among girls.

To empower the local population towards independent water network management, **we strengthen existing Community Based Water Supply Organizations (CBWSO)**—local community-led water management and public hygiene—and establish new ones. We pay particular attention to promoting women's participation in decision-making processes within these organizations.

Looking ahead, our plans involve expanding our activities to 88 villages across the Manyara region, thereby ensuring equitable and sustainable access to clean water for **over 330,000 people**.

### Scientific advice

Oikos has provided techno-scientific guidance to the Ministry of Natural Resources and Tourism and the Ministry of Water, contributing to the development of national policies and the formulation of strategic documents. Our involvement has been particularly notable in the **drafting of national guidelines** for Community-Based Water Supply Organizations (CBWSO) in collaboration with the Rural Water Supply and Sanitation Agency (RUWASA). These guidelines serve as a vital reference for the effective management of drinking water in rural areas, emphasizing the integration of women into water-related processes and decision-making bodies.







# MOZAMBIQUE

## COMMUNITY RESILIENCE TO CLIMATE AND HUMANITARIAN CRISES

Oikos has been operating in the Province of Cabo Delgado since 2012, and, as of June 2022, we have expanded our work to the Province of Nampula. These regions are among the poorest in the country, where **around half of the population lives below the poverty line, and the rates of malnutrition are among the highest in the country**. In Cabo Delgado, in particular, the rate reaches 53%, surpassing the national average of 43%. The communities in these areas rely on agriculture and fisheries for their livelihoods. However, the overexploitation of resources, coupled with increasingly unstable and adverse climatic conditions, pose significant risks to the survival of these communities.

While Oikos has historically been engaged in rural development projects and natural resource conservation, since 2019, we have shifted our focus to **emergency and development actions** aimed at building long-term resilience. This shift was prompted by the ongoing climatic and humanitarian emergencies, which have further exacerbated the challenging socio-economic conditions in the region. There is an **internal crisis** stemming from armed clashes between insurgent groups and military forces in the northern part of the country, resulting in the displacement of tens of thousands of people from their homes. The region is also increasingly affected by **extreme weather events** such as cyclones and tropical storms, with thousands of families being left homeless, farmland being flooded, and crops being lost.



### PROJECTS

21



### BUDGET ALLOCATED IN 2022

2,130,857 euros



### BENEFICIARIES

130,199

### TYPE OF BENEFICIARIES

- Families and associations of small agricultural producers
- Vulnerable young people and women, living in rural and urban contexts
- Primary and secondary school students and teachers
- Community Management Committees
- Technicians from local authorities and provincial and regional representatives

## 2022 RESULTS

We build climate action by fostering knowledge and promoting community participation.

In 2022, we undertook comprehensive **studies of river basins and coastal ecosystems** in collaboration with national and international universities, including the Milan Polytechnic and the Lurio University of Pemba. These studies enabled us to identify the most vulnerable areas and **develop warning systems and climate risk mitigation measures**, engaging community “action groups” in these efforts. Simultaneously, we focused on the **redevelopment** of degraded areas, with particular emphasis on **mangrove forests**. With the active involvement of students and local communities, we initiated restoration projects in these areas, establishing nurseries and planting new vegetation in targeted locations.

Training of

29

TECHNICIANS

on hydrological and hydraulic modeling

Planting of

3

hectares of degraded  
MANGROVE  
FORESTS

with the participation of

330

PEOPLE

Identification of actions to reduce climate risk

Completion of

2

STUDIES

on the river basins of the Muaguide and Megaruma rivers, analysis of the phenomenon of salt intrusion in the Mizeze River, and analysis of the conservation status of the Metuge mangrove forest

Training of

47

TEACHERS

from the Mecufi and Metuge Districts on environmental education

### Strengthening farmers' skills

As part of our commitment to sustainable agriculture, we provide **specialized training courses** on organic and climate-smart farming practices to technicians working in relevant institutions and farming families. The objective of these training programs is to enhance productivity and minimize losses. To facilitate the adoption of the introduced techniques, we distribute agricultural kits that contain the necessary tools and materials. In areas prone to drought, we **install irrigation systems with solar pumps**. These systems guarantee the productive use of land even during extended periods of water scarcity, ensuring a constant and sustainable agricultural production cycle and improving the food security of the communities involved.

500

small producer

FAMILIES

supported with technical training and farm kits

Delivery of

934

KITS

for the management of harvest and post-harvest phases

Training on climate-smart agricultural techniques for

181

FARMERS

and

25

TECHNICIANS

Installation of

28

water desalination  
SYSTEMS

Installation of

10

SOLAR PUMP  
SYSTEMS

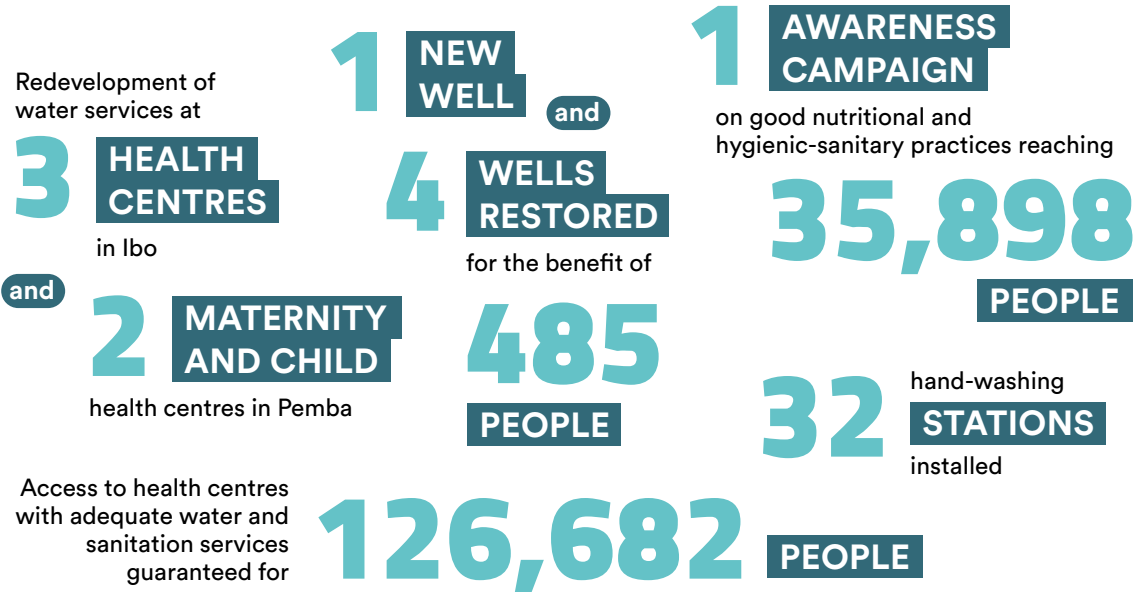
for drip irrigation





### We guarantee access to clean water

Addressing the urgent issue of clean and safe water availability is a top priority in the districts where we operate. To ensure access to this essential resource, we **construct new water systems**, build new wells, redevelop existing ones, and provide other water services in health centers and schools, actively involving the local community in the management of these facilities. In addition to structural interventions, we support **awareness campaigns** on good hygiene and health practices, which play a crucial role in reducing the spread of waterborne diseases such as cholera.



### Fighting malnutrition

In the aftermath of Cyclone Kenneth in April 2019, the incidence of chronic malnutrition significantly increased among both children and the general population. Recognizing the urgent need to address this issue, we conducted **nutritional screenings on 5,000 children aged 0 to 5 years** to identify cases of severe malnutrition, which can have serious implications for brain development. This timely intervention enabled us to identify the affected children and provide them with appropriate treatment and care. In close collaboration with local authorities, we have implemented a comprehensive protocol to **raise awareness among mothers** about proper nutrition. This includes activities such as demonstrating recipes using locally available and nutritious ingredients. Mothers are thus empowered to apply the knowledge they have acquired and create balanced and nourishing meals for their children and families.

Awareness campaign on good nutrition practices aimed at **400 WOMEN** and their children

**62 TRAINING COURSES** and **43 COOKING DEMONSTRATIONS**





## We respond promptly to emergencies

The Ibo District, due to its strategic location, serves as a **transit route for groups of displaced people** seeking refuge from the violence caused by insurgent groups in the northern regions of the country. These people are often left homeless and in search of a safe place to rebuild their lives. Recognizing the urgency of this situation, Oikos was **among the first organizations to respond** to this humanitarian emergency. We have **tirelessly worked to construct shelters** for internal migrants or internally displaced persons (IDPs) using locally available materials and resilient construction techniques. This achievement has been made possible through **collaborative teamwork with young people from local communities**. These young individuals not only count on new training and employment opportunities but also make a tangible contribution to their own communities. The partnership between Oikos and the local youth has become a **crucial pillar for the reconstruction** and recovery of the affected communities.

Furthermore, in 2022, we successfully completed the **renovation of the Quirimba school**, which was severely damaged by Cyclone Kenneth in 2019.

Emergency shelters for  
**1,530** **VULNERABLE DISPLACED PEOPLE**  
on the islands of Matemo, Quirimba and Quirambo

## Vocational training for young people

The prevailing humanitarian and environmental crises have resulted in a heightened state of socio-economic vulnerability among the population, particularly affecting the younger demographic. With **limited job prospects for young people**, the already precarious food security of numerous families is further jeopardized. In addition, the lack of opportunities increases the likelihood of young people becoming involved in insurgent groups. We strive to address this critical gap with **vocational training initiatives** in key sectors, notably construction and agriculture, while offering support for the successful integration of marginalized youth into employment.

Training for  
**80** **WOMEN**  
on beekeeping and aquaculture activities and delivery of kits to facilitate the start of activities

**220** **YOUNG PEOPLE TRAINED**  
in resilient construction

Of these  
**76%** said they had found work in  
**2022**

## Scientific advice

In 2022 Oikos partnered with A.R.S. (Ambiente Risorse Sviluppo), as part of a technical service funded by The World Bank, for the **renovation of buildings damaged by Cyclone Kenneth**, including the central markets of Ibo and Quirimba. Oikos surveyed and evaluated 11 historic buildings in the Ibo District. From the analysis of the collected data, 7 buildings were selected, and a redevelopment project was elaborated, scheduled to commence in 2023.

On the island of Ibo, we are also engaged in a consultancy for the United Nations Industrial Development Organization (UNIDO) for the **enhancement of Ibo coffee**. Alongside comprehensive studies on the biology of the local coffee variety, we work with the private sector to create synergies that support the local association of producers.



## MYANMAR

### A NEW PROGRAMME RESPONDING TO THE POLITICAL AND SOCIO-ECONOMIC CRISIS

Following the military coup of February 1, 2021, Myanmar is facing an **unprecedented political, economic, and humanitarian crisis**. According to United Nations reports, 17.6 million people (1 in 3) are in humanitarian distress, up from 1 million people at the beginning of 2021. Tens of thousands of families now face daily security threats and live in a state of perpetual fear due to the widespread violence gripping the country.

Since 2007, we have been working in Myanmar for the protection of local natural resources, mainly in the area of the Lampi Marine National Park and in the forests of South Rakhine. However, given the current political and socio-economic crisis, we have **reevaluated our action plans** to address the most urgent needs of the population.

In the relatively stable districts of Kawthaung and Thandwe, we continue to provide support to the local community while prioritizing the safety of our staff and beneficiaries. The **main challenge faced by the population in these areas is economic instability**. Many have experienced a significant decline, or even complete loss, of income, while escalating food and raw material prices have pushed a considerable number of people below the poverty line. In this context, we have decided to focus our efforts on **supporting the most vulnerable groups**, in particular women and migrants, in collaboration with the local associations FED and Medacross.



#### PROJECTS

13



#### BUDGET ALLOCATED IN 2022

539.079 euro



#### BENEFICIARIES

15.734

#### TYPE OF BENEFICIARIES

- Vulnerable women, living in rural and urban contexts
- Migrants
- Community Management Committees for Natural Resources
- Local civil society organizations
- Local small businesses



## > 2022 RESULTS

### We offer training and assistance to disadvantaged women

Our commitment in 2022 focused on supporting displaced women in Kawthaung district. We have provided **humanitarian aid, legal and psychological assistance, and health services** to women living in remote rural villages. To cope with the collapse of public services, a **network of volunteers** was formed to deliver essential primary health care to communities. To combat gender-based violence, we have strengthened women's organizations, supported savings groups, and female entrepreneurship with technical and financial assistance.

Training for

**114**

**DISADVANTAGED WOMEN**

Establishment of

**20**

**CIVIL SOCIETY ORGANIZATIONS**

trained on gender-based violence and the community health system

Support for

**18**

**SMALL BUSINESSES**

run by women

Health services provided to

**3,475**

**DISADVANTAGED PEOPLE**

Training of

**40**

community

**HEALTH VOLUNTEERS**

Emergency support for

**1,778**

**MIGRANTS**

(food, emergency items)

Legal and psychological services offered to

**902**

**RETURNEES**



### We promote the sustainable management of natural resources

The combination of inadequate land management, natural disasters, limited development of services, and a lack of economic alternatives continues to contribute to increasing environmental degradation and poverty levels.

In 2022, our efforts were directed towards supporting **community forest management** in 4 rural villages in Rakhine and the **preservation of marine resources** in Lampi Marine National Park. In these areas, we initiated **small-scale economic activities for fishermen**, such as duck breeding and hydroponic gardening.

In Lampi Park, **the abandonment of old fishing nets** at sea has a disastrous impact on coastal and marine ecosystems. Raising the awareness of fishermen concerning this problem was a crucial objective of our joint mission with the local NGO, Myanmar Ocean Project. Together, we established a **floating collection point** to mitigate this issue.

Given the urgent need for sustainable economic alternatives in the face of social and economic emergencies, we promoted **training courses on agroforestry crops, bioaponics, and tailoring** with a view to diversifying income.

Waste management remains one of the main environmental challenges in the districts in which we work. Our support for local initiatives continues through the formation of community committees in 7 villages in the Kawthaung district. Additionally, we conducted **beach cleaning campaigns**. Through these efforts, a **social enterprise dedicated to waste collection** emerged, involving 300 members. This enterprise sells approximately 700 kg of recyclable waste per month as raw materials to local associations and groups that create handicraft products from waste materials. Unfortunately, political and security conditions in the region severely impacted biodiversity conservation activities. Consequently, our focus during the year shifted to the **environmental monitoring of 190 animal species** and the **remote sensing of illegal fishing activities**.

Establishment of

**4**

**NEW COMMUNITY FORESTS**

(486 hectares) in South Rakhine, involving **93 families**

**3**

**fisheries co-management ASSOCIATIONS**

(over 100 members) formed and supported on sustainable fishing in Lampi

Establishment of

social waste

**1 COLLECTION ENTERPRISE**

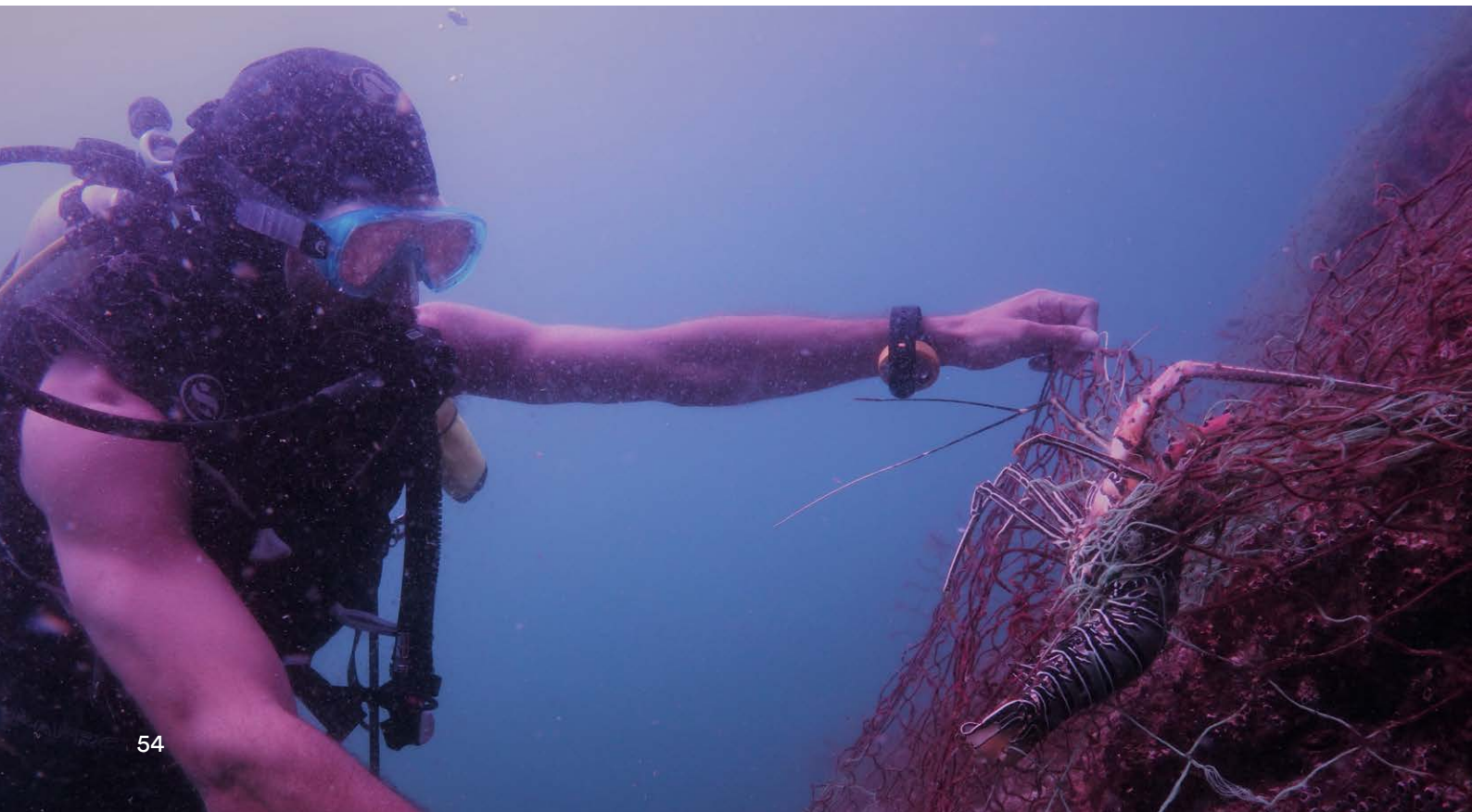
Activation of and support to

village savings and loan

**4 ASSOCIATIONS**

**587 kg** of **FISHING NETS**

collected





## A UNIQUE HERITAGE TO DEFEND TOGETHER

Italy stands as **one of Europe’s most crucial reservoirs of biodiversity**, but this wealth is **decreasing at alarming rates** as a result of human activities and climate change. Since its foundation, Oikos has been operating in northern Italy, mainly in Lombardy and Piedmont, working closely with public institutions, universities, and protected areas to foster **collaborative strategies for environmental conservation**. Our endeavors encompass programs for the protection of native species, wildlife monitoring, restoration of fragmented and degraded areas, and initiatives aimed at safeguarding biodiversity in urban and peri-urban settings. In recent years, we have engaged in interventions to restore ecological connections and establish networks among stakeholders in the province of Varese. Through these efforts, we aim to **enhance natural elements within urban spaces** and prioritize vital environments, such as rivers. These endeavors serve as tangible examples of Nature-based Solutions (NbS) that effectively address multiple sustainability challenges, including climate change, water security, land degradation, and biodiversity loss. Over the years, alongside our technical and wildlife-focused work, we have increasingly emphasized **sustainability education and active citizenship** in various regions across Italy. This has been made possible, in part, through a growing partnership with the education sector, particularly schools.





PROJECTS

25



BUDGET ALLOCATED IN 2022

815,628 euros



BENEFICIARIES

3123

TYPE OF BENEFICIARIES

- Small local producers (farmers and beekeepers)
- Students
- Citizens
- Municipal administrations and technicians
- Protected Area managers
- Local business initiatives



## 2022 RESULTS

**We create territorial networks**  
In 2022, we worked to strengthen the territorial network centered around the Pineta Park of Apiano Gentile and Tradate, between the provinces of Varese and Como. The goal is ambitious: **to revitalize employment opportunities with a green focus**, actively involving citizens, and placing economic actors as key players. Through these collaborative endeavors, we achieved significant milestones, including the **establishment of two new economic entities**: the Varese Beekeepers Cooperative and the Fondiaria Valle del Lanza Association, which focuses on networking abandoned forests and uncultivated agricultural areas with their respective landowners. This initiative aims to enable shared and sustainable management of these lands, both economically and environmentally.

Mapping of

80

STAKEHOLDERS

in the provinces of Varese and Como

4

ENTREPRENEURIAL INITIATIVES

supported through a capacity building process

**We promote agroecology**  
We work together with agricultural cooperatives to **develop agroecological practices** that make production systems more sustainable and resilient. Through **training courses**, we offer local producers innovative and practical alternatives that promote long-term environmental and economic sustainability.

Creation of a

DRIP IRRIGATION SYSTEM

in Arcisate, to reduce wasteful use of water

Job placement in an agricultural context for

3

YOUNG disadvantaged individuals

Training for

49

BEEKEEPERS

and

35

FARMERS

on sustainable practices

438

CITIZENS INVOLVED

in digital initiatives on sustainable consumption, biodiversity and urban horticulture.



### We offer technical support to protected areas

Oikos collaborates closely with the Local Park of Supra-Municipal Interest, Rile Tenore Olona, and the Parco della Pineta to protect and enhance ecosystems. We are actively engaged in building **participatory processes for the sustainable management of 4 Local Parks of Supra-Municipal Interest** in the Insubria Olona Ecosystem Territorial Area. The goal is to create a territorial network, which includes public administrations, businesses, and citizens. Throughout the year, we have worked towards strengthening this network that will lead to the signing of the **Insubria Olona Territorial Pact** in 2023. This agreement will define the terms of collaboration between stakeholders and public actors in caring for both tangible and intangible common goods.



### School: cultivating positive change in society

In 2022, the educational pathways we offered to schools were united by the conviction that education plays a crucial role in **shaping the future, one class at a time**. Our digital educational kit, “Agents 0 Emissions: License to Act” guided classroom workshops and local activities in schools. We conducted training sessions for teachers and facilitated exchange initiatives between Italian and Albanian students and teachers. Around 20 teachers and over 130 children participated in efforts to **reduce their school’s carbon footprint** while encouraging their peers, colleagues, families, and local institutions to take greater steps to protect the environment. More than 600 children and teachers participated in the educational projects “My school for biodiversity” and “Farmer for a day”. Together, we planted trees, shrubs, and flowers to favor pollinating insects; made nest boxes and bug hotels; and set camera traps in schoolyards to learn how to observe the environment with a specific purpose: to **understand how biodiversity sustains our existence and how it can in turn benefit from our behavior**. In 2022, we continued to work in kindergartens in Milan on the theme of plastic pollution, with practical workshops to convey to boys and girls the importance of protecting the sea.

### An e-learning platform dedicated to the environment

LeaF - Learn for the Future, the training platform launched by Istituto Oikos in 2022, is a digital hub offering a wealth of materials for delving into key environmental issues. Drawing on our **twenty-five years of experience in the field**, LeaF provides online courses, webinars, and downloadable resources tailored for **teachers, public administrators, professionals**, and citizens. Within its first few months, LeaF garnered over 1,000 subscribers. This free and accessible tool, available to anyone across Italy, serves as an important contribution to the development of a more ecologically conscious and inclusive society.

**1,011**  
STUDENTS  
INVOLVED  
in educational workshops

**240** TEACHERS  
TRAINED  
on the main environmental issues

More than  
**1,000**  
SUBSCRIBERS  
to the LeaF e-learning  
platform



# > LEBANON

## BIOSPHERE RESERVES: A HERITAGE TO BE PROTECTED AND ENHANCED

Since 2016, Istituto Oikos has been active in Lebanon, primarily within the Shouf Biosphere Reserve, **the largest protected area in the country and the entire Middle Eastern region**. Both regions and countries have historically relied on agriculture as their principal economic foundation. But unsustainable agricultural practices coupled with the effects of climate change, particularly the diminishing water resources, are putting a strain on the fragile local economy and jeopardizing the livelihoods of tens of thousands of families.

**The ongoing social and political crisis** has exacerbated the situation, leading to a **severe economic recession**. The poverty rate, unemployment, and food prices have skyrocketed, leaving a significant portion of the population unable to access food. In response to this emergency, **Oikos also works to address food security concerns** in the areas around Beirut most affected by the crisis. Alongside our initiatives for sustainable management of natural resources, we have implemented projects and initiatives that provide immediate support to the most vulnerable groups. We have recently expanded our activities to other natural areas in the country; **our work now extends to the Jabal Moussa Biosphere Reserve and the Mount Hermon Nature Reserve**, established in 2021.



## > 2022 RESULTS



PROJECTS

14



BUDGET ALLOCATED IN 2022

993,662 euros



BENEFICIARIES

431

TYPE OF BENEFICIARIES

- Farmers
- Students and teachers
- Protected Area management committees
- Representatives of the local municipalities we work with

**We promote climate-smart agricultural practices and incentivize the revitalization of the local economy**

To revitalize the agricultural sector, we are working to restore traditional agricultural techniques and promote the adoption of innovative technologies. This is in response to the challenges posed by changing climate conditions, particularly the increasing scarcity of water for agricultural purposes, which poses a significant threat to local production. We provide **training to farmers** on crucial topics such as the conservation of local species and sustainable water management, and we **carry out technical and structural interventions**, including the renovation of artificial water reservoirs and the establishment of new water supply networks. We are in the process of installing **new technology** that can save up to 30% on energy and water consumption.

In parallel, we offer support to farmers and informal women’s groups in the **processing and marketing of locally grown agricultural products**, both domestically and internationally. Thanks to this process, five local products have been launched on the national market: oregano, pine nuts, sumac, cedar honey from Lebanon, and pomegranate molasses, which is Fair Trade-certified, ensuring transparency, ethics, and quality for consumers.



125

FARMERS TRAINED

in sustainable farming practices

3

OLD WATER RESERVOIRS

Rehabilitation of in the hills of Mrusti

4

NEW FARMERS' MARKETS

Opening of in the Shouf and Jabal Moussa Reserves

NEW WATER SUPPLY NETWORK

Design of a in Mrusti

60

61



### We protect biodiversity and enhance natural heritage

Understanding the natural heritage of various environments within protected areas is the initial step in **assessing the “state of health” of habitats and species as well as guiding conservation efforts**. Providing scientific advice as part of initiatives funded by the European Union and UNDP, Istituto Oikos actively carries out wildlife monitoring in all 18 Nature Reserves in the country. This ongoing work, scheduled to conclude in 2024, aims to develop **integrated wildlife monitoring plans** tailored to each of the 18 protected areas investigated. Additionally, working with the Management Committees of 9 protected areas, Oikos is involved in crafting the **Management Plans for 8 Nature Reserves and the Ramsar Site of Aammiq**. These plans serve as crucial tools to direct concrete protection and management interventions over the next five years.

To safeguard the environment, knowledge sharing is essential, not only in the field but also in schools. Throughout the year, we facilitated **educational workshops and virtual exchanges** between students from the Shouf region and classes in the Ticino area of Italy. The young participants engaged in discussions about the protection of precious resources such as water, forests, and agricultural biodiversity in their respective countries.

We also continue our commitment to the long-term program for the **reintroduction of the Nubian ibex**, a species that has been absent from Lebanon for over a century. We are gradually transferring specimens to suitable natural enclosures within the Shouf Biosphere Reserve, where they are closely monitored until they can be released back into the wild.

**30** **TEACHERS**  
and **250** **STUDENTS**  
involved in environmental education activities

Wildlife  
monitoring  
carried out in **18**  
**NATURE**  
**RESERVES**  
in the country

**6** **NEW**  
**SPECIMENS**  
of Nubian ibex transferred  
to a context more suitable  
for constant monitoring while



### We promote good practices for the management of the land and its resources

By fostering exchanges with successful Italian initiatives and conducting on-site training sessions, we introduce participatory models for effective resource management. In 2022, a **fruitful collaboration was established between the Jabal Moussa Reserve and the Shouf Reserve**, enabling the mutual adoption of good agricultural and forestry practices, including the restoration of agricultural terraces and the implementation of nursery techniques for reforestation programs. **Exchanges with agricultural and pastoral communities in the Abruzzi region** laid the groundwork for participatory waterway management, the development of a White Paper for the River Contract, and the inclusion of these practices in the Model Forests network.

### We support environmental tourism

In our efforts to diversify the local economy, we develop **new nature trails** within the Shouf Reserve **while training young local guides**. The benefit is twofold: the protection of the local natural heritage and an increase in employment opportunities for the local community.

Creation of  
**2** **NEW TOURIST**  
**TRAILS**  
dedicated to forest habitats and  
traditional agricultural practices

Training of  
**51** **NEW LOCAL**  
**GUIDES**  
(including 25 women)





## OUR VISION FOR THE FUTURE

In 2023, Istituto Oikos will continue our commitment to building a more sustainable society, giving priority to **practical initiatives**. The starting point will always be engaging with communities, employing scientific knowledge, and experimenting with innovative processes. **Nature-based solutions** will be a privileged tool to protect, manage, and restore natural and altered environments.

**CLIMATE**. Tackling the climate crisis through urgent collective action will be at the center of our future commitment. We will explore tangible approaches to reduce emissions, such as reevaluating agricultural and food systems, soil management, forest protection, and combating waste. We will also give priority to awareness raising and training at all levels: institutions, the education system and the general public.

**BIODIVERSITY**. The analysis of vulnerable and endangered ecosystems will continue to be our primary means of monitoring change, identifying elements of degradation, and planning environmental restoration and ecological connectivity interventions where needed.

**SUSTAINABLE COMMUNITIES**. We will prioritize a paradigm shift that fosters the development of more resilient communities capable of combining biodiversity protection with income generation and social and technological innovation.

**WATER**. Ensuring access to clean and safe water sources will remain a priority for Oikos. We will therefore continue to engage in structural interventions that incorporate clean energy and reduce costs, while also conducting education and awareness campaigns.



### Internally, we will give priority to:

**Optimizing our capacity for coordination and management of projects and programs**, prioritizing the involvement of public administrations, research institutions and civil society, and developing our capacity for dialogue and co-planning with companies.

**Strengthening international relations** and our active participation in events of primary importance to guide our strategic and operational directions, such as the Conferences of the Parties (COPs) of the UN Conventions on Climate and Biodiversity.

**Integrate and update internal strategic documents** with a particular focus on analyzing the existing Strategic Plan and developing a new Strategic Plan for the period 2024-2029.

**Optimize, complete, and verify compliance with internal processes and procedures.**

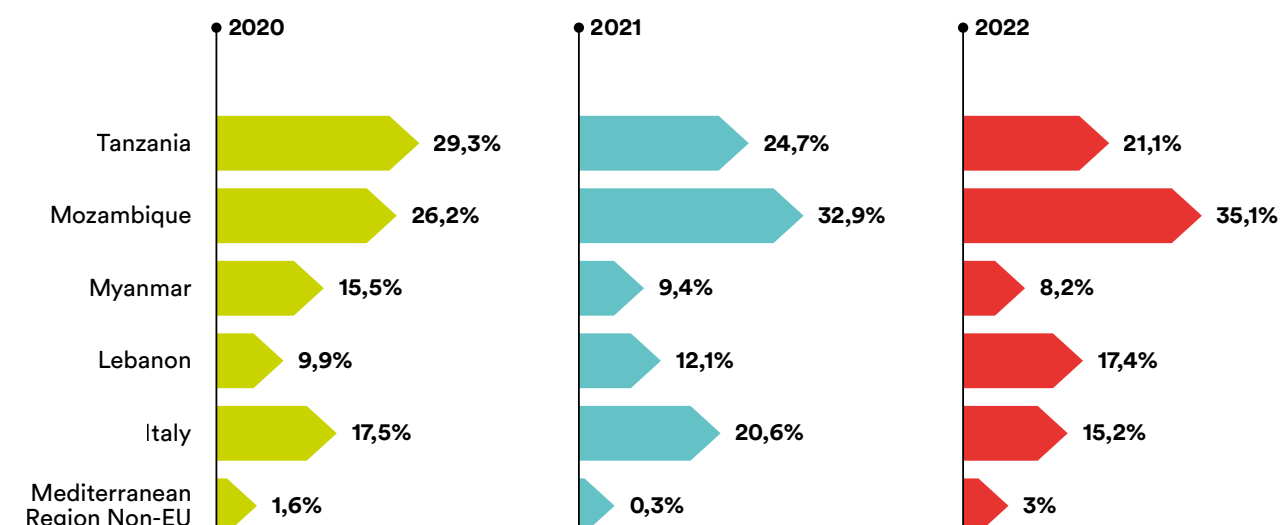


# Financial report

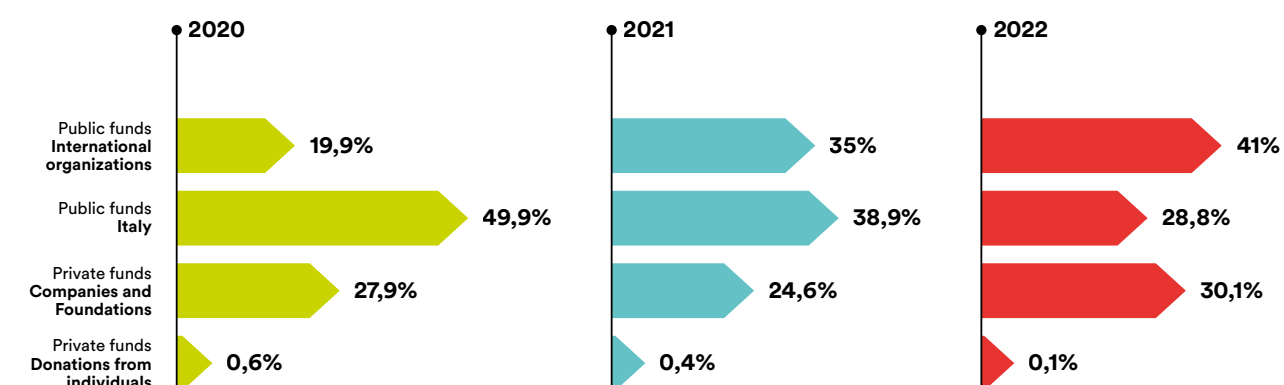
# 05

## 2022 REVENUE AT A GLANCE

### REVENUE BY COUNTRY



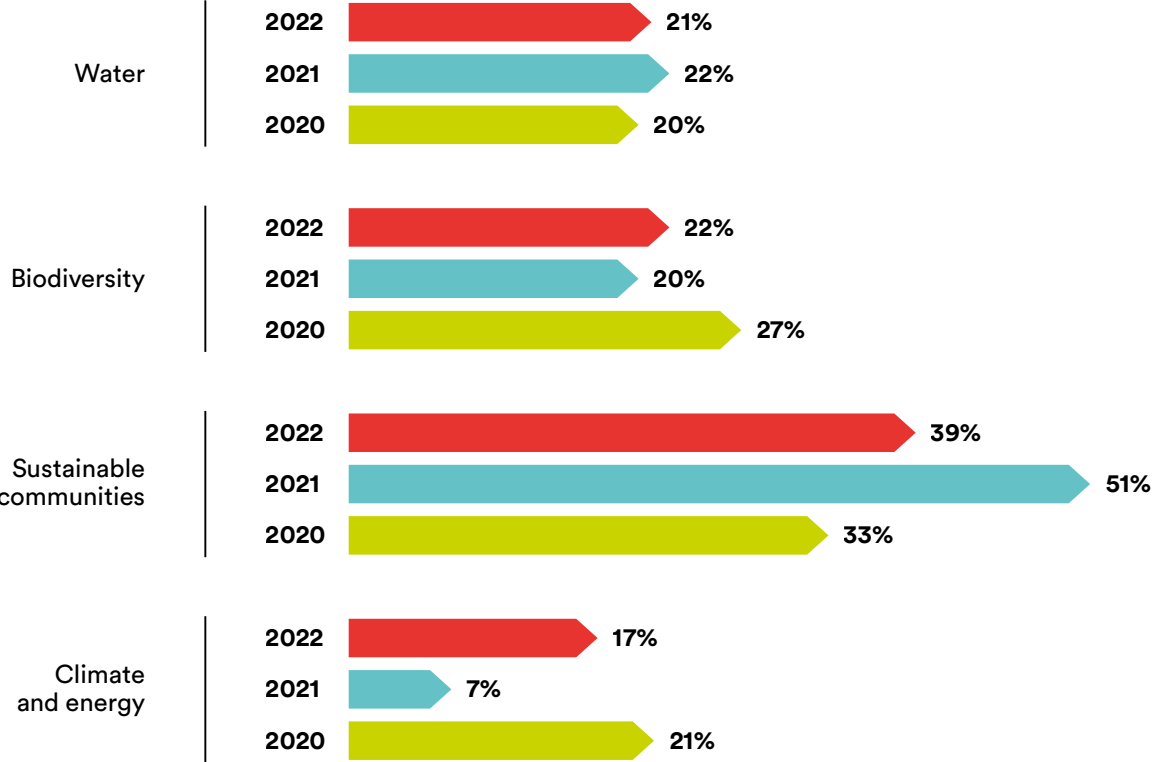
### REVENUE BY SOURCE OF FUNDING



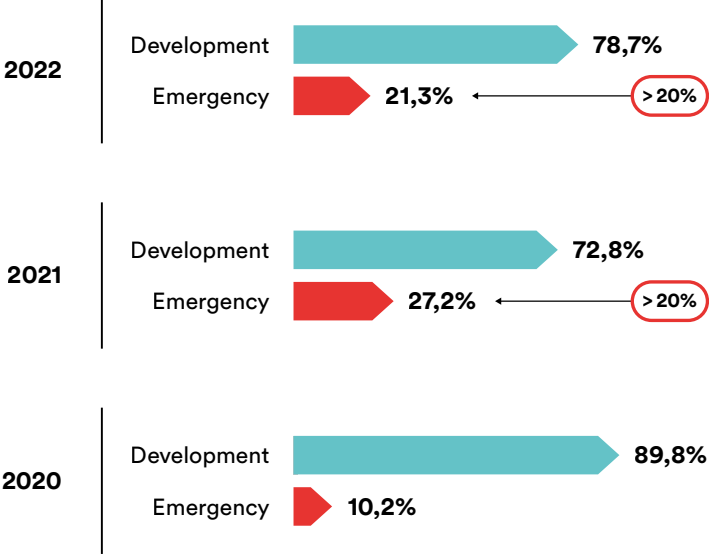




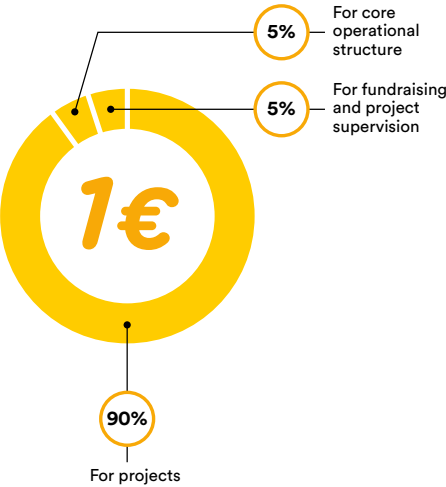
REVENUE BY SECTOR OF INTERVENTION



EMERGENCY/DEVELOPMENT REVENUE



EVERY EURO DONATED IS USED LIKE THIS







## ➤ ANNUAL FINANCIAL REPORT

### BALANCE SHEET

	ASSETS	2020	2021	2022
FIXED ASSETS	Tangible fixed assets	64,497,00	41,886,00	24,151,00
	Financial fixed assets (shares)	75,000,00	75,000,00	75,000,00
	Financial fixed assets (other titles)	150,000,00	150,000,00	150,000,00
	<b>Total fixed assets</b>	<b>289,497,00</b>	<b>266,886,00</b>	<b>249,151,00</b>
WORKING CAPITAL	Receivables	5,843,546,00	5,257,961,00	4,936,211,00
	Activities that do not constitute fixed assets	5,831,310,00	860,000,00	860,000,00
	Liquid financial resources	2,843,196,00	2,020,869,00	3,252,231,00
	<b>Total working capital</b>	<b>9,546,742,00</b>	<b>8,138,830,00</b>	<b>9,048,442,00</b>
	Accrued income and prepaid expenses	100,708,00	36,165,00	4,092,00
	<b>TOTAL ASSETS</b>	<b>9,936,947,00</b>	<b>8,441,881,00</b>	<b>9,301,685,00</b>

	LIABILITIES	2020	2021	2022
	Reserves	834,632,00	878,028,00	901,179,00
	Staff severance indemnity fund	157,905,00	196,886,00	238,080,00
	Debits	8,800,148,00	7,194,564,00	7,879,753,00
	Accrued expenses and deferred income	144,262,00	172,403,00	282,673,00
	<b>TOTAL LIABILITIES</b>	<b>9,936,947,00</b>	<b>8,441,881,00</b>	<b>9,301,685,00</b>

### INCOME STATEMENT

	REVENUES	2020	2021	2022
	Revenue for institutional projects from Private Entities	1,249,511,00	1,332,400,00	1,623,974,00
	Revenue for institutional project from Public Entities	2,953,474,00	3,740,180,00	4,334,335,00
	Revenue from fund-raising from individuals	19,022,00	2,956,00	11,171,00
	"5 per mille" Contributions	7,585,00	6,400,00	6,108,00
	Other revenues	74,299,00	67,131,00	39,009,00
	<b>Total institutional income</b>	<b>4,303,891,00</b>	<b>5,149,067,00</b>	<b>6,014,597,00</b>
	Revenue from secondary activities	184,024,00	255,868,00	368,624,00
	<b>TOTAL INCOME</b>	<b>4,487,915,00</b>	<b>5,404,935,00</b>	<b>6,383,221,00</b>

	EXPENSES	2020	2021	2022
	Institutional activities expenses	4,289,833,00	4,993,697,00	5,517,821,00
	Promotional and fund raising expenses	694,00	726,00	7,033,00
	Secondary activities expenses	185,966,00	289,660,00	390,559,00
	Financial and asset expenses	30,158,00	54,768,00	56,340,00
	Depreciations	24,587,00	22,689,00	19,693,00
	<b>TOTAL EXPENSES</b>	<b>4,531,238,00</b>	<b>5,361,540,00</b>	<b>5,991,446,00</b>

	Financial year surplus	-43,323,00	43,395,00	23,151,00
	<b>BALANCE</b>	<b>4,487,915,00</b>	<b>5,404,935,00</b>	<b>6,014,597,00</b>

The approved Financial Statement for the year 2021 can be found on the Oikos website under Balance reports page.



Join us

06

## THE VALUE OF VOLUNTEERING

Volunteering allows you to put your talents to the test in a practical way while learning new skills.



Istituto Oikos has been participating for years in the **Universal Civil Service**, which gives young people the opportunity to collaborate for a year with third sector organizations. Our commitment is to **raise the awareness of young people concerning the roles they can play in society**, giving them the opportunity to approach the world of international cooperation, environmental protection and education for sustainability.

In recent years, **52 young people between the ages of 18 and 28** have helped us carry out our projects and activities through the Universal Civil Service.

**Working alongside the technical staff of Istituto Oikos**, Civil Service volunteers have contributed to numerous projects in Italy and abroad, educational courses in schools, awareness-raising campaigns and many other activities.

**A special thank you**, therefore, goes to **the young people who have decided to join Oikos for part of our journey**. And our thanks also to those who will join us in the coming year to ensure a more sustainable future for everyone.



## THE MOST PRECIOUS RESOURCE

To protect nature and support communities we need **precious allies who share our passion and commitment**. With a donation to our projects, you can play a practical role in our work on the ground: we can all play our part in protecting the environment. Even when thinking of those you love, you can do your part: instead of classic gifts, **choose a gift that protects nature**, now and for future generations. With Istituto Oikos you can plant a tree, protect an endangered species, provide wells and sources of clean water for communities in the Global South.

**The future of our planet is also in your hands.**





# COMPANIES LEADING CHANGE

**Companies** can be key players in bringing about real and lasting change in social and environmental terms by doing business in a conscious and responsible way.  
There are many ways to be part of **Corporate Social Responsibility with Istituto Oikos:**

- with financial support for our environmental protection projects and through the involvement of staff in corporate volunteering activities
- by sponsoring events and conferences to make more people aware of the importance of adopting more responsible lifestyles
- by funding our environmental sustainability education activities in schools in Italy
- by donating goods or services to help us carry out our projects and activities.

In 2022, we established a significant partnership with the Woolrich Outdoor Foundation, an organization dedicated to preserving and protecting outdoor areas for communities and taking care of the planet and people. Our joint effort focuses on conserving and enhancing biodiversity in Italy, with a particular emphasis on involving the younger generation through educational programs in schools.

Over the years, we have gained the trust of various companies that have supported our initiatives, enabling us to undertake tangible projects for sustainable community development in Southern countries. We express our sincere appreciation and gratitude to these companies for their belief in our organization and mission.





# Protecting Nature means protecting ourselves

Become part of our community through an annual donation.  
We will send you an “I protect nature” card. You can make your donation by:

## POSTAL ACCOUNT

n° 61923629 in the name of Istituto Oikos E.T.S.

## BANK TRANSFER

to IBAN IT80R0569601602000006906X78 in the name of Istituto Oikos E.T.S.

## CREDIT CARD / PAYPAL

on the website [www.istituto-oikos.org](http://www.istituto-oikos.org) or by calling 02 21597581

## Donating is good for you: all donations to Istituto Oikos are tax deductible!

Remember to include your name, surname and email address in the space reserved for the reason for payment.

You can contact us at 02 21597581  
or write to us at [supporters@istituto-oikos.org](mailto:supporters@istituto-oikos.org)



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