



Defending nature, empowering people

The background of the entire page is a photograph of two people in a small, narrow boat on a body of water. The image is heavily tinted with a solid red color. The person on the left is wearing a plaid shirt, and the person on the right is wearing a light-colored shirt. They are both looking towards the right side of the frame.

Annual Report

2021



ANNUAL REPORT
2021



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The Annual Report demonstrates the **transparency of our operations**, providing Oikos' stakeholders – associates and staff along with institutions, public administrations and the general public – with information on the activities carried out and the results achieved in the financial year 2021.

It is aligned with the “Guidelines for the drafting of the social report of Third Sector entities” and uses **Istituto Oikos' strategic plan 2019-2023** as its framework.

The document opens with a summary of the milestones that have distinguished Oikos in its 25 years of existence and is then structured in 6 chapters.

1. Identity: an overview of Oikos' profile, mission, vision, values, approach and offices in Italy and worldwide.

2. Organizational structure: an in-depth look at the organization's governing and supervisory bodies and operational structure (organization chart, people, policies and procedures).

3. How we work: the main tools we use, summarizing our approach, monitoring and evaluation processes, elements of innovation, networking, supporters, the policies and procedures governing relations with staff and stakeholders.



4. Our work in 2021 in Italy and around the world: details of the activities carried out in each sector of intervention (biodiversity, water, sustainable communities, climate and energy), with reference to the Sustainable Development Goals and Targets of the 2030 Agenda, to which Oikos' commitment is closely bound. The chapter is completed with information on emergency projects and specialist consultancy activities.

5. Financials: section on the 2021 annual budget.

6. Join us: examples of how companies and individuals can join us in making a concrete contribution to Oikos' achievements.

All information in the document has been **verified by our internal audit processes**.

In the various chapters of the Annual Report, we have taken pains to illustrate the **monitoring and evaluation** process, both from a methodological point of view and in terms of specific data for 2021. In particular, we look at the organizational Key Performance Indicators (KPIs) as compared to 2020 (Chapter 3 - How we work) and the KPIs of each sector of our activity (Chapter 4 - Our work in 2021 in Italy and in the world).

The Annual Report is available in digital version, in Italian and English, on the Istituto Oikos website at this link: <https://www.istituto-oikos.org/statute-and-reports>. A limited number of copies of the 2021 edition will be printed, as we have decided to circulate the report in a more sustainable form.

NOW IT IS TIME FOR GOVERNMENTS, SOCIETIES AND INDIVIDUALS TO MOVE FROM WORDS TO DEEDS. WE ARE ALL AWARE THAT IT REALLY IS NO LONGER POSSIBLE TO LIVE AND CONSUME AS WE WISH. THAT THE RECONSTRUCTION OF A NEW PACT WITH NATURE IS URGENT AND WILL BE OF GREAT BENEFIT. THAT—LIKE US—THE EARTH MUST BE ABLE TO FIND ITS WAY AGAIN. LEAVING NO-ONE BEHIND.

EDITORIAL

Our work in 2021 has been based on a search for the meeting point between the environment, poverty, inequality and climate-related chaos in a world disoriented by the pandemic, the acceleration of the climate crisis and, in these early months of 2022 by the war in Ukraine. This same search will continue to guide our work in the coming years.

We have taken care of biodiversity by monitoring more than 300 animal and plant species in natural, urban and peri-urban environments in Italy and abroad. We have restored forest areas in Myanmar, terraces in Lebanon and pastures in Tanzania.

We have organized training courses for almost 2,000 farmers on *Climate Smart Agriculture* techniques. We have supported 22 small businesses, 7 of which are run by women, towards models of **sustainable production in agriculture, tourism and handicrafts**. With a vision: to foster a **new rurality** where climate-related uncertainty regarding income can be offset by the provision of services such as rural hospitality and handicraft production. Where women have access to knowledge, land ownership, and decision-making processes, where the weakest groups are protected and included, and where the production of good food can become a means of forging a new relationship—including cultural and social aspects—between town and country.

We have ensured **access to protected water systems** for 180,000 people, built or improved latrines for 8,000 people and constructed a mini-grid in Myanmar serving 347 people. We have also built natural barriers, mainly with mangroves, to protect coastal areas of Mozambique from climatic events.

We have reached more than 8,000 students and school staff with **sustainability education** activities, and been present in town squares, villages and on the web with public events, seminars, webinars and social campaigns. With one goal: to deliver complex messages, based on hard evidence, that go straight to people's hearts.

Our 2021 Annual Report provides **accurate data on all of this**, supported by Key Performance Indicators (KPIs) selected to measure Oikos' performance in structure and project management.

All this was possible thanks to our staff: 116 people who, once again, showed great competence, trust in the organization, and joy in working together, even from a distance. **We send a message of appreciation and heartfelt thanks to all of them.**

As representatives of the privileged West, we often wonder whether we will be able to make our tiny contribution to ensuring a respectable life for a population that will reach 8 billion in 2022. And at the same time help counter the consequences of climate change, halt the exploitation of natural resources and urge the implementation of **global and local governance instruments that are forward-looking and ambitious in terms of sustainability**. But now it is time for **governments, societies and individuals to move from words to deeds**. We are all aware that it really is no longer possible to live and consume as we wish. That the reconstruction of a new pact with nature is urgent and will be of great benefit. That—like us—the earth must be able to find its way again. Leaving no-one behind.



Rossella Rossi
President



Paola Mariani
Managing Director



25 YEARS FOR
THE ENVIRONMENT



6,414

FARMERS
TRAINED in sustainable practices

110

SOCIAL
ENTERPRISES
started and supported

419

PROJECTS
MANAGED

41,109

STUDENTS INVOLVED
in environmental awareness
workshops and activities



272,152

PEOPLE
with access to drinking water

32

UNIVERSITIES AND
RESEARCH INSTITUTES
with which we have collaborated

23

PROTECTED
AREAS
with which we have collaborated

LA NOSTRA STORIA



1996

Milan

A small group of biologists and naturalists founded Istituto Oikos in Milan. Their expertise enabled the organization to specialize in biodiversity conservation and sustainable management of natural resources from the outset.



1999

Tanzania

Istituto Oikos opens its office in Tanzania, which is subsequently recognised as a local NGO. The organization's presence in East Africa thus becomes stable.

2003

Educating for sustainability

The first sustainability and global citizenship education projects take shape, aimed particularly at young people on key environmental issues, because the first step towards change is awareness.



2012

Mozambique

Oikos began working to protect the Quirimbas Biosphere Reserve, one of the most important marine and coastal areas in Sub-Saharan Africa. Over the years, the organization's commitment is consolidated in other areas of the country as well.



2011

Guido

On 20th November 2011, in a tragic accident in Val Formazza, the life of Guido Tosi was cut tragically short. University lecturer, environmental conservation expert, colleague, companion of adventures and dreams, Guido determined the destiny of Istituto Oikos, defining its orientation and commitment to scientific rigour. His memory and example will always be with us.



2007

Myanmar

Oikos' expertise is called upon to improve the conservation of the Lampi Marine National Park in Myanmar. Thus begins a journey that will lead to the opening of a permanent office in the country.



2018

Lebanon

The process of registering a permanent office in Lebanon begins, while Istituto Oikos is engaged in a major project to protect biodiversity and support the local economy in the Shouf Biosphere Reserve.



2019

Kenneth

On 25th April Cyclone Kenneth hits Northern Mozambique: entire villages are destroyed, and thousands of families left without electricity and drinking water. Oikos is immediately involved in bringing humanitarian aid, thus inaugurating a new area of activity.



Towards the future

The organization defines a five-year strategic plan (2019-2023) and a new organizational structure. This is a participatory process to prepare us even more rigorously for the daily challenge of reconciling the needs of people and the environment.

2021

Between crisis and recognition

Following the coup d'état on 1st February 2021, Myanmar was hit by a very serious political, economic and humanitarian crisis. Istituto Oikos reduced its activities in the country for reasons of security, focusing its efforts on community support.



In the same year, the organization's work in Italy and around the world was rewarded by being recognized as an environmental protection association by the Ministry of Ecological Transition.

2020

A global challenge


The Covid-19 pandemic is a serious challenge in the countries where Oikos operates; we respond to this emergency by reorganizing all activities and implementing actions to counter the spread of the virus. About 35,000 people are involved in awareness-raising campaigns, with the delivery of prevention material and personal protective equipment.



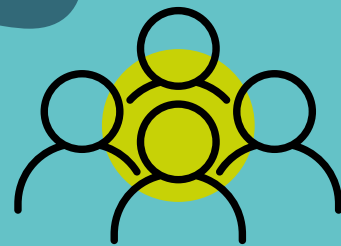
5 Countries



88 projects



283,065 beneficiaries



116 workers



40 at headquarters

17 expatriates

59 locals




225 partners



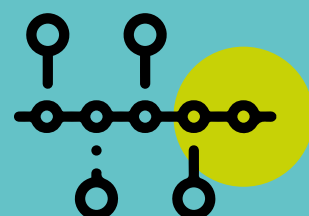


MAIN ACHIEVEMENTS 2021

875 ha of
land

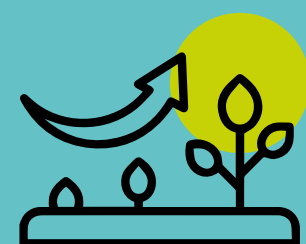
sustainably managed

Long-term management
plans in 246 ha of land
(forests and agricultural
terraces), of which 53 ha
in protected areas



1,943 people
trained

(including 1,006 women) in sustainable economic
activities to improve their living conditions



Support for

22 small businesses

13 of which are run by women
(710 people involved)

809 species groups
monitored

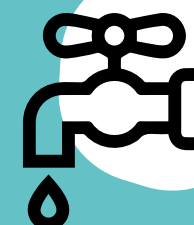


181,197 people

have access
to clean and
safe water



8,343 people
have access
to sanitary facilities



653
farmers

adopt sustainable and
climate-smart practices



8,361
students and

329
teachers

involved in environmental
sustainability education
workshops



01

Istituto Oikos is a non-profit organization committed to the protection of biodiversity and to the dissemination of more sustainable lifestyles in Europe and around the world. Since 1996 we have conceived and implemented more than 350 projects in Italy and in 17 countries across Europe, Asia, Africa, and Latin America.

VISION

A future in which ecology, economy and equity come together, to reconcile the needs of people and the environment

MISSION

To contribute to conserving ecosystems by promoting development in a professional, innovative and participatory manner

Without nature there is no future. Protecting nature means protecting ourselves: it is a complex but indispensable task. For 25 years Istituto Oikos has placed [the protection and restoration of our common resources](#) (forests, flora, fauna, soil, water) at the centre of its commitment, with particular attention to climate change, the most urgent and tangible challenge to the well-being of global society. We promote the conservation of natural resources, the development of responsible production and consumption models and the adoption of sustainable lifestyles, focusing on ethical and social issues and on the role of the most vulnerable groups, including women and young people. All of our interventions are possible thanks to the guidance of professionals for the environment, the active involvement of our beneficiaries and the partnership with public bodies, international organizations and companies. We do that to ensure compliance with the Sustainable Development Goals of the 2030 Agenda and [to build a greener and more harmonious future for all.](#)

THE WORK OF THE ORGANIZATION IS BASED ON THE FOLLOWING VALUES:



Innovation and testing

These are two of the tools that are essential for us to implement efficient and effective programmes. Through the search for state-of-the-art solutions and the design of new models and best practices, Istituto Oikos promotes initiatives, methods and technologies that positively impact socio-economic, environmental and cultural processes.



Solidity and Sustainability of Actions

Ensuring efficient management and concrete solutions is a priority. Therefore, we strive to avoid any waste of resources, with a view to long-term sustainability.



Professional Excellence

Esteem for human resources, with ongoing development of skills, is a prerequisite for maintaining high quality standards. We seek to respond to the needs of our stakeholders by being open to constant dialogue and developing effective solutions, which are regularly subject to verification and monitoring.



Scientific rigour

Our work is based on a rigorous scientific approach, founded on proven expertise in the issues addressed, a constant search for methodological and technological innovations and a multidisciplinary approach.



Sharing and Participation

Two fundamental pillars to ensure the success of effective and lasting contributions. We seek to fully share our objectives with collaborators and favour transparent and extended decision-making processes: we involve organizations, groups, communities, associations and beneficiaries in defining strategies, planning and sharing results.



Equity and Solidarity

We have one certainty: environmental conservation has a primary economic and social role. This is why we are committed to the rational use and management of natural resources in favour of balanced growth and a fairer distribution of our collective wealth.



Interculturality

Cultural diversity is a resource to be valued. We raise awareness and promote reciprocal recognition through dialogue and mediation. We also believe that the conscious use of natural resources contributes to the appreciation of the varied aspects of cultural history and the pursuit of social justice.



Consistency

The verification, for each activity undertaken, of full adherence to the values adopted is an integral part of our work. We consider consistency in our work to be a key factor in enhancing the value of our initiatives.



WHERE WE WORK



In 2021, due to the political instability in Myanmar, the expatriate staff of Oikos is coordinating projects from a temporary base in Thailand, near the southern border with Myanmar.



The international and regional offices are part of the Istituto Oikos network and relations are governed by a specific agreement.

Organizational structure

02

STATUTORY, SUPERVISORY AND CONTROL BODIES

GOVERNING BODIES

According to its Statute, Istituto Oikos is governed by the following bodies:

- General Assembly of members
- Board of Directors
- Statutory Auditor (monocratic)
- Compliance and Supervisory Body

➤ GENERAL ASSEMBLY OF MEMBERS

Approves budgets and outlines the strategic directions of the organization, defined within the framework of the Strategic Plan 2019-2023.

Profile of members

number of members: 54

average age: 54

gender: 25 F 29 M

➤ BOARD OF DIRECTORS

Holds office for three years and may be re-elected. It guides and supervises the day-to-day management of the organization. It consists of a minimum of five and a maximum of seven members, including the President—the legal representative of the Association—and the Vice President, chosen from among the members.

Profile of members - appointed 11 November 2019



Rossella Rossi
President



Adriano Martinoli
Vice President



Alessandra Gagliardi
Member



Sergio Vismara
Member



Vittorio Rinaldi
Member

➤ STATUTORY AUDITOR (MONOCRATIC)

The Auditor supervises compliance with the Articles of Association and the adequacy of the organizational, administrative and accounting structure.



Maria Clotilde Cermisoni
Sole Auditor, Chartered Accountant and Auditor.
Appointment from 11/11/2019

➤ SCIENTIFIC COMMITTEE

An advisory body that formulates positions and proposals on strategies, objectives, projects, studies, research or other initiatives promoted by the organization, verifying the scientific accuracy of its work.



➤ **Adriano Martinoli**
Professor of zoology and fauna conservation at the University of Insubria in Varese - member since 14/12/2011



➤ **Giorgio Cancelliere**
Water management expert - member since 24/3/2009



➤ **Maurizio di Robilant**
President and founder of Robilant Associati S.p.A. and Fondazione Italia Patria della Bellezza (Foundation Italy - Homeland of Beauty) - member since 24/3/2009



➤ **Paolo Anselmi**
Anthropologist and social researcher, lecturer in Social Marketing at the Catholic University of the Sacred Heart in Milan - member since 24/3/2009



➤ **Grammenos Mastrojeni**
Ecologist, Deputy Secretary General of the Union of the Mediterranean (UfM) - member since 16/12/2019



➤ **Mario Motta**
Professor at the Milan Polytechnic, Department of Energy - member since 16/12/2019



➤ **Silvia Ceppi**
Biodiversity conservation and natural resource management expert in Tanzania - member since 16/12/2019



➤ **Stefano Caserini**
Environmental engineer and PhD in Health Engineering; lecturer in Climate Change Mitigation at the Milan Polytechnic - member since 16/12/2019



➤ **Vittorio Rinaldi**
Anthropologist, expert in monitoring and evaluation, lecturer in Techniques and Culture at the University of Insubria in Varese - member since 16/12/2019



➤ **Paola Testori Coggi**
Former Director General Health and Consumers of the European Commission, expert in Life Sciences - member since 16/12/2019



➤ **Damiano Preatoni**
Zoologist, expert in databases and territorial information systems; lecturer in Eco-ethology and GIS Applications to Biodiversity Monitoring at the University of Insubria in Varese - member since 16/12/2019



➤ **Pedro Regato**
Expert in forest management and climate change - member since 16/12/2019

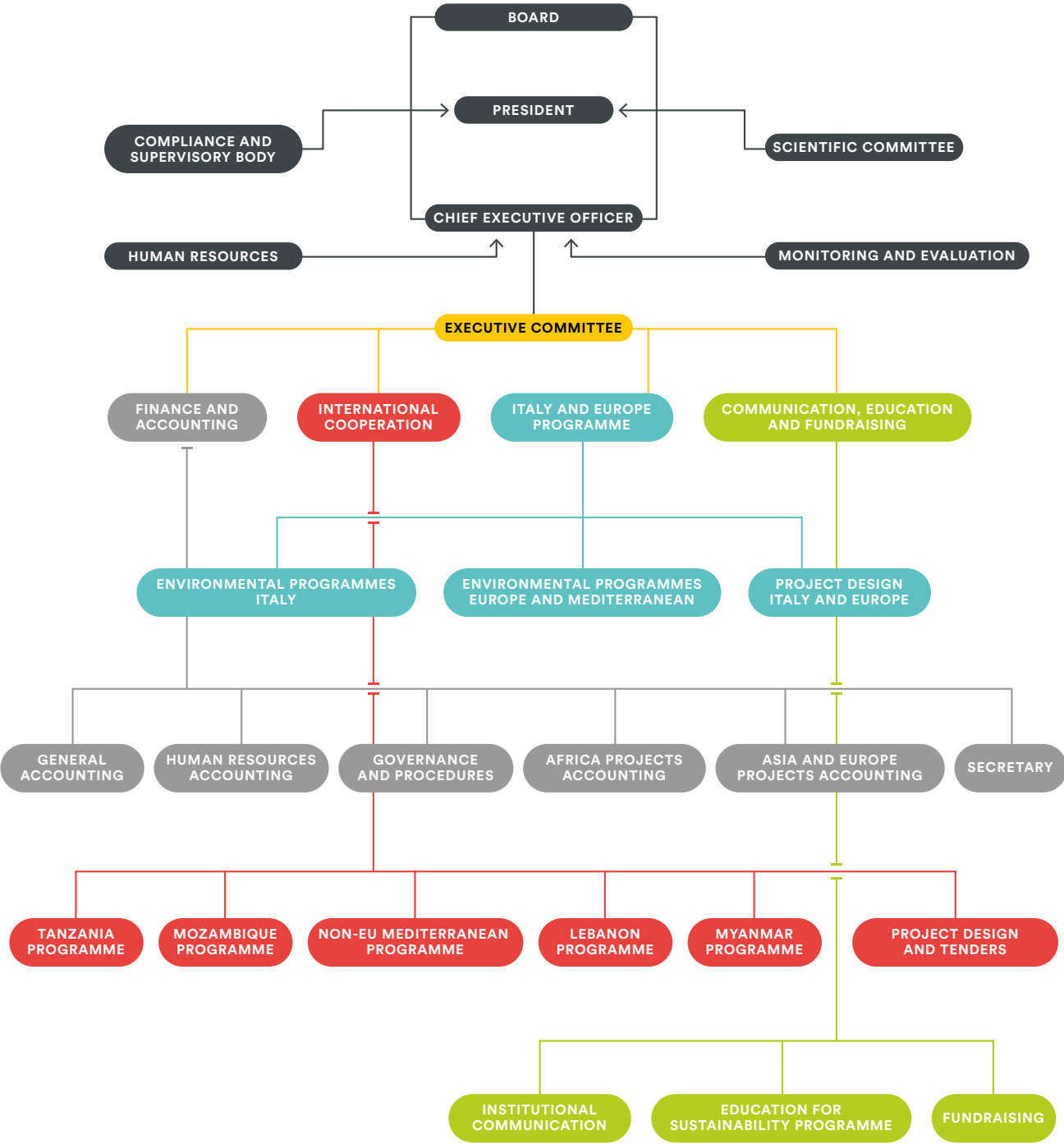


➤ **Giuseppe Selvaggi**
Agronomist, expert in food security and rural livelihoods, with a focus on Africa - member since 16/12/2019



➤ **Marco Bezzi**
PhD in environmental engineering; lecturer at the Department of Civil, Environmental and Mechanical Engineering, University of Trento - member since 16/12/2019

➤ OPERATIONAL STRUCTURES



PEOPLE

In 2021, Istituto Oikos staff is made up of **116 people**: 40 at headquarters, 17 expatriates and 59 locals. This is an increase of 15% compared to the previous year.

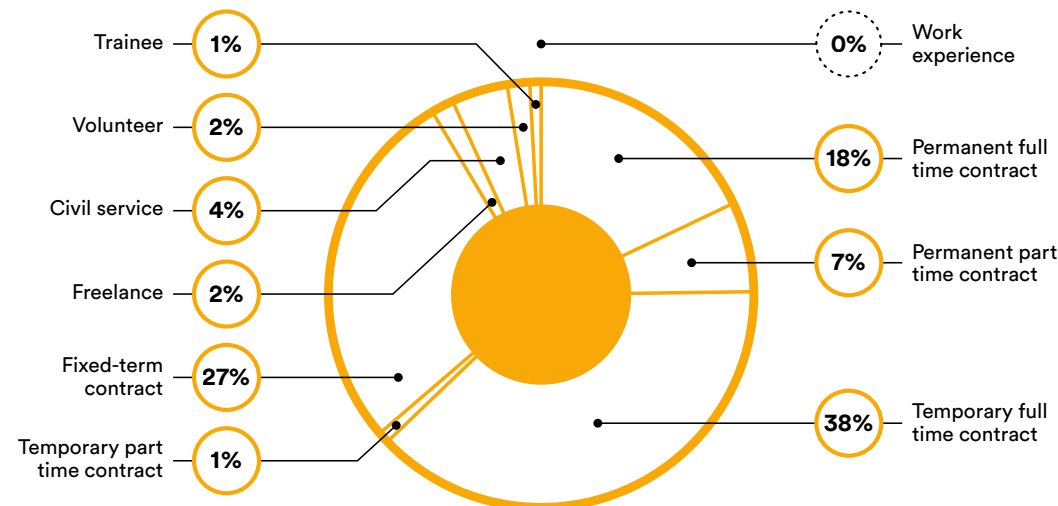
INCREASE OF THE NUMBER OF EMPLOYEES COMPARED TO 2020



* the figure for local staff is affected by the partial closure of the Myanmar office, which meant that several local contracts were not renewed.

> TYPE OF CONTRACTS

Staff selection is carried out according to a **transparent process** based on principles of equal opportunity, and follows the protocols approved by the Board of Directors. Oikos generates a variety of contracts with workers according to the position, required experience and project needs. The following chart shows the contract situation in 2021.

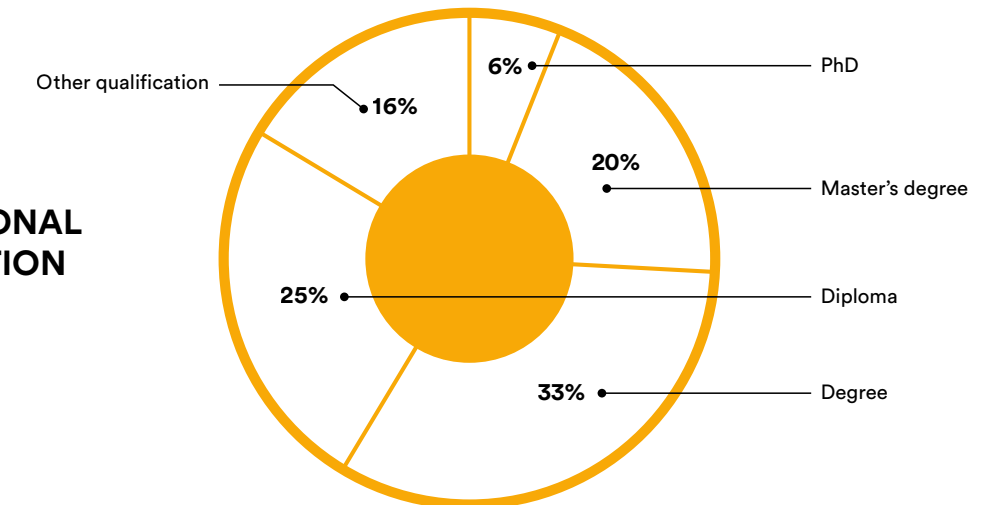


Management **follows the Human Resources procedures** defined in the various manuals in Italy and at the foreign offices, in compliance with the regulations in force in the various countries where we operate. In Italy the references are the collective agreement CCNL, National Union of institutions and social assistance initiatives (UNEBA), art. 43 for employees and the national collective agreement for the regulation of coordinated and continuous collaboration (AOI collective agreement) art.5 table A for consultants.

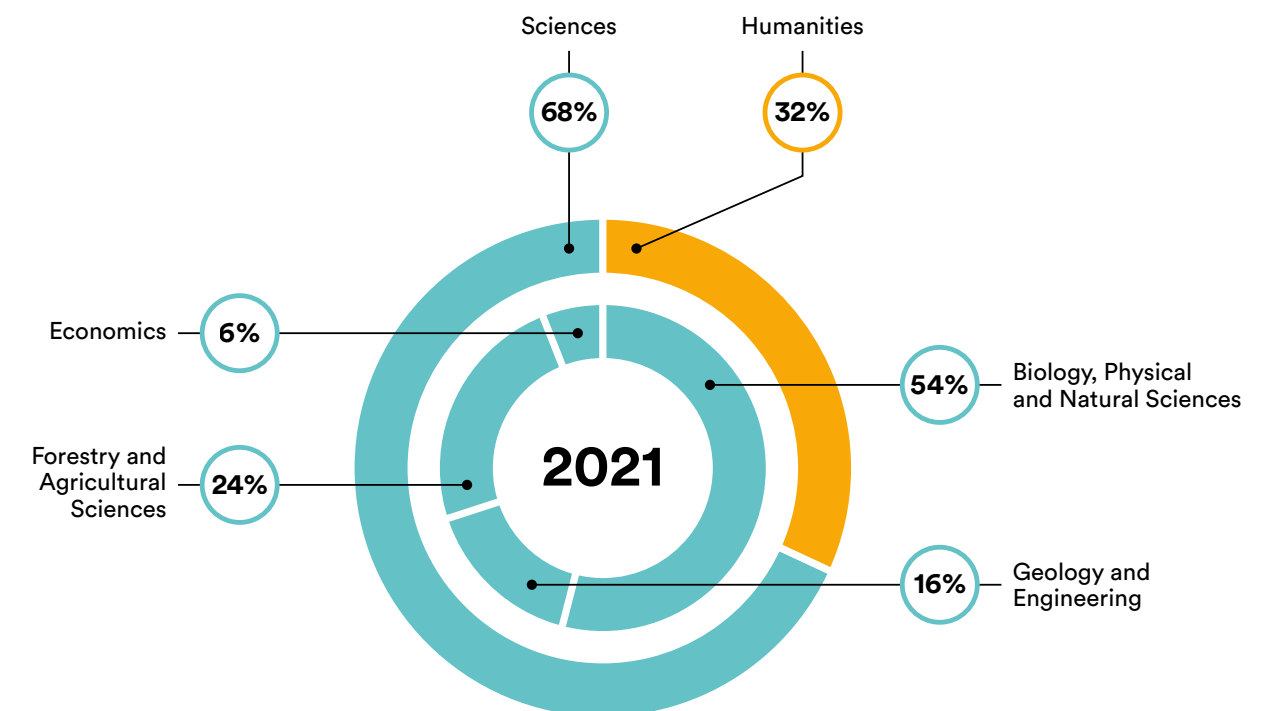
> QUALIFICATION

To pursue our mission, it is essential to have **qualified and motivated staff**. More than half of Istituto Oikos staff, both Italian and non-Italian, have an academic qualification and the majority have pursued their studies in the scientific field.

% EDUCATIONAL QUALIFICATION



FIELD OF STUDY



STAFF TRAINING IN 2021

In 2021 a total of **510 hours of training** were provided to Italian and expatriate staff at headquarters. The training took place in **four main areas**: safety at work (application of law Ds. L 81/08), induction training for new staff, refresher courses on Oikos' internal policies and procedures, and specific training to improve technical skills.

NUMBER OF TRAINING HOURS IN 2021 BY AREA

	Law 81/08 safety training	Internal training procedures and policies	Induction training	Specialist training
TOTAL HOURS	48	327	79	56
NUMBER OF PEOPLE REACHED	4	39	7	8

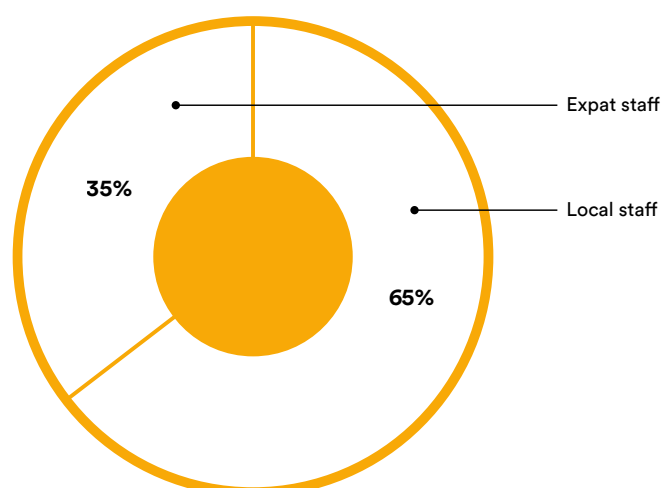
The number of training hours increased from 5 hours per capita in 2020 to 10.2 hours per capita in 2021. This data has been included among the KPIs related to the strategic objective "enhancement of the human capital" (see p. 36).

ROLES IN FOREIGN OFFICES - INCLUSIVENESS

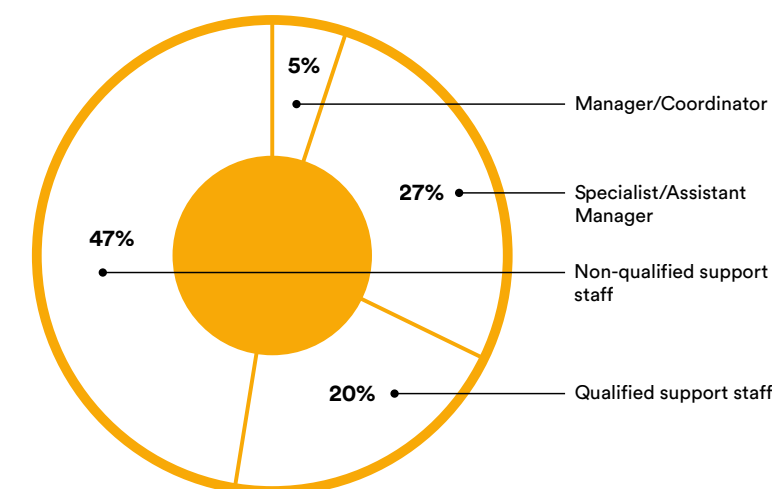
The ratio of expatriate staff to local staff performing the most senior functions, an indication of the organization's inclusiveness in the various countries abroad, is **37 % in favour of international staff**. It is necessary to monitor this figure over time to assess whether the overall trend leads to a real increase in the percentage of local staff compared to international staff in senior positions in foreign offices. To this end, the value for inclusiveness has been incorporated into the KPIs for the "strategic objective of enhancing human capital".

INCLUSIVENESS 2021

% local staff/expatriate staff in senior positions (managerial/technical) in foreign offices



DISTRIBUTION OF LOCAL STAFF AT DIFFERENT LEVELS 2021

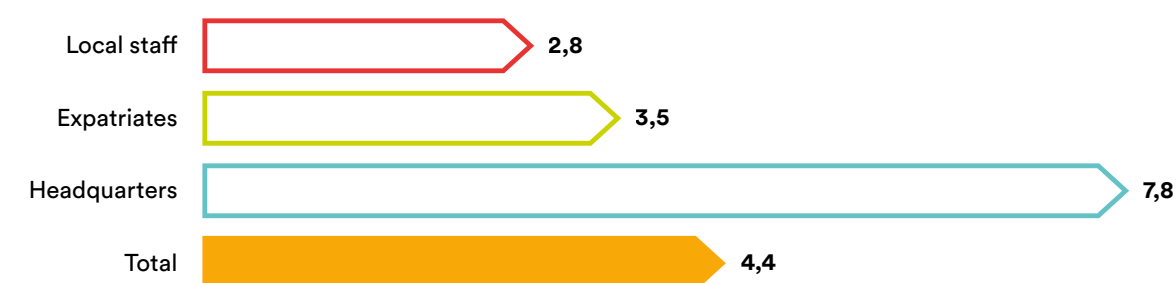


Istituto Oikos has a **low overall turnover (15%)**: 5% in Italy and 20% in overseas offices. The figure for the foreign offices is influenced by the partial closure of the Myanmar office, which brought several contracts to an end.

In general, staff members are loyal with an **overall average seniority of 4.4 years**, with about 8 years of average seniority in headquarters and just over 3 years in local offices where, due to the nature of the work we do, working relationships are shorter and linked to the life of projects.

TURN OVER	TOTAL	HQ STAFF	EXPATRIATE STAFF	LOCAL STAFF
NUMBER OF CONTRACTS TERMINATED IN 2021	18	2	3	13
TOTAL CONTRACTS EXCEPT VOLUNTEERS, TRAINEES, SOCIAL SERVICE VOLUNTEERS AND FREELANCES (P.IVA)	117	40	18	59
RATIO	15%	5%	17%	22%

YEARS OF SENIORITY

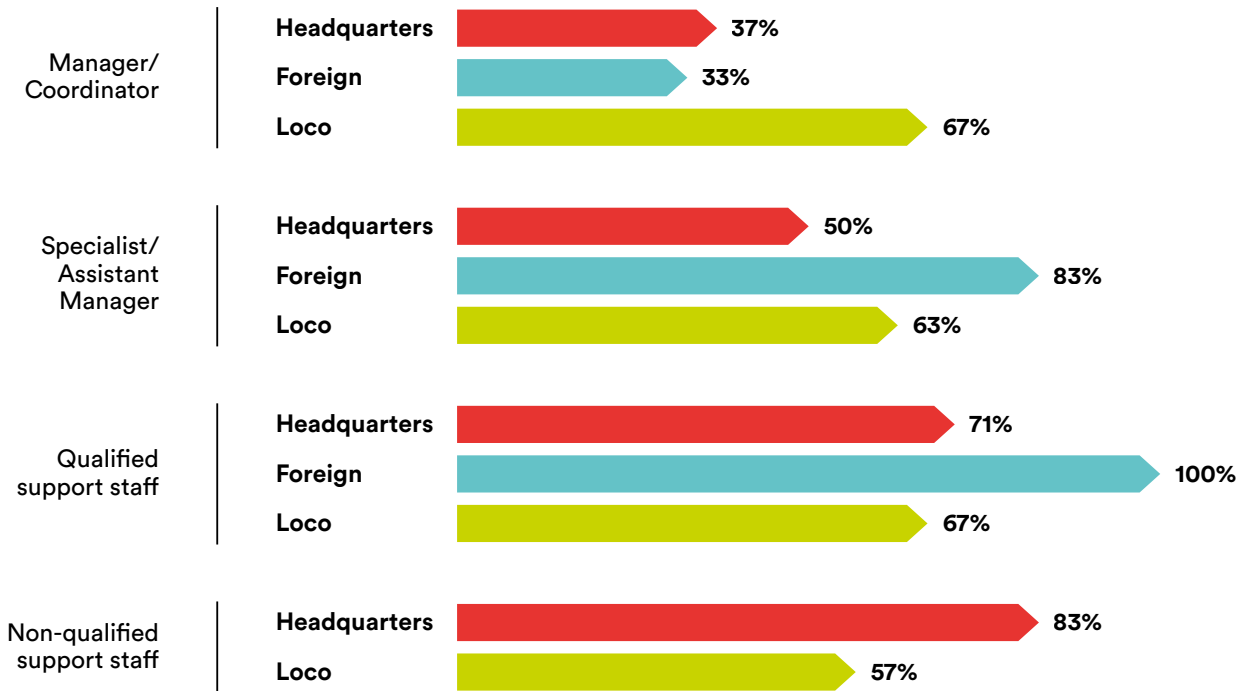


Staff members are relatively young, with an **average age of 39**. Overall, 58% of the staff at Istituto Oikos are under 40 years of age. Of these, 26% hold management positions (category A and B). Specifically, among local staff, those under 40 represent the majority in all areas.

AVERAGE AGE



% UNDER 40 IN THE VARIOUS ROLES



How we work

03

APPROACH

The values of **equity, professionalism, accountability and social inclusion** are the points on our compass which guide and organize our daily work. We ensure that we are always in line with internationally defined approaches and methodologies in our work. These include *Land Degradation Neutrality (UNCCD)*, *Forest Landscape Restoration Standards*, *IUCN Global Standards for Nature Based Solutions* and the targets defined by the 2030 Agenda. To this end, Istituto Oikos has established guidelines that define strategies, methodologies and the expected impact of our work in the **four priority areas** that have always characterized the organization's work:



BIODIVERSITY

Protecting fragile and endangered species and environments, improving ecological connectivity and ecosystem services



SUSTAINABLE COMMUNITIES

Protection of natural systems (soils, agro-ecosystems, aquatic environments) to increase food and water security, income generation and social inclusion



WATER

Conservation and equitable distribution of water, use of sustainable technologies, water resource management practices, including in relation to climate change



CLIMATE AND ENERGY

Adaptation and mitigation strategies and actions

MONITORING AND EVALUATION: METHODOLOGY AND LIST OF KEY PERFORMANCE INDICATORS (KPIs)

➤ EFFECTIVENESS AND EFFICIENCY IN OUR WORK

During 2021, Oikos embarked on a path towards establishing a **MEAL (Monitoring, Evaluation, Accountability, Learning) system**, including internal actions and procedures. It is the tool that allows us to assess the 'quality' of our projects in terms of efficiency and effectiveness towards achieving the Strategic Objectives we have set ourselves in our multi-year strategic planning, and to verify compliance with our internal processes.

The MEAL system is able to generate **reliable and accurate data** to measure progress towards our Strategic Goals, according to standardized procedures and tools. This ensures our transparency and accountability to our various stakeholders (beneficiaries, partners and supporters).

In addition to the consolidation of the MEAL system, our commitment is to contribute to the learning and capacity-building objectives of Istituto Oikos and our partners, through the use of standardized procedures and tools and the ongoing learning—the growth of skills in monitoring and evaluation—of our staff.

The work to define the MEAL system included the designation of a set of performance indicators (KPIs) related to our Strategic Objectives, by which we measure **performance in the management** of the organization and projects (organizational performance indicators) and **the 'quality' of the work** carried out in the organization's priority areas (performance indicators of the main areas of our work).



I KPIs

- > include **internationally coded indicators** (defined by UN Agencies, the European Commission and NGOs) **designed specifically** for the context of the organization's priority areas of work
- > vary in their type and complexity: they involve various **tools for the collection of quantitative and qualitative data** and **diverse survey techniques** (interviews, questionnaires, technical studies) to construct **numerical and/or spatial data**
- > are a **mix of output and outcome indicators** that measure both the contribution of activities to bring about change and "change" itself. They are also identified according to the **feasibility** of the data collection process in terms of resources to be deployed
- > provide **tools for homogeneous data collection and data analysis**
- > produce **overall data at organization level**, aggregate results achieved in the context of the implementation of projects to generate annual and country/global values, trends and correlations.



The following table compares the main performance indicators in 2020 and 2021. The performance indicators concerning our fields of action are reported in Chapter 4 'Our work in 2021 in Italy and in the world'. In terms of targets, in the 2019-2023 Strategic Plan, those to be reached by the end of the Plan's term were defined only for those indicators for which sufficient knowledge was deemed to be available. The future goal for the Key Performance Indicators is to acquire the necessary elements to allow us to set attainable targets appropriate to our strengths.

KEY PERFORMANCE INDICATORS				
		KPI	Description	<div>2020 (annual value)</div> <div>2021 (annual value)</div>
ORGANIZATION AND PEOPLE		% of funds allocated to projects (cost-ratio)	Measures the ratio of charges allocated to institutional project activities and to total charges and expresses the organization's efficiency	88%91%
		Number of Internal Audits and internal monitoring processes performed	Expresses the organization's level of adoption of internal control procedures	Internal control procedures defined and adopted1 Internal Audit; 3 Internal Monitoring
		Inclusiveness in locations outside Italy	Measures the % of local staff compared to international staff in management and technical positions in foreign offices	Local staff: 81%Local Personnel: 63% Expat Personnel: 37%
		Number of training hours offered to staff	Measures the total number of training hours	296 hours (5 hours per capita)510 hours (10.2 hours per capita)
NETWORK		Number of universities and research institutes that have collaborated with Istituto Oikos	Measures the number of universities and research institutes with whom we work in Italy and abroad	1616
		Number of multi-year partnerships	Measures the number of long-term strategic and operational partnerships dedicated to the implementation of specific projects	132115
COMMUNICATION		Number of social media followers	Measures the number of followers on social networks (Instagram, Facebook)	10,511 (Facebook)12,210 (Facebook)
		Number of subscribers to the newsletter	Measures the number of subscribers to the newsletter and the open rate calculated according to a monthly average	15,000 (newsletter members)30.637 (newsletter members) 16,54% (open rate)
ECONOMIC SUSTAINABILITY		Financial stability	Measures the economic result/ revenue (in thousands of euros) of the operating statement	-0,97%0,80%
		Annual budget value	Amount of total revenue reported in the annual budget	4,487,9145,404,935



INNOVATION

Our work has a strong drive towards innovation: we are **constantly** experimenting with **new systems, technologies and processes** that can offer solutions to the challenges we face every day. We aspire to innovation built on emerging needs, able to recognize the critical nature of current approaches, and also able to capitalize on past experience and tradition.

In 2021, for example, together with Idrodepurazione Srl, we designed and installed a new desalination system for the hospital in Kibaya, Tanzania: **a technological innovation** that reduced conductivity values by 90% and water hardness values by 97%, as well as significantly reducing concentrations of fluoride, phosphate, sulphate and nitrate.

We are also distinguished by our **innovation in planning**—we are, for example, strengthening the capacities of our partners abroad to operate through multi-year strategic plans, with Performance Indicators—and **in management**, focused on experimenting with new business models appropriate for small companies in the environmental field. We are also developing new tools and skills **in education and communication**. In fact, in the coming months we will launch **LeaF – Learn for the Future**, the first Oikos' platform for digital learning, rich in content and multimedia materials, open to anyone who wants to expand their knowledge on key environmental issues. Our idea of innovation, in any field, must **always serve the mission of Oikos**: to protect biodiversity by reducing poverty and cultural and social marginalization.



WORKING TOGETHER

Oikos operates by means of a carefully structured network of relationships with a range of stakeholders: individuals, institutional partners, scientific community, third sector, media, public and private donors. The ability to **nurture and enrich this network of relationships** is at the basis of the effectiveness of our actions, within the context of sustainability. We are therefore keen to share the approach, motivation, values and results that have guided our connections with our various stakeholders in 2021.

> PARTNERS

SDG 17 'Partnership for the Goals' of the 2030 Agenda

We form alliances to aid our operations with partners, that vary greatly in nature and size, from small local associations with strong territorial roots and experience to large international organizations. We distinguish:

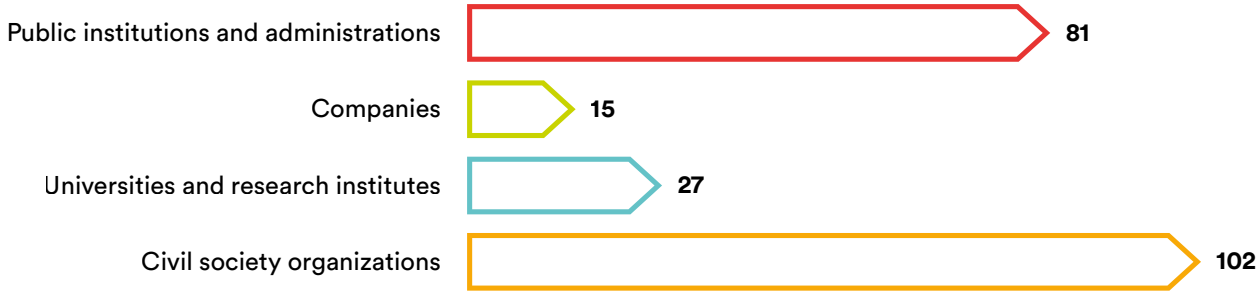
- > **Strategic partnerships**, designed to be long term and enhance synergies between organizations in terms of shared values, skills, contacts, experience, project capacities.
- > **Operational partnerships**, linked to specific projects or programmes and with defined actions and budgets.

In 2021, we committed to strengthening, expanding and defining our network of partners by focusing on the most competent, relevant and strategic technical, scientific, institutional and operational players. We have done this at local, national and international level. We have also **introduced a mechanism to monitor the progress of partnerships** in the case of both strategic and operational partnerships and to select organizations *ex ante* and monitor the success of partnerships *in itinere* and *ex post*.

ONGOING PROJECTS IN 2021



ONGOING PARTNERSHIP IN 2021



Institutions and public administrations

They are the **key players with whom we build strategic alliances**, guided by principles of cooperation and co-planning, to truly bring about regulatory and cultural change in specific locations. The formalization of the partnership with public bodies takes place through the stipulation of a Memorandum of Understanding and in compliance with mutual commitments, procedures and policies.

TANZANIA

Arusha City Council
Arusha District Council
Arusha Regional Secretariat
Babati District Council
Enduimet Wildlife Management Area
Kiteto District Council
Internal Drainage Basin
Longido District Council
Manyara Regional Secretariat
Meru District Council
Ministry of Water
Monduli District Council
Pangani Basin Water Board
President's Office Regional Administration and Local Government (PORALG)
Randilen Wildlife Management Area
Rural Water Supply and Sanitation Agency (RUWASA)
Simanjiro District Council
Tanzania National Parks (TANAPA)
Tanzania Wildlife Authority (TAWA)
TIB Development Bank Limited

MYANMAR

Ministry of Hotel and Tourism (MOHT)
Ministry of Natural Resources and Environmental Conservation (MONREC)

MOZAMBIQUE

Administração Regional das Águas do Norte
Agência para o Desenvolvimento Integrado do Norte
Direcção Provincial da Agricultura e Pesca de Cabo Delgado
Direcção Provincial das Obras Públicas de Cabo Delgado
Direcção Provincial da Terra e Ambiente de Cabo Delgado
Direcção Provincial de Cultura e Turismo de Cabo Delgado
Direcção Provincial de Educação e Desenvolvimento Humano de Cabo Delgado
Direcção Provincial de Juventude, Trabalho e Desporto de Cabo Delgado
Direcção Provincial de Saúde de Cabo Delgado
Economic Activities, Infrastructure, Health and Education
District Services of Ibo, Metuge, Mecufi and Pemba Districts
Governo Distrital do Ibo, Mecufi, Metuge, Pemba
Governo Provincial de Cabo Delgado
Instituto Nacional de Gestão de Desastre – Delegação de Cabo Delgado
Instituto Nacional de Gestão de Desastre – Centro Operativo de Emergência
Instituto Nacional de Meteorologia – Delegação de Cabo Delgado
Parque Nacional das Quirimbas
Secretaria Provincial de Cabo Delgado
Serviço Provincial de Actividades Económicas
Serviço Provincial de Ação social e Saúde
Serviço Provincial de Ambiente
Serviço Provincial de Infraestrutura

ITALY

Bosco del Rugareto Supra –municipal Park of Local Interest
Campo dei Fiori Regional Park
Cinque Terre National Park
East Ticino Villoresi Reclamation Consortium
Ente Regionale per i Servizi all'Agricoltura e alle Foreste (ERSAF)
Fontanile di San Giacomo Supra –municipal Park of Local Interest
Lombardy Region
Management Body of the Protected Areas of Ticino and Lake Maggiore
Medio Olona Supra –municipal Park of Local Interest
Municipality of Andrano
Municipality of Barzio
Municipality of Corteno Golgi
Municipality of Dossena
Municipality of Fontecchio
Municipality of Locate Varesino
Municipality of Milan
Municipality of Taleggio
Municipality of Varese
Municipality of Veduggio
Municipality of Veduggio
National Rice Authority
Orobic Bergamasche Park
Regional Park of the Pine wood of Appiano Gentile and Tradate
Ticino Val Grande Verbano UNESCO Man and the Biosphere Reserve (MAB)
Union of Municipalities of Presolana
Valle del Lanza Supra –municipal Park of Local Interest
Valle del Ticino Lombardy Park
Valli del Verbano Mountain Community
Valsassina, Valvarrone, Val d'Esino and Riviera Mountain Community and Management of the Northern Grigna Park

EUROPE

Canton Ticino – Nature and Landscape Office / Water Courses Office – Switzerland
City of Cologne – Germany
Lithuania Chamber of Agriculture – Lietuvos respublikos zemes ukio rumai
Municipality of Nova Gorica – Slovenia
Municipality of Kalundborg – Denmark
Municipality of Plovdiv – Bulgaria
Municipality of Sonderborg – Denmark
Parc naturel régional du Luberon – France
Silva Mediterranea (FAO Commission for Mediterranean Forests)



In Tanzania, thanks to its close cooperation with local and national institutions, Oikos contributed with technical content to the **drafting and management of three nationally important policy and programme documents**.

The National Human Wildlife Conflict Management strategy.
In 2021, Oikos continued to contribute to the achievement of the objectives of the strategy, defined in collaboration with the Ministry of Natural Resources and Tourism through community-led activities to improve human-wildlife coexistence.

The Tanzania Wildlife Corridor Assessment, Prioritisation, and Action Plan. We worked again with the Ministry of Natural Resources and Tourism on activities towards the protection of rangelands, invasive species management, training of Village Game Scouts to protect wildlife, and of 'rangelands guardians' to reduce the degradation of these fragile environments.

The Guidelines for establishing and registering community-based water supply organizations (CBWSOs). Oikos, together with the Ministry of Water, provided all technical input for the proper management of drinking water in rural areas, with significant results including women's involvement in the governance of water resource management bodies.

Companies

They are an essential driver for experimenting with approaches oriented towards technological innovation and the application of processes aimed at environmental, social and economic sustainability. In the future, we aim to work with the private sector with increasing commitment in the co-design and management of activities to support targeted communities and areas. Our starting point will be **sharing common values and objectives**, which is the first step towards building long-term partnerships.

TANZANIA

TIB Development Bank

LEBANON

Italian Landscape Exploration (ILEX)
LeafLab Soc. Coop (LeafLab)

ITALY

Carbon Sink
ETIFOR
EumetraMR
Gfk Eurisko srl – Milan
GRAIA srl
Idrodepurazione srl
Idrogea Servizi srl
Koinetica
Mondadori Scienza Spa – Rivista Focus
Scuola Superiore d'Arte Applicata
WaldenLab

EUROPA

UptoEarth GmbH – Germany



Idrogea Servizi srl has been working with Istituto Oikos since 2009, in the design and management of extensive interdisciplinary projects aimed, above all, at creating wide-ranging ecological networks. Restoration of vegetation, creation of wetlands, wildlife passages, and nature trails are some of our joint activities. The complementarity of our respective knowledge has enabled us to achieve highly satisfactory results, in terms of both planning and implementation. **Idrogea Servizi srl**

Universities and research institutes

This kind of partnership not only guarantees the quality of our work, but also **goes to the heart of the cultural, scientific and social growth** of the community. Over the years, Oikos has signed a series of permanent agreements with prestigious Italian and foreign universities within the framework of projects and programmes in various fields. These partnerships are and will remain a priority for us, as **rigour and scientific excellence** are values which are essential to our work.

TANZANIA

Tanzania Wildlife Research Institute (TAWIRI)
The Nelson Mandela African Institution of Science and Technology (NM –AIST)
Sokoine University, Morogoro

MOZAMBIQUE

Centre for Research of Marine and Coastal areas
Instituto de Investigação de Pesca
Universidade do Lúrio

ITALY

Altis – School of Business and Society
Catholic University of the Sacred Heart of Milan
Milan Polytechnic
MUSE – Trento Science Museum
University of Insubria – Varese and Como
University of Insubria – Department of Theoretical and Applied Sciences
University of Trento – C3A Centro Agricoltura Alimenti Ambiente
University of Florence – Department of Statistics, Informatics, Applications Giuseppe Parenti (DiSIA)
University of Milan – Bicocca
University of Milan
University of Pavia
University of Padua
University of Gastronomic Sciences – Pollenzo
University of Turin (Department of Agricultural, Forestry and Food Sciences)

EUROPE

Mediterranean Agronomic Institute of Chania (CIHEAM – MAICH) – Greece

OTHER COUNTRIES

New York University at Abu Dhabi (NYUAD) – United Arab Emirates
University of Exeter – United Kingdom
University of York – United Kingdom

The Faculty of Natural Sciences at the University of Lúrio began collaborating with Istituto Oikos in 2015, on a project to develop family horticulture in the Ibo District. Since then, many initiatives have followed: our collaboration enables the integration of a technical-scientific approach to environmental conservation and sustainable development. In 2021, we focused on reforestation and protection of mangrove forests, ecosystems that are as fragile as they are precious. It is of great value to UniLurio to be a technical partner in the field of environmental management.

University of Lúrio

Our collaboration with Istituto Oikos began in 2017 with the reintroduction of the Nubian ibex in Lebanon. This has been followed by many conservation and recovery projects in fragile environments, development and networking in the Shouf Biosphere Reserve, nationally and in the Mediterranean. We greatly appreciate this exchange, which also includes technical and institutional support from Oikos, and look forward to developing it further.

Al-Shouf Cedar Society

Civil society

The third sector and networks between associations are a **cohesive and winning tool** with which we can effectively face new challenges, as change cannot be promoted without the active involvement of the general public and the third sector. In the coming years, we will continue to expand and consolidate the network of associations with which we collaborate, to increase our impact on the territory, making the most of complementary skills.

TANZANIA

Global Climate Change Alliance (GCCA)
Hakikazi Catalyst
Honeyguide Catalyst
Maji na Maendeleo Dodoma (MAMADO)
Mukuru Eco-Tented Camps
Northern Tanzania Rangelands Initiative (NTRI)
Oikos East Africa (OEA)
Southern Elephant Programme (STEP)
Ujamaa Community Resource Team (UCRT)

MOZAMBIQUE

Amasi
ECO Moçambique Grupo de Saneamento de Bilibiza
Ibo Coffee Producers Association
Quero

LEBANON

Al Shouf Cedar Society (ACS)
Association for the Protection of Jabal Moussa (APJM)
Association for Community and Environment (ACE)
Souk el-Tayyeb

MYANMAR

Foundation for Education and Development (FED)
Gender and Development Institute (GDI)
Kawthaung Birdwatching Association
Myanmar Ocean Project
Myanmar Red Cross
Rakhine Coastal Region Conservation Association (RCA)
Thant Myanmar
Worldfish Myanmar

ITALY

ACEA ONLUS
Action Research for CO-development (ARCO)
Altromercato
Altropallone ASD Onlus
APS Isola Solidale
Architects Without Borders (ASF)
Association of Beekeepers of the Province of Varese (APAVA)
Caretta Calabria Conservation
Cascina Burattana Social Agricultural Cooperative
CAST - Centre for Appropriate Technological Development
CELIM - Italian Lay Centre for the Missions
Centre for Educational Guidance (COE) Association
Chico Mendes Onlus
CoLOMBA - Lombardy Cooperation
Demetra Cooperative Onlus
East Sesia Irrigation Association
Engineering Without Borders (ISF)
European Delegation for Family Farming in Asia, Africa and Latin America (DEAFAL NGO)
ELEADE Soc. Coop.
Faircoop
Falconers' Circle of Italy
Fratelli dell'uomo
Guardavanti: for the future of children ONLUS

HelpCode
International Association for Falconry (IAF)
International Association for Solidarity in Asia (ASIA)
International Voluntary Service (ICS)
Italian Centre for River Restoration (CIRF)
Italian Falconers Federation (FIF)
La Monda Social Agricultural Cooperative
Lanario Foundation Association
Legambiente Lombardia Onlus
LIPU Onlus
Lottozero
LVIA
Manarola Foundation
Mani Tese
Mani Tese Campania
Mani Tese Sicily
Medacross
Medicus Mundi Italy
Movement to Fight World Hunger (MLFM)
National Union of Falconers/Hunters (UNCF)
Order of Falconers of Italy (OFI)
Piamartino Onlus International Assistance Collaboration Service
PIXEL
Project for People Onlus
RUAH Social Enterprise Cooperative
Rural Seeds Network
Save the Children Italy
Save the Children Albania

EUROPE

Association Internationale Forêts Méditerranéennes (AIFM) – France
Bolle di Magadino Foundation – Switzerland
Brave Kids/ Song of the Goat Theatre Association – Poland
Equalita Institute – Germany
FICEDULA – BirdLife International CH
Flora and Fauna International – England
Foundation for the Cultural Development and Economic Potential of Civil Society (FDCBPCS) – Bulgaria
Fundación IBO – Spain
Green Home – Zeleni Dom – Montenegro
Humanitas – Slovenia
Iles des Paix (IDP) – Belgium
Langenlois Junior High School – Austria
Politeknika Ikastegia Txorierri S.Coop – Spain
SMILO: sustainable islands – France
Spor Media – Denmark
Veterinarians without Borders/VSF – Belgium

OTHER COUNTRIES

African Conservation Centre (ACC) – Kenya
Community Forest International – Canada
Helvetas – Switzerland
RANAS Group – Switzerland
South Rift Association of Land Owners (SORALO) – Kenya
The Nature Conservancy – United States
Zambia COMPA Teatro Trono – Bolivia
Zoological Society of London – United Kingdom

OUR MAIN SUPPORTERS IN 2021

Everything we do is possible thanks to national and international donors who have believed and continue to believe in us.

International organizations: European Union, IOM, UNICEF, United Nations Development Programme (UNDP), United Nations Industrial Development Organization (UNIDO), World Bank Group, World Food Programme.

Public bodies: European Climate Initiative (EUKI) of the German Federal Ministry for Economic Affairs and Climate Action (BMWK) - Germany, Federal Government of Belgium, Directorate-General for Development Cooperation and Humanitarian Aid (DGD) - Belgium, Italian Agency for Development Cooperation (AICS), 8xmille - IRPEF.

Private entities: Audemars Piguet Foundation – Switzerland, Audemars-Watkins Foundation (FAW) – Switzerland, A2A Foundation, Cariplo Foundation, Critical Ecosystem Partnership Fund (CEPF), Ekoenergy – Finland, Ensemble Foundation – France, Keidanren Nature Conservation Fund - Japan, Mohamed bin Zayed – United Arab Emirates, NextEnergy Foundation, Stiftung Drittes Millennium – Switzerland, The Nature Conservancy – USA, Waldensian Evangelical Church, WAMI srl – Italy, Woolrich Outdoor Foundation.

POLICIES AND PROCEDURES

Istituto Oikos’ procedural package guides **its relationships with its staff and all stakeholders** in a very practical manner. During 2021 the package was updated and supplemented to ensure full compliance with the evolving **standards required by donors**, both national and international. Compliance with the application of the procedural package is ensured by **internal audits (PR06)** and the **Supervisory Board (SB)**. In 2021, the SB carried out internal audits on procedures PR03, PR05, PR08, PR09 and an internal audit in Mozambique was requested by the SB.

Details of Oikos’ procedures and the date of the last revision approved by the governing bodies:

PR01	PROCEDURE OF PROCEDURES - February 2020
PR02	ORGANIZATIONAL PROFILE - January 2021
PR03	ADMINISTRATION AND ACCOUNTING PROCEDURE (HEADQUARTERS) - June 2021
PR04	PROCUREMENT PROCEDURE - April 2022
PR05	PROJECT REPORTING PROCEDURE - November 2019
PR06	INTERNAL AUDIT PROCEDURE - June 2021
PR07	CORRUPTION, FRAUD PREVENTION AND RISK MANAGEMENT PROCEDURE - November 2019
PR08	PROJECT CYCLE MANAGEMENT - November 2019
PR09	HUMAN RESOURCES MANAGEMENT PROCEDURE - April 2022
PR10	CODE OF ETHICS OF CONDUCT AND BEHAVIOUR - February 2020
PR11	HEALTH AND SAFETY PROCEDURES - November 2019
PR12	FUNDRAISING PROCEDURE - November 2019
PR13	COMMUNICATION TOOL KIT - March 2021
PR14	DATA PROTECTION AND STORAGE - November 2019
PR 17	PSEA POLICY - October 2020
PR18	FPIC PROCEDURES - February 2020
PR19	WHISTLEBLOWING POLICY - February 2020

AWARDS

- Recognized as an Association (Prefecture of Varese)
- Recognized as an Environmental protection association by the Ministry of Ecological Transition (MITE) under Art. 13 of L.349/86
- Registered in the public list of Civil Society Organizations (CSOs) and other non-profit entities, pursuant to Art. 26 of Law no. 125/2014 of the Italian Agency for Development Cooperation (Decree no. 2016/337/000241/0 of 04/04/2016)
- Non-profit organization (Onlus) according to Decree 760/97

MEMBERSHIP

- Association of Italian NGOs (AOI)
- CoLomba (Association of Lombardy NGOs)
- Concord Italy
- International Union for Conservation of Nature (IUCN)
- Italian Alliance for Sustainable Development (ASVIS)
- Italian Association of Responsible Tourism (AITR)



BIODIVERSITY

➤ RECONCILING THE NEEDS OF PEOPLE AND NATURE

We all depend on the variety of ecosystems and living beings that populate the earth.

A multitude of animals, plants and microorganisms that provide us with essential goods and services such as food, medicine, fuel, and they do it for free. They purify water and air, prevent soil erosion, regulate the climate, and they also sustain our cultural and spiritual identity.

We work to **preserve and restore this enormous global wealth**, for its intrinsic value and so that it can continue to sustain our wellbeing and prosperity, despite the profound changes taking place globally and locally. This is the vision of the ***National Strategy for Biodiversity to 2050***, a tool which embodies Italy's contribution to the international goal of restoring and protecting all the planet's ecosystems by 2050.

➤ PROTECTING THE RESOURCE ON WHICH WE ALL DEPEND IS A COLLECTIVE RESPONSIBILITY

However, this goal still seems far off. The assessment report on the State of Global Biodiversity by the **Intergovernmental Science-Policy Platform on Biodiversity and Ecosystem Services** (IPBES, 2019) confirms that the current rate of extinction is one hundred to one thousand times higher than the average of the last ten million years: we are facing the **sixth great mass extinction** caused predominantly by human activity. Changes in land use, exploitation of marine resources, climate change, pollution, invasive exotic species: all these are seriously jeopardizing ecosystems, the survival of many species, and thus our future. The fifth edition of the **United Nations Global Biodiversity Outlook** report (GBO-5, 2020) notes that the international community has only minimally achieved the **20 Aichi Targets of the World Strategic Plan for Biodiversity** for the period 2011-2020. In fact, only six (9, 11, 16, 17, 19 and 20) were partially achieved by the 2020 deadline. Much remains to be done in many areas, for example:

➤ **Reduction of habitat loss (Objective 5)**

The current global rate of deforestation is lower than in the previous decade, but only by about one third. Moreover, the rate of **deforestation may accelerate again** in some areas. Habitat loss, degradation and fragmentation remains high in forests, wetlands and rivers.

➤ **Reduction of the risk of extinction (Objective 12)**

Since 1993, when the **Convention on Biological Diversity** came into force, it is estimated that conservation actions have halted the extinction of between 28-48 bird and mammal species (of which between 11-25 since 2010). However, among the taxonomic groups assessed, **almost a quarter (23.7%) of species are threatened** with extinction, with an estimated one million species threatened in all groups.

Current strategies, therefore, are not enough. An **ambitious plan** for biodiversity conservation that is encompassed by 'transformational change' is needed from the global community now to achieve the goals of biodiversity conservation and sustainable use of natural resources. This is how IPBES defines it: a fundamental, systemic reorganization of technological, economic and social factors as well as human paradigms, goals and values.

Oikos has taken up the challenge and **we strive to do our part**, as we have been doing for twenty-five years.

How we care for biodiversity in 2021



PROJECTS 2021

21



DIRECT BENEFICIARIES

34,286



ALLOCATED BUDGET IN 2021

1,072,985 euros

SDGs TO WHICH ISTITUTO OIKOS HAS CONTRIBUTED WITH ITS ACTIVITIES

SDG 14 "Life below water"

Target: 14.1 - 14.2 - 14.4

SDG 15 "Life on land"

Target: 15.1 - 15.2 - 15.3 - 15.4 - 15.5 - 15.7 - 15.8 - 15.9

SDG 6 "Clean water and sanitation"

Target: 6.6



➤ ENVIRONMENTAL MONITORING AND PROTECTION OF ENDANGERED SPECIES

It is essential to know the **state of nature's health** to be able to protect it. Through environmental monitoring, we observe, measure and collect data on a given environment to detect changes and guide conservation efforts. To this end, we have continued to **monitor numerous animal and plant species** throughout 2021, both in Italy and in the countries where we operate. For example, the data collected in some areas of **Milan** and in **Varese** allowed us to identify the conservation status of certain areas and plan the **redevelopment of green areas**. In **Lebanon** our monitoring continues. In 2022 it will allow us to **reintroduce the Nubian ibex** to the Shouf Reserve, where the species disappeared more than a century ago. We have carried out **feasibility studies** and defined an **operational plan** for releasing some specimens into the wild and relocating others to an enclosure closer to the Shouf Biosphere Reserve.



ITALY

144

GROUPS OF ANIMAL SPECIES

monitored

160

GROUPS OF PLANT SPECIES

monitored

in

248

HECTARES

of wetlands

7

HECTARES

of forests

300

HECTARES

of green areas



LEBANON

505

GROUPS OF PLANT SPECIES

monitored

monitoring the Nubian ibex over

30

HECTARES

of land

➤ INTEGRATED AND SUSTAINABLE LAND MANAGEMENT

We define strategies and actions based on a systemic and multidimensional approach, integrating economic, social and political needs and ensuring the active participation of a range of people, primarily local communities. We have been doing this in **Myanmar** for more than ten years, and in 2021, we laid the foundation for the creation of **four community forests** in Southern Rakhine, which will be protected and managed in a sustainable and participatory manner by local people.

We also work on this basis in **Lebanon**, applying the principles of Forest Landscape Restoration (FLR): in particular, **we restore old, abandoned terraces**, which are now cultivated with water-saving agricultural practices. Data collected from monitoring conducted by our experts at 27 sites have shown that restoring abandoned terraces and cultivating them with sustainable farming systems **limits soil erosion and helps restore biodiversity**.

A major pilot project to **restore degraded areas for grazing** has been launched in Northern **Tanzania**, aiming to restore 500 hectares of land by 2023, actively involving women in restoration and conservation work.

In **Lombardy**, we continue our work to **rehabilitate wetlands**, aquatic environments that are essential for many animal and plant species, now seriously threatened by pollution and human activities.

In 2021, we launched **the first cross-border cooperation project in the Mediterranean** to share good practices to reduce the risk of fires in forest areas in Greece, France and Montenegro.



community forestry and planting activities carried out in

193 HECTARES of forests in South Rakhine

93 PEOPLE involved in activities



Restoration of old abandoned agricultural terraces in the Shouf Reserve for a total of

53 HECTARES of land since the beginning of this activity



65 HECTARES of rangeland restored and managed with sustainable practices

thanks to **59 WOMEN** properly trained

DESCRIPTION OF KEY PERFORMANCE INDICATOR (KPI)	2020	2021 (CUMULATIVE)*
Measures the area of terrestrial, freshwater and marine ecosystems protected in the form of a) Protected area with a permanently enhanced protection regime; b) Area under long-term sustainable management regimes	123,451 ha: (a) 121,510 ha of coastal marine area; b) 1,941 ha of terrestrial ecosystems	123,697 ha: (a) 121,563 ha of marine area; (b) 2,134 ha of terrestrial ecosystems

*2021 (cumulative): 2020 + 2021



Our vision for the future



STRATEGIC OBJECTIVE AND EXPECTED IMPACT

During 2022 and in the coming years, we will continue our efforts to protect fragile and endangered ecosystems. Through the definition of an integrated strategy and the development of projects and programmes based on sound science, we expect that:

- The process of ecosystem degradation will slow or be halted
- Habitats will maintain their ecological function and continue to provide ecosystem services
- Ecological connectivity will improve, including across borders
- The resilience of populations to climate change will increase
- Human-wildlife coexistence will improve, leading to a reduction in conflict.

SUSTAINABLE COMMUNITIES

> NATURE AS A SOLUTION

An unpredictable climate, economic and social instability, environmental degradation, poverty, conflict: it is often the most fragile who suffer the consequences of a planet in crisis, such as children, women, the disabled, and the elderly. The most powerful ally for dealing with all this is nature. **Basing our economy and social organization on a responsible use of natural resources**, in harmony with our history and culture, coping with the transformations taking place using ecological innovation: this is the **path towards building** a better future for everyone. Istituto Oikos accompanies farmers, fishers, shepherds, young people, women and children in taking their first steps **to make their communities more sustainable, resilient and innovative**.

> ECOLOGICAL TRANSITION CANNOT BE POSTPONED

We are at the beginning of a revolution, which needs to accelerate: **we cannot let our current models of business**, our production systems for food and consumer goods, our way of living and consuming **continue to destroy ecosystems, exacerbate the consequences of climate change, and deplete resources**.

Our lifestyle generates **more than two billion tonnes of waste every year**, at least one third of which is not managed in an environmentally friendly way (World Bank, 2018). Agriculture is responsible for **one-fifth of human-caused greenhouse gas emissions**, and **30% of the food we produce ends up in the rubbish** (FAO, 2016). We continue to destroy immensely valuable natural environments to make room for housing, infrastructure, intensive farming and livestock: since 1990, the area of land covered by primary forest worldwide has decreased by **more than 80 million hectares** (FAO 2020).

We are suffocating our planet, destroying that which allows us to breathe and thrive. The consequences are devastating: extreme weather events, desertification, over-exploitation of resources, pollution and habitat loss **expose the most vulnerable groups to a spiral of poverty and degradation** from which it is difficult to escape.

But the revolution has begun: today, **knowledge and technologies can turn the tide**. From Climate Smart Agriculture techniques to circular economy models inspired by natural cycles, where nothing is ever discarded; from participatory approaches to environmental resource management, such as community forests, to energy communities. **An ecological transition is possible, necessary and urgent** in all sectors and must be supported by a change in mentality and a **redefinition of values**: education, information, debate and assessment are the essential ingredients of this process.

Istituto Oikos contributes to change by working with local communities and the most vulnerable groups to regenerate lands and economies, starting with the sustainable management of environmental resources. To ensure that **ecological conversion is also a vehicle for inclusion, participation, resilience, well-being, knowledge and awareness**.

What we have done to build sustainable communities in 2021



SDGs TO WHICH ISTITUTO OIKOS HAS CONTRIBUTED WITH ITS ACTIVITIES

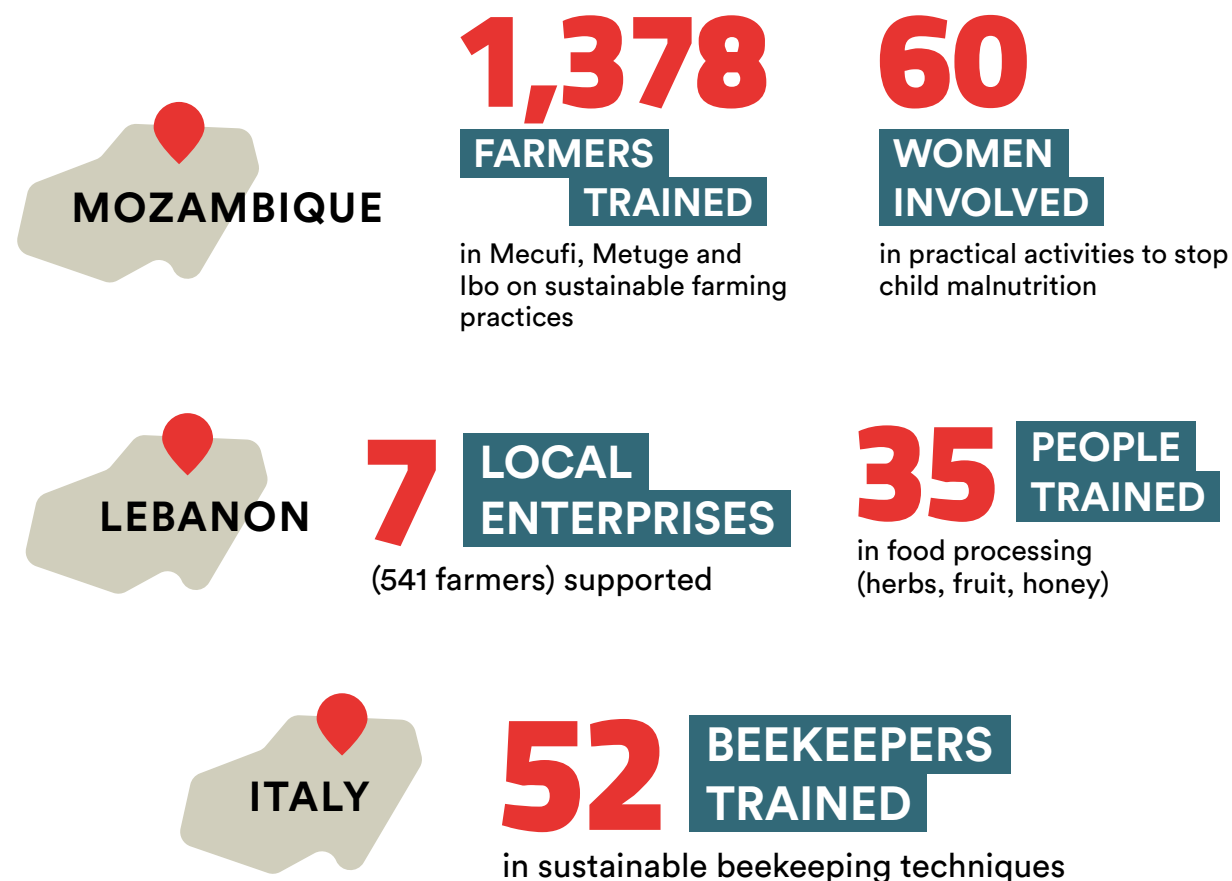
- SDG 1 "No poverty"
- SDG 2 "Zero hunger"
- Target: 2.1 - 2.4
- SDG 8 "Decent work and economic growth"
- Target: 8.4 - 8.9
- SDG 12 "Responsible consumption and production"
- Target: 12.2 - 12.5 - 12.b - 12.6 - 12.8
- SDG 13 "Climate Action"
- Target: 13.3

> SUSTAINABLE SUPPLY CHAINS AND SOIL PROTECTION

In **Cabo Delgado Province in Northern Mozambique**, the local economy is largely based on subsistence farming and the loss of a crop can mean the collapse of an entire community. We have been working for years with **farmers' associations** to facilitate the transition to **farming methods** that respect ecosystems and are more resistant to the effects of climate change. In this area, again in 2021, we have set up training courses on intercropping techniques to crop conservation, biopesticide production, fire control and seed production. We also work with **mothers of children at risk of undernutrition** to improve their knowledge of the risks. And we show them how, starting with ingredients available locally, or produced by the families themselves, it is possible to prepare **nutritious, balanced meals** that allow children to grow up healthy.

In **Lebanon**, we continue to share sustainable agricultural practices with the small farmers of the Shouf Reserve, respecting the traditions of the area. The aim is to revitalize the fragile local economy and protect biodiversity.

In **Italy**, we have worked on the transition to more environmentally friendly production methods by **training beekeepers** in the Province of Varese on sustainable techniques, important for the protection of bees and other pollinators.

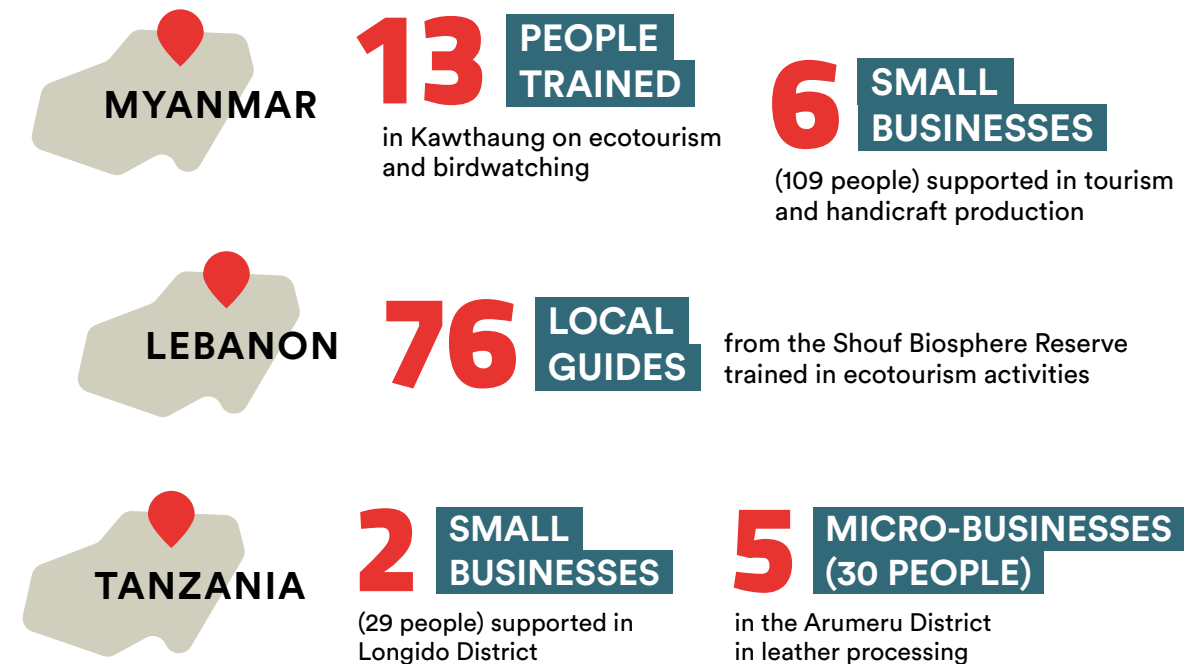


> GREEN ENTREPRENEURSHIP: FROM SUSTAINABLE TOURISM TO HANDICRAFTS

In **Myanmar**, in Tanintharyi Region, we support small local businesses in the tourism and handicraft sectors through technical training and equipment. In 2021 we trained aspiring guides on local biodiversity conservation and on birdwatching.

In the **Shouf Reserve in Lebanon**, we provide training to facilitate the start or strengthening of sustainable tourism activities, a key sector for land management and the economic and social inclusion of local communities.

In **Northern Tanzania**, after two difficult years of the pandemic, we gave new impetus to **women-owned**, sustainable **micro-businesses** engaged in vegetable tanning of leather through training courses and opportunities for exchange with businesses in Kenya's Southern Rift Valley. Here, training was promoted in Marketplace Literacy and handicraft production of tanned leather goods in Tanzania, focusing on products for the local market, less dependent on tourism.



> ADAPTING TO A CHANGING CLIMATE

Sub-Saharan Africa is one of the front lines when it comes to climate change adaptation. Having the technical and cultural means to respond to radical climate change is essential. In **Mozambique**, we provide local communities with the tools to respond to climate emergencies and start over, safer than before. In the Quirimbas Archipelago, increasingly exposed to violent cyclones, we teach resilient construction and maintenance techniques, involving artisans, young and unemployed people.



> SUSTAINABILITY IN OUR EVERYDAY LIVES

Education, information and community mobilization are essential ingredients for the success of our activities.

An **example from Tanzania**: our **Nature Conservation Weeks** in 2021 involved thousands of students from pastoral communities in games, competitions and theatre performances to encourage children to become guardians of biodiversity. Students in three villages learned to recognize invasive species plaguing their rangelands and experimented with small-scale environmental restoration on school grounds.

In **Italy**, we continue our **training activities for teachers**, accompanied by **educational and active citizenship courses** for children and young people. This year we produced the digital educational kit *Less is Better*, to talk to the youngest children about the problem of plastic pollution in the sea.

We also **created environmental education initiatives between Italy and Lebanon** and **cultural exchanges with artists** from the Global South to bring environmental issues into schools by a variety of means, using peer-to-peer communication.

We also continue our efforts to **raise awareness and engage** the general public on important issues that affect the way we live: fast fashion, nature in the city, fight against climate change, from simple gestures to advocacy.

LEBANON **2,275** **STUDENTS** and **119** **TEACHERS**
involved in environmental awareness courses

ITALY **9,310** **PEOPLE** actively participated in social campaigns on issues related to fast fashion, plastic pollution in the seas and the protection of urban biodiversity

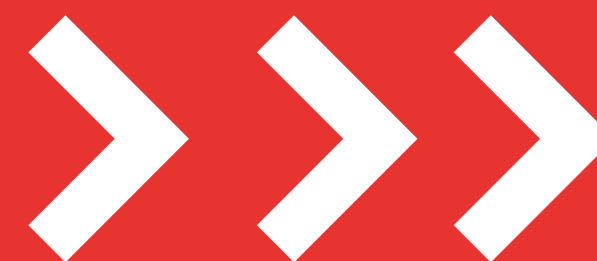
1,614 **STUDENTS** involved in educational workshops and **193** **TEACHERS AND EDUCATORS** involved in training courses and workshops

TANZANIA **3,210** **STUDENTS** and **5** **TEACHERS** involved in Nature Conservation Weeks in Longido District

1,271 **STUDENTS** and **12** **TEACHERS** involved in educational and awareness-raising activities to protect rangeland in Monduli District

DESCRIPTION OF KEY PERFORMANCE INDICATOR (KPI)	2020	2021 (CUMULATIVE)*
Measures the number of students and school staff involved in education for sustainability activities in formal settings (schools of all levels and universities), through training courses, workshops, experiential activities, e-learning, etc.	3,850	12,211
Measures the number of people involved in training in sustainable production models that combine biodiversity protection with the generation of income and social and technological innovation	1,876	3,819
Measures the number of micro and small businesses supported and/or created by Istituto Oikos	61	83

*2021 (cumulative): 2020 + 2021



Our vision for the future



STRATEGIC OBJECTIVE AND EXPECTED IMPACT

We want to contribute to a **paradigm shift** that favours the development of resilient and dynamic communities, able to combine biodiversity protection with income generation and social and technological innovation. In line with this vision, in the coming years we expect that in the areas in which Istituto Oikos works we will see:

- An increase in the percentage of people who have improved their living conditions, food security and access to nutritious, good quality and sustainably produced food
- Small businesses in the agri-food and environmental sectors offering more employment opportunities and contributing to reducing the proportion of the population below the poverty line and improving socio-economic and environmental conditions
- An improvement in the relationship between people and nature
- An increase in the percentage of people adopting sustainable behaviour.

WATER

➤ A LIFE-CHANGING RESOURCE

There is no common good more precious than clean water. In some countries, having access to **this resource can be life-changing**: it means being able to grow up healthy, but also have more time to study or work. In contexts where water is scarce and access to safe water is limited, Istituto Oikos promotes an environmentally aware **participatory management of this precious resource** to local communities, to favour **equitable and supervised distribution**.

Almost 1 in 10 people in the world do not have access to safe water. Most of them live in rural and isolated areas and have to walk for hours every day to reach a source of water, often contaminated and the cause of serious diseases. In these contexts, Oikos' projects ensure **access to safe water and sanitation** with activities based on **the active involvement** of all local actors. Appropriate engineering solutions and local capacity building are accompanied by education and training activities to **combat waste, pollution and abuse** in water consumption, **reduce conflict** and facilitate the inclusion of the most vulnerable groups and individuals.

➤ WATER STRESS STILL CLAIMS TOO MANY VICTIMS

Globally, reports the World Health Organization, around two billion people live in water-stressed conditions and drink water contaminated with faeces, contracting **diseases that kill almost half a million people every year**. Climate change and population growth are exacerbating the problem.

Access to clean water and basic sanitation **can save thousands of lives**—every day, according to UNICEF, an estimated 700 children under the age of five could be saved. But having convenient access to water also means **more time to farm, earn an income and go to school**—in other words, to embark on a journey to end extreme poverty.

Contributing to this journey is essential for Oikos: we provide **technical expertise** to improve infrastructure, training courses and strategies to strengthen **participatory management** of water, and extensive education and awareness-raising campaigns on good sanitation practices.

How we ensured access to safe water in 2021



PROJECTS 2021

12



DIRECT BENEFICIARIES

202,974



ALLOCATED BUDGET IN 2021

1,160,196 euro

SDGS TO WHICH ISTITUTO OIKOS HAS CONTRIBUTED WITH ITS ACTIVITIES

SDG 6 "Clean water and sanitation":

Target: 6.1 - 6.b - 6.2 - 6.3 - 4.a.1



We continue our efforts to support the inhabitants of the Quirimbas Archipelago in **Mozambique**, where water is scarce, often brackish and contaminated. In 2021, in the Ibo District, we **built and rehabilitated wells**, rehabilitated rainwater collection systems in health centres and built **latrines for families and the disabled**. We reached out to the local community with door-to-door **information campaigns** and events organized with **groups of specially trained local activists**, to communicate to every single person the ways in which they can minimise the risk of contracting waterborne diseases.

In Mozambique, **menstrual hygiene** is still a taboo subject. And this makes daily life for women and girls anything but simple. Over the past year, we have distributed kits of sanitary pads, underwear and capulanas (typical local fabric) to the most vulnerable families in the Ibo, Quirambo, Quirimba and Matemo Districts. And we launched a campaign to promote menstrual hygiene **in collaboration with young activists and local authorities**. It all starts with raising awareness: involving the community is the first step towards breaking down prejudices, taboos and harmful practices.

In Tanzania, too, water projects are ongoing. **The rehabilitation and construction of new distribution systems** to ensure that an increasing number of people have access to clean water continued in 2021, along with the construction of latrines and provision of educational campaigns in schools and public areas. **Each school** in the areas where we work **has now a WASH Club** (Water, Sanitation and Hygiene) that takes important messages to all classrooms, supervised by the science teacher, and ensures that the toilets are cleaned properly. Our WASH Agents, instead, acted as ambassadors of good hygiene practices to families, who were also involved in public meetings and theatre performances.





MOZAMBIQUE

Guaranteed access to water for

20,411
PEOPLE

through construction of **1 new well** and rehabilitation of wells in Quirimba, and rehabilitation of rainwater harvesting systems in health centres in Matemo (Ibo District)

Access to sanitation guaranteed for

6,810 PEOPLE

through the construction of latrines in the Ibo District

2,310

PEOPLE

reached with a door-to-door awareness campaign on menstrual hygiene



TANZANIA

Access to water guaranteed for

160,786 PEOPLE

in the Manyara, Dodoma and Singida Regions

Access to sanitary facilities guaranteed for

1,533
PEOPLE

Around

6,400 and
STUDENTS

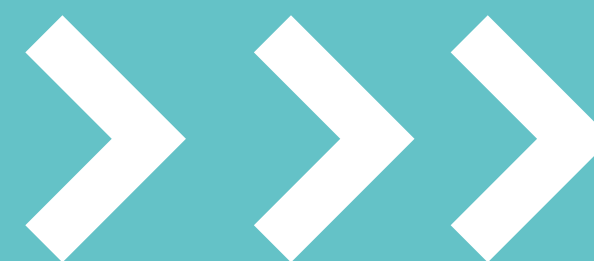
primary school

3,669
PEOPLE

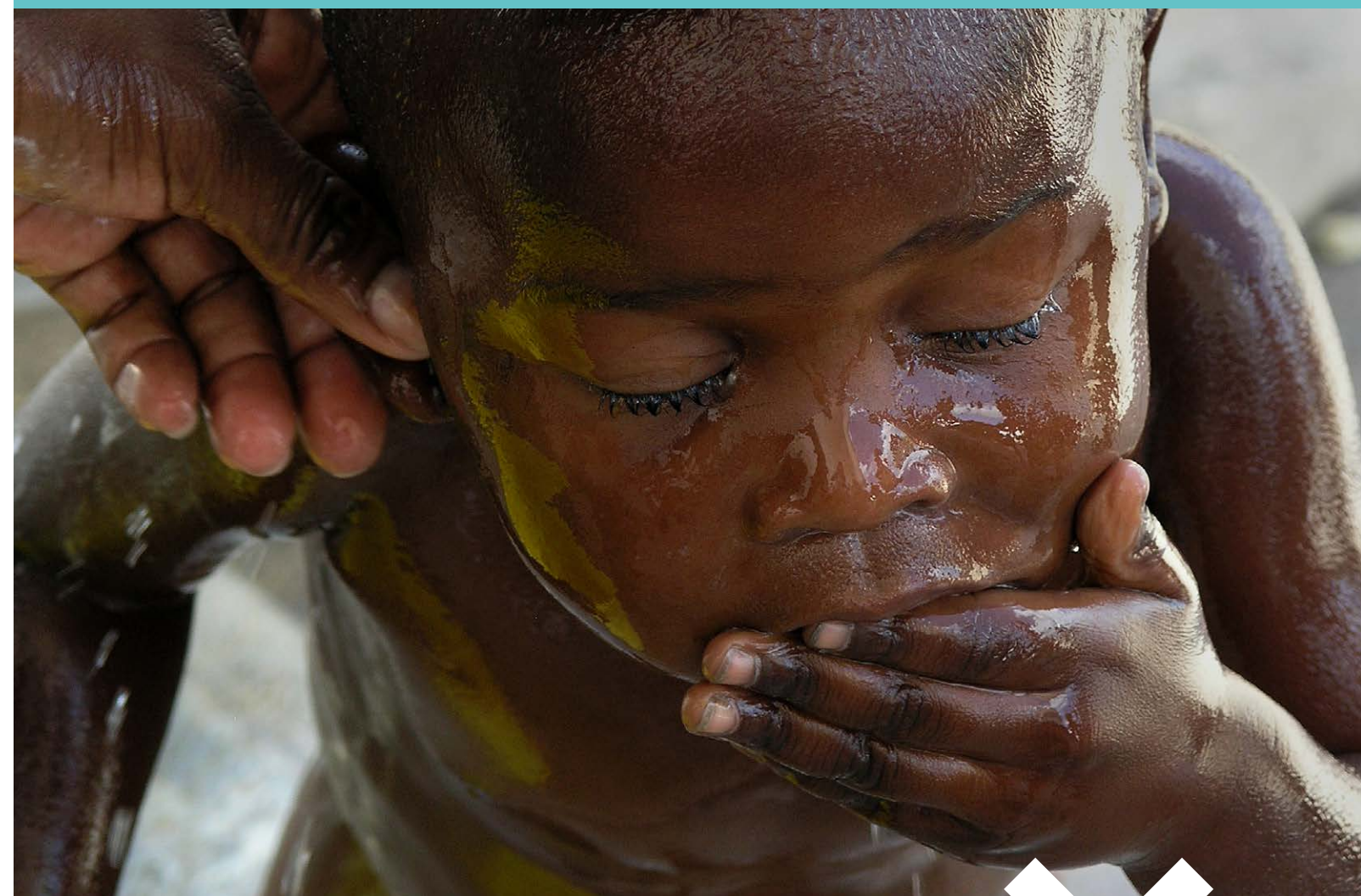
from 10 villages involved in awareness-raising campaigns on good hygiene practices

DESCRIPTION OF KEY PERFORMANCE INDICATOR (KPI)	2020	2021 (CUMULATIVE)*
Measures the number of people who have access to protected water systems (new or improved) as a result of Istituto Oikos' work	9,016	190,213
Measures the number of people who have access to latrines built and/or improved as a result of Istituto Oikos' work	31,602	39,945

*2021 (cumulative): 2020 + 2021



Our vision for the future



STRATEGIC OBJECTIVE AND EXPECTED IMPACT

Ensuring access to clean and safe water sources is a priority for Oikos. In the coming years, we will therefore continue our efforts on this front with **structural interventions and education and awareness-raising campaigns**. With these initiatives we expect to:

- Improve the presence of efficient providers, the capacity of supervisory and management bodies and the performance of the distribution system
- Reduce losses in production and distribution systems and energy costs, improve water use in hygiene and sanitation services.

CLIMATE AND ENERGY

➤ NATURE PROVIDES SOLUTIONS FOR A PLANET AT RISK

Nature is our best ally in the fight against climate change: the **protection, management and restoration of ecosystems are now considered indispensable actions** to mitigate the negative effects of global warming, while generating benefits and making our communities more resilient. These are **Nature Based Solutions**, and **Oikos has been implementing them for years**: reforestation, soil conservation and regeneration, wetland restoration, organic and water-efficient agriculture are among the solutions we put in place to combat the climate crisis. We support rural communities and small-scale producers—especially farmers, pastoralists and fishers—so that they can **integrate traditional adaptation strategies with new tools and expertise**. And **we provide local authorities with the tools** to analyse environmental data and monitor risks.

Oikos is also involved in **mitigation actions concerning energy production**. We facilitate access to renewable energy sources in countries of the South by installing mini-grids (electricity distribution networks) in villages without access to public energy grids and constructing photovoltaic systems for public buildings, particularly schools and hospitals.

➤ CLIMATE CRISIS: LAST CALL

The latest report **"Climate Change 2022: Mitigation of climate change"** from the Intergovernmental Panel on Climate Change (IPCC), published in April 2022, confirms that "limiting global warming to 1.5°C is beyond reach without immediate and deep emissions reductions across all sectors".

If we do not act with urgency and determination, rising temperatures will continue to drive the melting of the ice sheets, with **catastrophic consequences** for the animal species living in Antarctic ecosystems and on the coasts of threatened lands: in the next 10-15 years, the sea level will rise by 10 cm.

Biodiversity will pay the highest price. Under current conditions, plant biodiversity could be reduced by 16%, vertebrate biodiversity by 8%, and even the biodiversity of insects, the creatures most sensitive and vulnerable to climate change, could be reduced by 18%. Global warming at these rates will cause increasing **desertification** that will expand the arid areas of the planet, triggering ever more frequent famines and humanitarian crises.

We are at a crossroads: we have the technology, skills and knowledge to accelerate the decarbonization process and pursue the climate neutrality goals enshrined in various international agreements. But we need **ambitious policies**, shared solutions and a joint effort so that the transition is not only green but also fair and inclusive.



How we are committed to fighting climate change in 2021



PROJECTS 2021

7



DIRECT BENEFICIARIES

900



ALLOCATED BUDGET IN 2021

390,941 euros

SDGs TO WHICH ISTITUTO OIKOS HAS CONTRIBUTED:

SDG 7 "Affordable and clean energy"

Target: 7.1 - 7.2

SDG 2 "Zero hunger"

Target: 2.4

SDG 6 "Clean water and sanitation"

Target: 6.4

SDG 13 "Climate Action"

Target: 13.1 - 13.2 - 13.3

SDG 15 "Life on land"

Target: 15.2 - 15.3

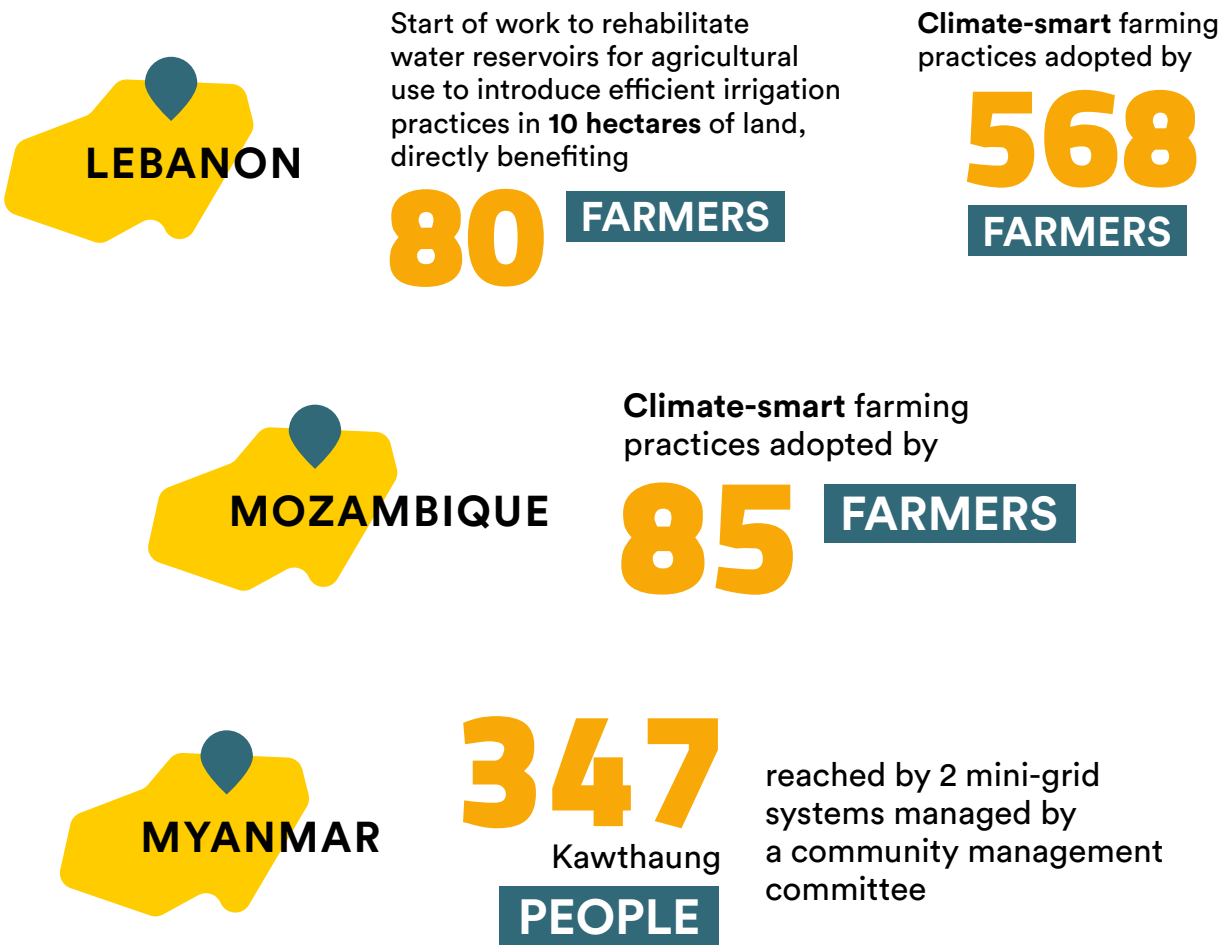


The activities of this sector of intervention complete the actions described in Sustainable Communities.

Small farmers are among the main victims of extreme weather phenomena caused by climate change. Reduced crop productivity and crop loss are increasingly frequent events that bring thousands of families and villages that rely on a subsistence economy to their knees. We consider it essential, therefore, to continue and to expand our efforts to **promote sustainable and climate-smart farming practices** and to **strengthen the climate resilience** of smallholder farmers. In **Lebanon**, we have trained local farmers in soil regeneration techniques, agro-ecological practices, and the cultivation of native plants and local varieties. In addition, we have **recovered old abandoned agricultural terraces** and rebuilt stone walls, using traditional local methods.

As part of a new project, we have begun work on the rehabilitation of three reservoirs for agricultural water in the Mrusti Municipality (Shouf Biosphere Reserve), and in 2022, new

technology will be installed to save 30% of energy and water for irrigation. In **Mozambique**, too, we continue to train farmers in **techniques that are more resilient to the changing climate**: soil conservation and fertilization, introduction of climate-resilient and nutrient-rich local crops, self-production of organic pesticides and sustainable water management are some of the main topics covered by our theoretical and practical courses. Concerning renewable energy technology, in **Kawthaung District (Myanmar)** we have created **a photovoltaic system in two villages** which were not reached by the electricity grid. Before this, the communities relied only on diesel generators and a few individual panels: today, the photovoltaic system guarantees a safe, reliable and sustainable source of energy.



DESCRIPTION OF KEY PERFORMANCE INDICATOR (KPI)	2020	2021 (CUMULATIVE)*
Measures the extent of agro-pastoral land benefiting from Climate Smart Agriculture practices and efficient management of natural resources (soil, water, specific diversity) as a result of Istituto Oikos's work	61 ha	70 ha
Measures the number of farmers trained by Istituto Oikos who have applied at least one Climate Smart Agriculture practice and efficient management of natural resources (e.g. reduction of water consumption, resistant varieties, associated planting, crop rotation) in the last two production cycles	1,251	1,904

*2021 (cumulative): 2020 + 2021

Our vision for the future



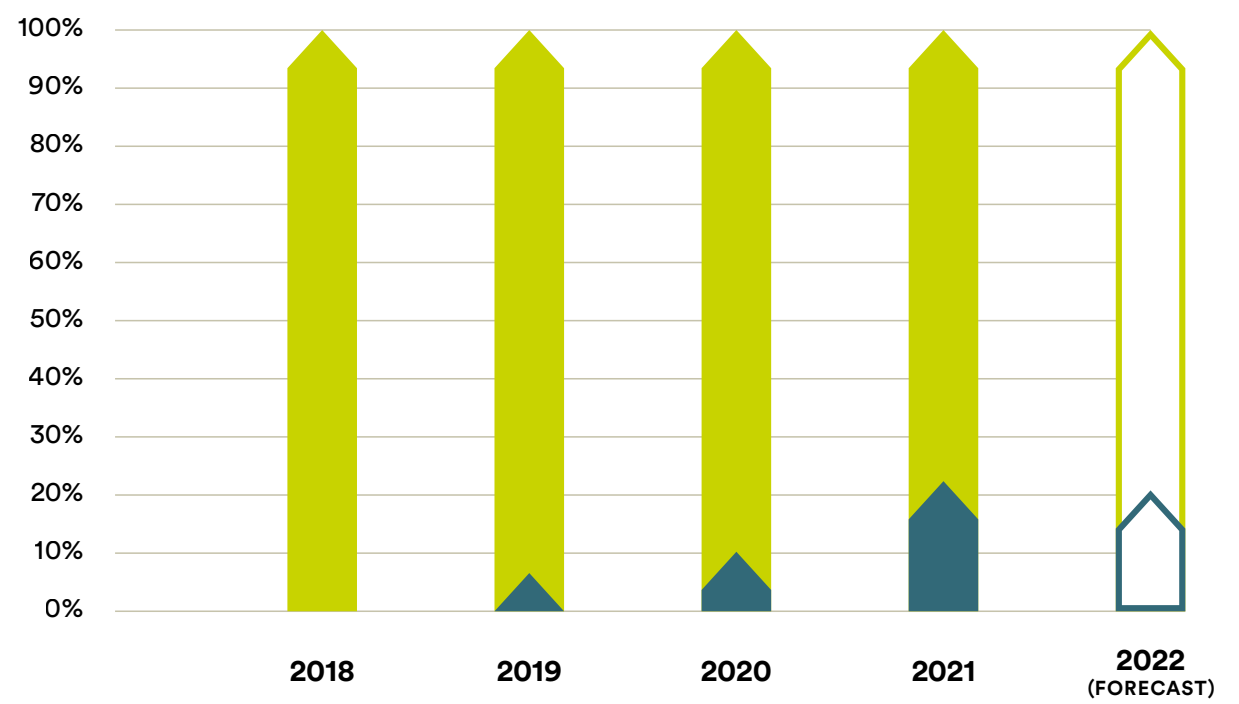
STRATEGIC OBJECTIVE AND EXPECTED IMPACT

The impact of climate change is **one of the main challenges** we will have to respond to in the coming decades. To do so, we intend to focus our efforts on **reducing emissions** through improved land and forest management practices. We will also support efforts to create the conditions for community resilience by **promoting the use of renewable energy**, by training specialist technicians and providing support to local authorities. With one goal: to **strengthen the resilience and adaptability** of the population to climate-related risks and natural disasters in the areas where Oikos works.

EMERGENCY PROJECTS

In the face of the **humanitarian crises** that afflicted Mozambique (2019) and Myanmar (2021), Istituto Oikos decided to **stand by the communities** on the front line by providing **personnel, equipment and expertise** to manage both during and after the emergencies. To do this, offices were quickly reorganized, project management and safety protocols were updated and adapted to new situations to avoid or prevent danger, damage and risks to staff, partners and beneficiaries, while maintaining a high degree of effectiveness. Working in an emergency environment requires continuous updating of procedures and the application of **strict control and monitoring tools**, on which Oikos is still working to raise its standards of efficiency. Istituto Oikos intervened in the emergency areas most in line with the organization’s expertise: **food security, water, infrastructure and natural barriers** (such as mangroves) to protect against extreme weather events.

DEVELOPMENT / EMERGENCY



■ Development	5,861,200.63	5,130,470.96	4,072,362.70	4,241,635.43	5,001,758.97
■ Emergency		231,995.07	414,599.46	1,163,299.00	1,314,471.08

As of 2021, several Emergency projects have also been launched in Myanmar, with a share of the allocated budget of 10,784 euros.



SPECIALIST CONSULTANCY ACTIVITIES

In addition to carrying out cooperation and development projects, **thanks to the highly specialized technical skills of its in-house staff**, Istituto Oikos is involved in specialized consultancies providing **technical support to governments and companies** mainly in the fields of management and conservation of water and protection of biodiversity. Revenue from this type of activity is **about 5% in 2021** but is expected to increase in 2022.

EDUCATION FOR SUSTAINABILITY AND ACTIVE CITIZENSHIP: THE LEVER FOR CHANGE

We are facing extraordinarily complex environmental challenges and crises. We require not only a greater ability to understand the phenomena and dynamics at work, identifying effective solutions and strategies, but we also need to give **voice and space** to a **new, informed and motivated ecological citizenship**, which will take the lead in bringing about radical change.

For more than 25 years, Oikos has been committed to communicating greater ethical and environmental responsibility in the communities where we operate, stimulating a new vision of the way we live, produce and consume. And we encourage positive behaviour towards the land and natural resources.

- In this process, **schools** play a fundamental role as the main **educational and cultural lever of our country**, and we consider education to be the most important ally in achieving a greener and fairer society. To this end, we **have developed a methodology and a programme of education for sustainability and active citizenship** that we use to train students and teachers at all levels.

We produce multimedia kits and teaching materials that help teachers address crucial issues in classrooms: from the climate crisis to the protection of biodiversity, to the importance of reducing our impact on the planet. Over the years we have involved **more than 41,000 students**, in Italy and worldwide, in many activities: educational workshops, school gardens, citizen science initiatives, actions to reduce our environmental footprint, and much more.

- **Oikos is not only present in schools but also in town squares, villages and on the web**, with public events, seminars, webinars and social campaigns that encourage citizens to recognise the value of the natural world and then defend it with concrete actions. In 2021, we launched several public initiatives on the **protection of urban biodiversity**. This is a highly topical issue that affects us all closely: in Italy alone, more than 80% of people live in cities. But pollution, land consumption and degradation, and CO₂ emissions are seriously threatening the resource we all depend on. In addition to restoring public green spaces in urban areas, we have involved citizens in an extensive awareness-raising campaign. Around **4,000 people signed Istituto Oikos' Voice to Nature petition**, through which we asked institutions to use a historic opportunity, the EU Green Deal, to invest European funds in concrete projects to increase biodiversity in our cities.

Our collective commitment to protect Nature is no longer a purely ethical aspiration but an indisputable necessity to ensure a future for humanity.



ANNUAL FINANCIAL REPORT

BALANCE SHEET

WORKING CAPITAL
FIXED ASSETS

ASSETS	2019	2020	2021
Tangible fixed assets	54,408.00	64,497.00	41,886.00
Financial fixed assets (shares)	75,000.00	75,000.00	75,000.00
Financial fixed assets (other titles)	150,000.00	150,000.00	150,000.00
Total fixed assets	279,408.00	289,497.00	266,886.00
Receivables	3,943,409.00	5,843,546.00	5,257,961.00
Activities that do not constitute fixed assets	3,916,855.00	5,831,310.00	860,000.00
Liquid financial resources	2,770,207.00	2,843,196.00	2,020,869.00
Total working capital	7,573,616.00	9,546,742.00	8,138,830.00
Accrued income and prepaid expenses	90,300.00	100,708.00	36,165.00
TOTAL ASSETS	7,943,324.00	9,936,947.00	8,441,881.00

LIABILITIES	2019	2020	2021
Reserves	877,957.00	834,632.00	878,028.00
Staff severance indemnity fund	136,945.00	157,905.00	196,886.00
Debits	6,779,011.00	8,800,148.00	7,194,564.00
Accrued expenses and deferred income	149,411.00	144,262.00	172,403.00
TOTAL LIABILITIES	7,943,324.00	9,936,947.00	8,441,881.00

INCOME STATEMENT

REVENUES	2019	2020	2021
Revenue for institutional projects from Private Entities	1,927,408.75	1,249,511.00	1,332,400.00
Revenue for institutional project from Public Entities	3,113,558.00	2,953,474.00	3,740,180.00
Revenue from fund-raising from individuals	32,442.00	19,022.00	2,956.00
"5 per mille" Contributions	5,643.00	7,585.00	6,400.00
Other revenues	63,353.25	74,299.00	67,131.00
Total institutional income	5,142,405.00	4,303,891.00	5,149,067.00
Revenue from secondary activities	220,061.00	184,024.00	255,868.00
TOTAL INCOME	5,362,466.00	4,487,915.00	5,404,935.00

EXPENSES	2019	2020	2021
Institutional activities expenses	4,952,200.00	4,289,833.00	4,993,697.00
Promotional and fund raising expenses	126,948.00	694.00	726.00
Secondary activities expenses	223,492.00	185,966.00	289,660.00
Financial and asset expenses	30,619.00	30,158.00	54,768.00
Depreciations	18,518.00	24,587.00	22,689.00
TOTAL EXPENSES	5,351,777.00	4,531,238.00	5,361,540.00

Financial year surplus	10,689.00	-43,323.00	43,395.00
BALANCE	5,362,466.00	4,487,915.00	5,404,935.00

The approved Financial Statement for the year 2021 can be found on the Oikos website under Balance reports page.

06

Join us

THE VALUE OF VOLUNTEERING

Volunteering allows you to put your talents to the test in a practical way while learning new skills.



Istituto Oikos has been participating for years in the **Universal Civil Service**, which gives young people the opportunity to collaborate for a year with third sector organizations. Our commitment is to **raise the awareness of young people concerning the roles they can play in society**, giving them the opportunity to approach the world of international cooperation, environmental protection and education for sustainability.

In recent years, **52 young people between the ages of 18 and 28** have helped us carry out our projects and activities through the Universal Civil Service.

Working alongside the technical staff of Istituto Oikos, Civil Service volunteers have contributed to numerous projects in Italy and abroad, educational courses in schools, awareness-raising campaigns and many other activities.

A special thank you, therefore, goes to **the young people who have decided to join Oikos for part of our journey**. And our thanks also to those who will join us in the coming year to ensure a more sustainable future for everyone.



THE MOST PRECIOUS RESOURCE

To protect nature and support communities we need **precious allies who share our passion and commitment**.

With a donation to our projects, you can play a practical role in our work on the ground: we can all play our part in protecting the environment.

Even when thinking of those you love, you can do your part: instead of classic gifts, **choose a gift that protects nature**, now and for future generations.

With Istituto Oikos you can plant a tree, protect an endangered species, provide wells and sources of clean water for communities in the Global South.

The future of our planet is also in your hands.



COMPANIES LEADING CHANGE

Companies can be key players in bringing about real and lasting change in social and environmental terms by doing business in a conscious and responsible way. There are many ways to be part of **Corporate Social Responsibility with Istituto Oikos**:

- with financial support for our environmental protection projects and through the involvement of staff in corporate volunteering activities
- by sponsoring events and conferences to make more people aware of the importance of adopting more responsible lifestyles
- by funding our environmental sustainability education activities in schools in Italy
- by donating goods or services to help us carry out our projects and activities.

In 2021, we started an important partnership with the **Woolrich Outdoor Foundation**, whose mission is to protect and preserve outdoor spaces for communities, taking care of the planet and people. We are working together to **protect and improve biodiversity in Italy**, through the active participation of the community, especially the youngest members **with educational programmes in schools**.

Over the years, other companies have placed their trust in our organization, helping us to carry out our important work in Italy and our projects for the sustainable development of communities in the countries of the Global South. We pledge our thanks and gratitude to them for having believed in us and in our mission.



Protecting Nature means protecting ourselves

Become part of our community through an annual donation.
We will send you an “I protect nature” card. You can make your donation by:

POSTAL ACCOUNT

n° 61923629 in the name of Istituto Oikos Onlus

BANK TRANSFER

to IBAN IT80R0569601602000006906X78 in the name of Istituto Oikos Onlus

CREDIT CARD / PAYPAL

on the website www.istituto-oikos.org or by calling 02 21597581

Donating is good for you: all donations to Istituto Oikos are tax deductible!

Remember to include your name, surname and email address in the space reserved for the reason for payment.

You can contact us at 02 21597581
or write to us at supporters@istituto-oikos.org



Istituto Oikos Onlus

Via Crescenzago 1 20134 Milan — Italy

Tel +39 02 21597581

Fax +39 02 21598963

info@istituto-oikos.org

www.istituto-oikos.org

