

A silhouette of two people is visible in the upper middle section of the page. One person is standing and looking through a telescope mounted on a tripod, while the other is kneeling and looking through binoculars. They are positioned against a background of a sunset or sunrise sky with clouds.

# 2017 Mission report

Defending nature, empowering people



# **2017** **Mission** **report**

**Defending nature, empowering people**





05 — 14

## 01. Oikos today

15 — 32

## 02. 2017 at a glance

33 — 36

## 03. Financial statement

37 — 39

## 04. Join us



## Letter from the president



**Rossella Rossi**  
President

“Once again I am honoured to present to our fellows, supporters and partners, Oikos’ Mission Report 2017. A way to share our mission and show how environmental protection is essential to ensure a transformation towards the more equal and sustainable society everybody hopes for.

In 2017, we managed 55 projects across Italy, Mozambique, Myanmar and Tanzania through our local branches, and started small initiatives in Turkey, Nepal, Jordan and Lebanon, where we plan on opening a new branch in 2018. Our projects focused on a number of issues: endangered species safeguard—like the sunbear in Myanmar or the *Nubian ibex* in Lebanon; environmental monitoring within protected areas; land management improvement in delicate and degraded contexts like the Maasai steppe in Tanzania or the Olona river basin in Lombardy; integrated projects that link biodiversity safeguard, local traditions enhancement and income generation. We have brought clean water and renewable energies in rural areas.

**Environmental protection is essential to ensure a transformation towards the more equal and sustainable society everybody hopes for.**

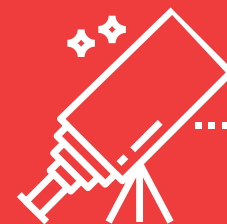
We have enhanced the value of agro-biodiversity, in order to promote a more balanced diet and more solid and sustainable production systems. We supported a responsible tourism

model, that involves the active participation of local communities and links hospitality, scientific research and cultural exchanges.

Our actions at local level have always been strictly connected with the international scenario. The *2030 Agenda for Sustainable Development*, the *Paris Agreement* on climate change, the *Biodiversity Convention* all represent, together with national and regional policies, our point of reference. The reason? To give our contribution to environmental debate at national and international level, both in terms of experiences and best practices.

Back in 1996, when Istituto Oikos started its first activities, biodiversity was more of a niche topic, interesting for few enthusiasts. In 20 years only, however, it has become a fundamental part of that structural transformation, increasingly considered urgent by international organisations and governments all over the world. Oikos has grown alongside the increasing importance of the issues at the centre of its action. Over the last five years, our financial statement and our ability to make an impact have doubled. This result was made possible by a staff of 165 qualified people, who are confident about the value of their own mission. In 2017 we worked in synergy with 128 partners (53 public entities and 75 private bodies). This network of people, organisations, ideas, system of beliefs and energy are the greatest asset we have built throughout the years, and on which we want to invest for the future. My complete trust and my most sincere thanks goes to them.

**Istituto Oikos is an independent, non-religious non-profit organisation that operates in Europe and developing countries to safeguard biodiversity and to promote the widespread adoption of more sustainable lifestyles.**



### Vision

**A future in which ecology, economy and equity come together to reconcile the needs of man and the environment.**



### Mission

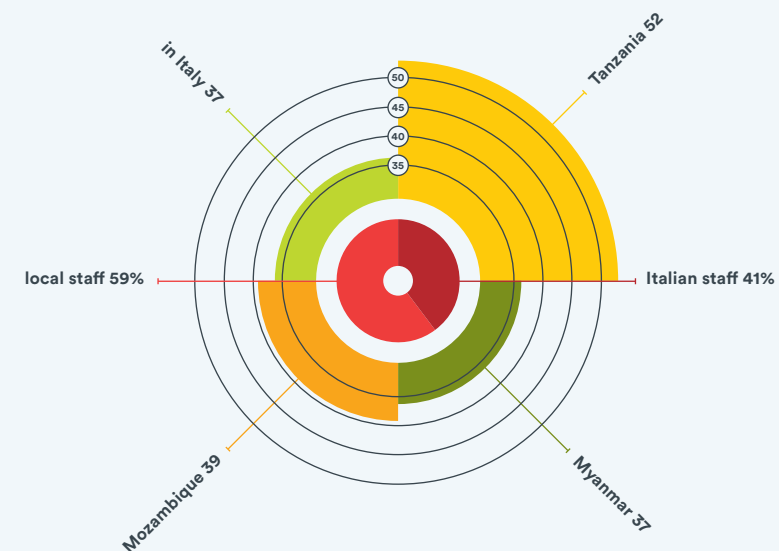
**To contribute to preserving ecosystems and supporting development through professionalism, innovation and participation.**



**Oikos was founded in 1996 in Milan by a group of biologists and naturalists.**

Since then, we have devised and developed **over 300 projects in Italy** and in seventeen countries across Asia, Africa and South America.

In collaboration with institutions, universities and local communities we work to promote **a responsible management of natural resources and sustainable and inclusive development models** as tools for social and economic development and for fighting poverty.



**We carry our commitment on thanks to a team of 165 people, in Italy and worldwide.**

# Institutional set-up

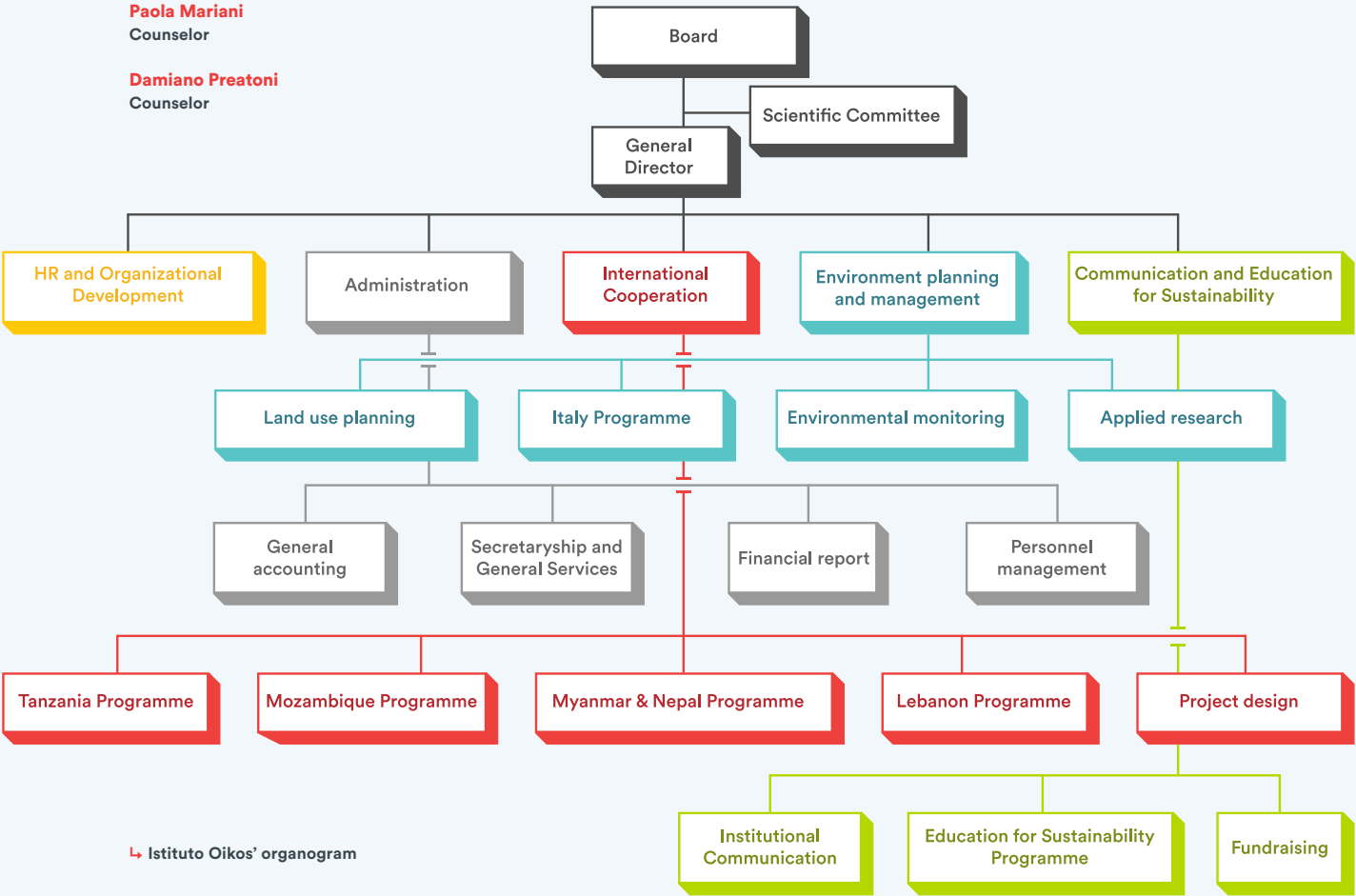
Istituto Oikos is governed by a **General Assembly of its members**, which approves the financial statements and defines the organisation’s strategies; and by a **Board of Directors**, responsible for ordinary and extraordinary administration and consisting of a President in charge of the smooth running and management of the association, a Vice Chairman, a Secretary and a Counselor. The Board of Directors is supported by a **Scientific Committee** and a **Board of Auditors**.

## Board of Directors

- Rossella Rossi  
President
- Adriano Martinoli  
Vice President
- Giampiero Gandolfo  
Secretary
- Paola Mariani  
Counselor
- Damiano Preatoni  
Counselor

## Board of Auditors

- Maria Clotilde Cermisoni  
President
- Guido Rapazzini de Buzzaccarini  
Silvia Alberici



Istituto Oikos' organogram

All our interventions are supported by a **Scientific Committee** that contributes to identify biodiversity conservation strategies and ensures that scientific projects are supervised.



**Adriano Martinoli**  
President of the Scientific Committee  
Professor of Zoology and Wildlife Conservation at the University of Insubria



**Paolo Anselmi**  
Anthropologist and social researcher, Vice President of Istituto GfK Eurisko and professor of Social Marketing at the Catholic University of Milan



**Giorgio Cancelliere**  
Water resources management expert and coordinator of the Water Resources Management in International Cooperation master course at University of Milano-Bicocca



**Mauro Corinaldi**  
Entrepreneur



**Maurizio di Robilant**  
President and founder of Robilant Associati and Fondazione Italia – Patria della Bellezza



**Andrea Mustoni**  
Zoologist at Adamello Brenta Nature Park in Trentino







## Defending nature, empowering people

Istituto Oikos was born from the understanding that nature is our home (*Òikos* in ancient Greek). It is fundamental to our survival, to our economy, for building and producing what we need, and for its ability to create beauty and help us find serenity.

### For more than 20 years Oikos has been committed to protecting nature.

Our priorities are to repair, strengthen and balance the bond between man and nature. We pursue these goals through tangible and often innovative initiatives whose objective is to **consolidate environmental conservation, well-being and social inclusion**.

Our vision puts **biodiversity** and responsible management of land, water, forests and fauna first; an approach whereby man becomes an active player in environmental protection and sustainable development, rather than the cause of extinction.

In order to achieve this goal we team up with **scientists, technicians and experts**. We maintain a continuous dialogue with academics and research centres in order to fuel our competencies and ensure that our interventions are based on sound scientific knowledge and on rigorous analysis of environmental data.

We believe that in any context we work in, every operation is first and foremost a result of daily collaboration between all parties on the ground—both public and private. For this reason, we constantly apply **participatory processes** aimed at enhancing the know-how and skills of local populations, with whom we share strategies and results.

We build **stable alliances** with public institutions, organisations and civil society, communities, universities and research institutes. We know that change requires time and stability in order to achieve lasting results and fine-tune effective and replicable methods and strategies.

### Protecting nature is complex but essential work. Since 1996 Oikos has been aspiring to meet this great challenge.

## Approach

### Istituto Oikos is an organisation founded on one guarantee: protecting the environment means supporting the communities who inhabit it.

We have been working for 20 years to ensure natural resources protection through **concrete and effective solutions** that valorise and enhance the role of local communities. The territories in which we operate are **fragile environments**, exposed to climate change and to growing anthropogenic pressure. Yet they are valuable from an ecological perspective and for the contribution they make to communities in economic, social, climate stability and food safety terms.

A well-defined and shared value system guides our action and our professional behaviours. Values such as **equity, solidarity, innovation and inclusion** are our bearings and they actualise in **5 operational criteria** that guide all our interventions:



#### **Planning and participatory management of resources**

The strategies for managing natural resources are the result of processes that aim at listening, learning and valorising local knowledge and cultures, by actively involving local communities, institutions, representatives of civil society, the scientific world and other actors connected with the territory.



#### **Analysis and scientific knowledge**

The applied research and analysis of environmental data form the bedrock on which we develop our interventions and verify their impact. We analyse the risks linked to the unplanned use of natural resources by applying scientific approaches and by seeking to identify realistic and sustainable solutions.



#### **Training and exchange of expertise**

Every Oikos initiative is accompanied by training programmes aiming to strengthen skills and promote cultural exchanges. Reinforcing the technical knowledge of those who manage and inhabit the territories is fundamental to generating a long-lasting impact.



#### **Strategic partnerships**

We build permanent collaborations with institutions, NGOs, associations, companies and scientific partnerships with universities and research centres in the North and in the South of the world in order to maximise the synergies and foster a permanent exchange, monitoring its effectiveness and quality.



#### **Evaluation and capitalisation**

We evaluate our programmes by measuring their effectiveness, impact and sustainability over the long-term. We identify and analyse good practices and lessons learnt in order to capitalise on our experiences, to improve and orient future programmes. We archive environmental data and make them available to operators, research centres and international database.





## 2030 Agenda for Sustainable Development

In 2015 more than 150 world leaders approved a plan of action to reach 17 Sustainable Development Goals (SDGs) by 2030, aiming at global development, promoting human well-being and environmental protection. Istituto Oikos' programmes are designed within this framework and contribute to reach the global targets.



### Our main supporters

Everything we do is made possible by the commitment of a network of Italian and international organisations, foundations, entities, institutions and people who believed and keep believing in us.

#### International organisations:

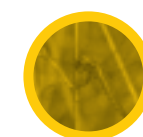
European Union, Food and Agriculture Organization (FAO), World Bank Group.

#### Public entities:

Administração Nacional das Áreas de Conservação (ANAC) – Mozambique, Italian Agency for Development Cooperation (AICS), Lombardy Region, Municipality of Milan, Province of Varese, 8xmille IRPEF.

#### Private entities:

A2A Foundation, Cariplo Foundation, Charity and Defence of Nature Trust, Ekoenergy – Finland, Ensemble Foundation – France, HOLCIM Italia, Keidanren Nature Conservation Fund – Japan, Segré Foundation – Switzerland, Stiftung Drittes Millennium – Switzerland, The Nature Conservancy, Tractebel Engineering SA, Waldensian Evangelical Church.



## Biodiversity

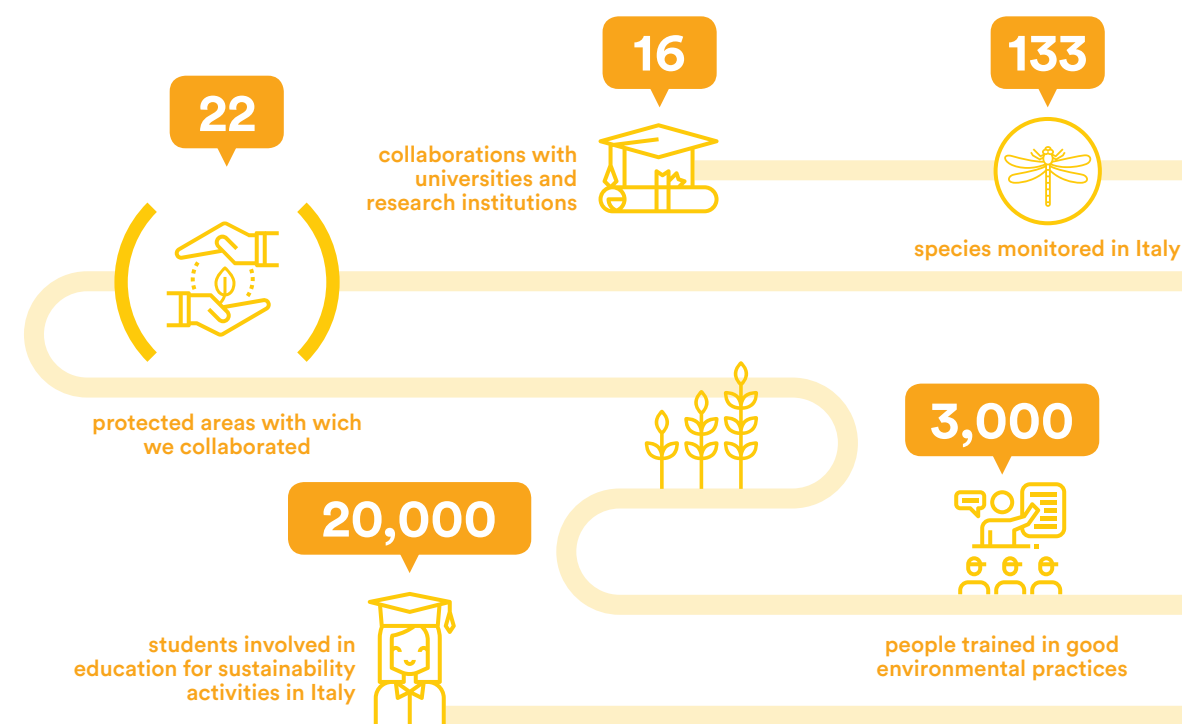
**Protecting the variety of living beings is a common responsibility.**

We are part of the planet's biodiversity, intimately related to our animal and plant ancestors and made of the same matter of which the Earth is made. If we lose the links with our “biological past” and ignore our responsibility towards all living beings we will inevitably end up destroying our future.

We take care of biodiversity through the **protection and proper management of the environment and its resources**—which include soil, water, forests and animal and plant species—in “fragile environments” and in protected areas in Italy and abroad.

In our interventions we integrate several actions: **monitoring of natural resources, land planning**, ecological connection, conservation of soils, **identification of compensation measures for biodiversity loss**. With one goal: supporting the protection of biodiversity, the maintenance of ecosystem services and increasing climate change resilience of local communities.

### We find solutions to create systems in which man and nature can co-exist. In the interests of all.



### Accreditations

- Accredited NPO (Varese Prefecture)
- Enrolled in the public register of Civil Society Organisations (OSC) and other not-for profit entities, pursuant to art. 26 of Law no. 125/2014 of the Italian Agency for Development Cooperation (Decree no. 2016/337/000241/0 dated 04/04/2016)
- Socially useful NPO pursuant to Decree 760/97

### Memberships

- CoLomba (Lombard NGO association)
- International Union for Conservation of Nature (IUCN)
- Italian Coalition to Fight Poverty
- Italian NGO Association (AOI)
- Italian Association for Responsible Tourism (AITR)





## Protecting endangered species in Italy and worldwide

### 2017 was a crucial year for our biodiversity conservation programmes.

On October the 13<sup>th</sup>, after a lengthy preparation and thorough studies, **12 desert ibex** (*Capra nubiana*) were moved to Jordan, in the **Shouf Biosphere Reserve, in Lebanon** <sup>(10)</sup>, where **this species, classified as “vulnerable”, disappeared about a century ago** due to hunting and the destruction of its habitat. We are monitoring the animals in an enclosure of 30 hectares to check their wellbeing, their diet and their adaptation to the new habitat. If all goes well, the project will carry on by releasing in the wild some ibex.

Lebanon

Our efforts also continue in the safeguard of another species at risk, **the sun bear** (*Helarctos malayanus*), **in Myanmar**, the country with the largest extension of potential habitat of the species in the continental South Est Asia, as estimations suggest <sup>(11)</sup>. According to experts, **the number of sun bears will fall by 39% on a global scale** in the next 30 years due to a dangerous combination of poaching and forest depletion by the wood and palm oil industry. Therefore, our field staff is **monitoring and collecting information** on the distribution of the species: until today we have collected 60 recordings showing the sun bear across 10,000 days. At the same time we work with local communities to make them aware of the priceless value of the bear for the local biodiversity heritage and to roll out strategies helping the correct coexistence with man. We have just launched a **long-term programme for the sustainable management of 60 km<sup>2</sup> forests by 35 villages, including community patrol projects against poaching**.

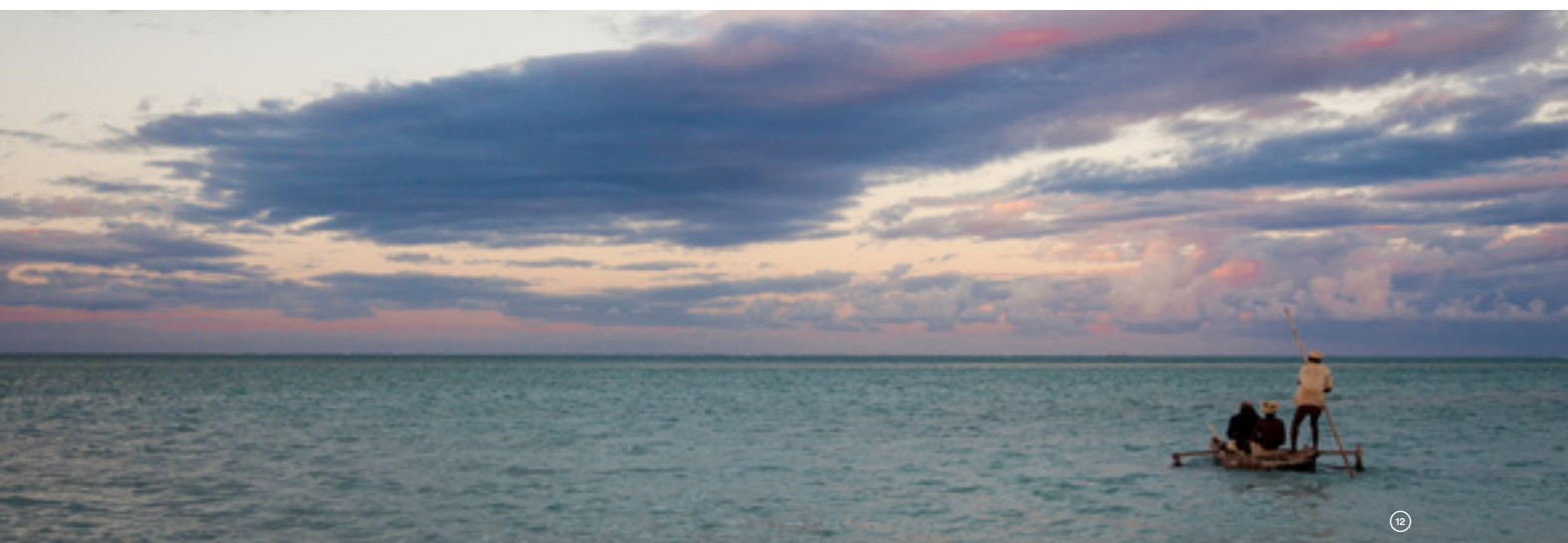
Myanmar

Protecting marine and coastal ecosystems, threatened by an overexploitation of resources, pollution and global warming, is a cause we have been engaged in since 2012 in the **Ibo District, within the Quirimbas National Park in Mozambique** <sup>(12)</sup>. In 2017, to counter the diffusion of fishing practices that were dangerous for the local ecosystem and the population well-being, we developed together with the fishers’ communities **plans for the co-management of coastal resources**. Such initiatives involve the creation of areas temporarily excluded from fishing in order to allow the habitat and the fish to reproduce. We are now in a delicate testing phase, which we support by means of an educational awareness campaign to turn this area, already running for Unesco Biosphere Reserve designation, into an increasingly balanced ecosystem.

Mozambique

In Italy we keep working to **protect wetlands and river environments**, above all in extremely urbanised areas in Lombardy such as the basin of the Olona river. Here is our objective: restoring and enhancing the value of **key areas for biodiversity**, which allow aquatic and terrestrial species to breed and spread in new areas <sup>(13)</sup>. Throughout the year we have completed **the restoration of 4 wetlands in the Varese Province**—with interventions in favour of waterways, flora and for the public use of green areas. In 2018, we will kick off works in **16 additional areas**. In each area we run a **wildlife survey** both during the planning phase, in order to define the intervention also according to the species found in the area, as well as at the end of operations, to evaluate their effectiveness.

Italy





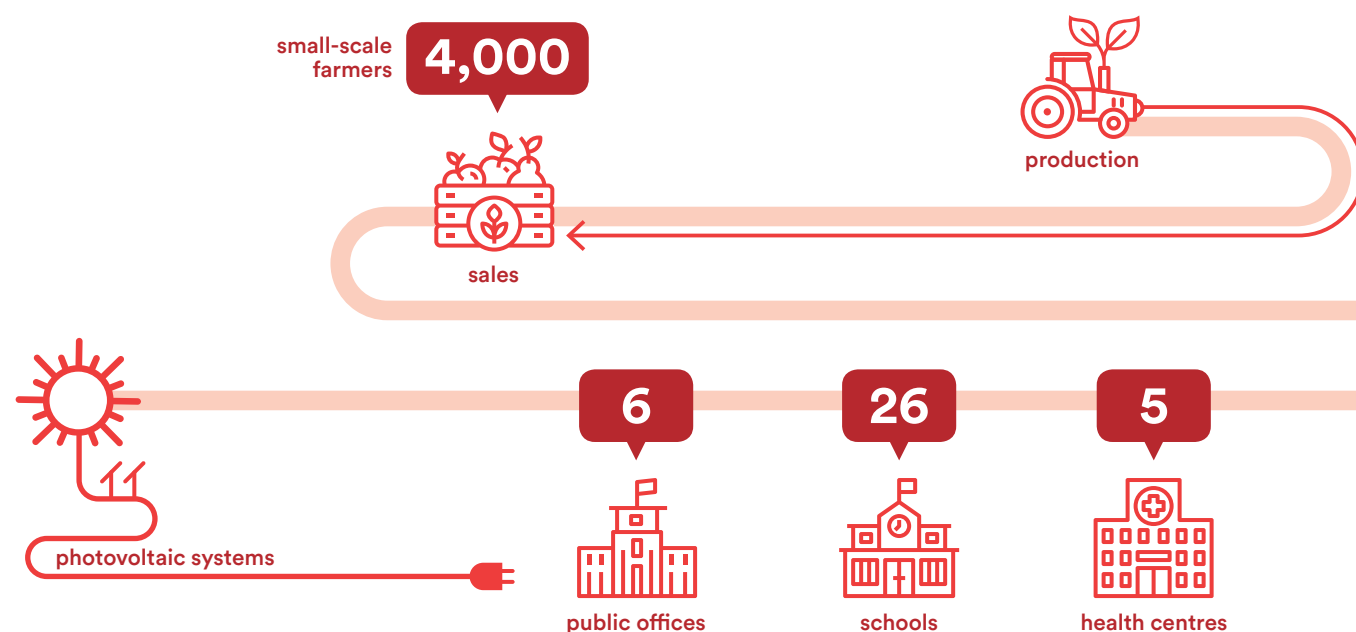


## Sustainable communities

**The present development model, based on the excessive and uncontrolled use of natural resources, is causing an unprecedented environmental, geopolitical and economic crisis.**

Istituto Oikos encourages, by supporting concrete initiatives in Italy and abroad, **the development of resilient communities**: proactive and aware, able to combine biodiversity, income generation and social and technological innovations. To this end, we work to **strengthen the skills** of public operators and small producers primarily in the sectors of farming, fishing, tourism and services related to **water and electricity** access and in **spreading good practices** in the management of natural resources.

We support initiatives that foster local economies by respecting and enhancing the value of the natural resources of a territory. We do it through technical and vocational trainings with particular attention to integrating young people and women into the labour market.



## Responsible tourism and social enterprises as development opportunities

Sustainable tourism is strategic to promote an inclusive and sustainable socio-economic development in remote regions with unique natural and cultural resources. This is what we strive for on the **Ibo Island, in the heart of the Quirimbas Archipelago**, by strengthening local skills and promoting the collaboration between institutions, private bodies and citizens in the **management and enhancement of the value of environmental, cultural and historical heritage**. The first step was establishing a dialog to develop a **Participated Plan for Sustainable Development of the District from a touristic and cultural perspective**. In 2017, the construction of the **Casa das Garcas** ([www.casadasgarcas.org](http://www.casadasgarcas.org)), a conservation oriented lodge <sup>(13)</sup>, was completed in partnership with **Architects Without Borders** and thanks to the funds of the **Italian Agency for Development Cooperation** <sup>(14)</sup>. The centre will host travellers, but also promote learning opportunities, scientific research and cultural exchange to support the protection of the local biodiversity.

Mozambique

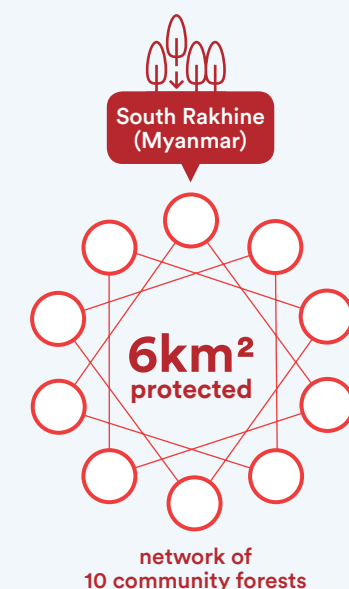
In the **Maasai Steppe in Tanzania** unpredictable weather conditions keep destroying livestock, the only source of income for the Maasai community, the ancient tribes living in the uplands. In order to provide a sustainable economic alternative for women and young people of the Arusha Region who live below the poverty line, we have launched a **social business for the production of vegetable-tanned leather**. What was once just a waste product is now becoming an opportunity of development, made possible by recovering a long **lost tradition** and **nurturing the manual skills of Maasai women** <sup>(15)</sup>. In 2017 we opened a leather tanning laboratory in the city of Arusha and a micro-tannery by Mount Meru, which employs 15 women periodically attending training courses. Our qualified partners made it possible: the experts of the Italian tannery **Newport** gave their technical support, while the creative talents of the ethical fashion designer **Marina Spadafora** and the **NABA — the New Academy of Fine Arts of Milan**—allowed us to move our first steps towards the creation of accessories that could be sold in Tanzania, in collaboration with **Tanzania Maasai Women Art**.

Tanzania

10



native vegetables species  
certified organic in Tanzania



↳ Data on farmers: 1996-2016  
↳ Data on forests: 2010-2017  
↳ Data on photovoltaic systems: 2008-2011 / 2015-2017



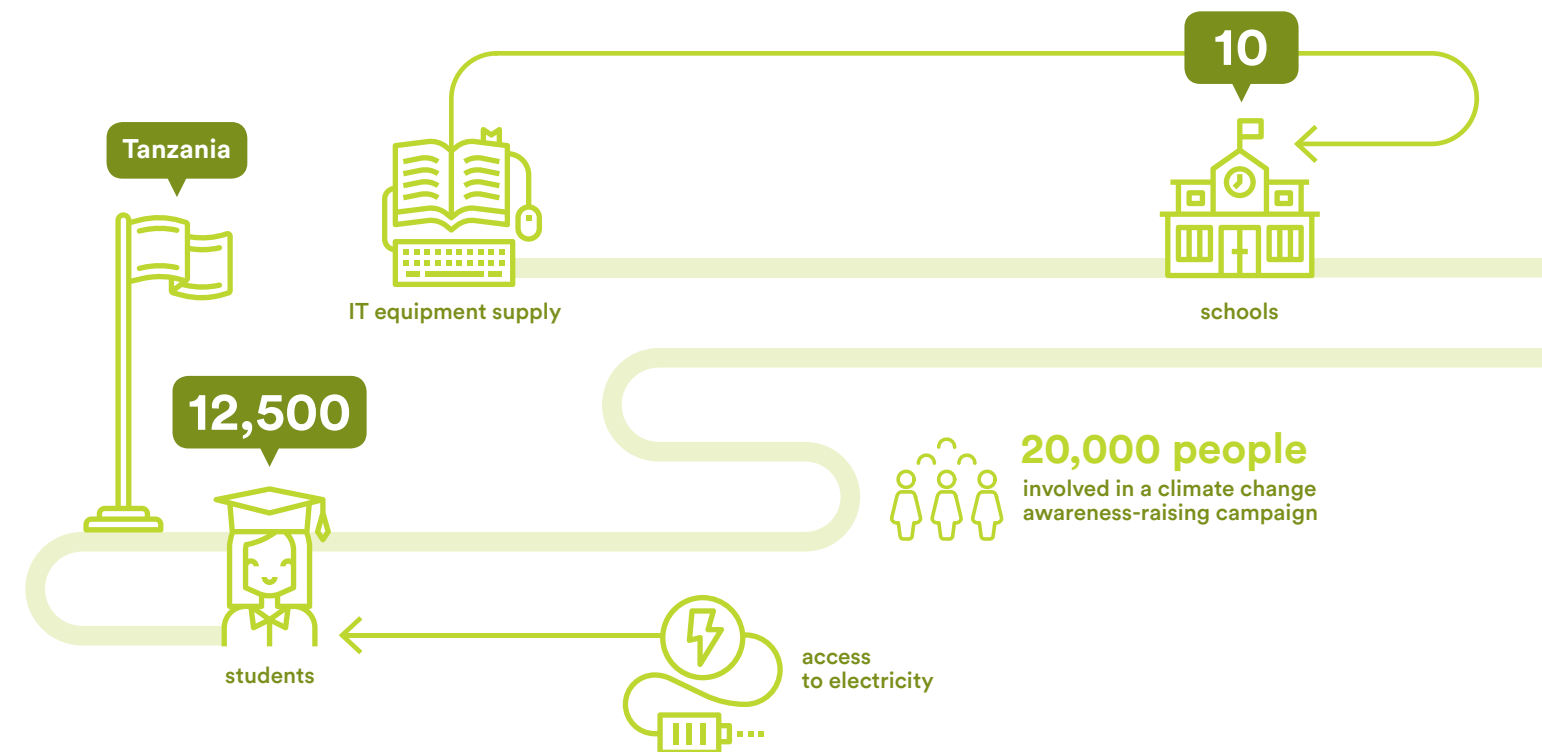


## Climate and energy

Climate change is **one of the greatest threat to humanity**. The resulting effects include loss of biodiversity, rising tides, desertification and extreme weather phenomena which all have a devastating impact on the environment, health and economy.

It is essential to encourage a change in production and consumption models. We thus help rural communities to integrate traditional adaptation strategies through the use of **new tools and skills**. In parallel, we are helping people to learn how to support environmental protection, also by adopting more responsible lifestyles.

We promote **practices aimed at soil and forests conservation** that favour carbon storage and emissions reduction. We work for the diffusion of **renewable energies, training for specialist technicians** and we support local authorities also providing them with the **technical means** to help them analyse data and monitor risks.



Reference period: 2015-2017





## Adapting to change

### Small farmers from all over the world are the hardest hit by the extreme climatic events caused by global warming.

Mozambique is among the most affected areas. Frequent interchange between long droughts and heavy showers **makes farmers** <sup>(16)</sup> **much more vulnerable**: in 2015 in the Maputo Province alone, **62,000 hectares of land and 400 live cattle were lost**. Since this year we have launched, in partnership with Helpcode, a climate change data collection and analysis plan to identify sustainable and replicable solutions allowing the **optimisation of water collection and distribution and its storage for farming purposes**. We work for **increasing the resilience of 2,300 farmers** <sup>(17)</sup> **of 13 communities from Cabo Delgado and Maputo Provinces**.

Mozambique

### How to talk to students about climate change and environmental justice?

In a world where **climate change** is threatening the survival of many species and forcing always more people to leave their houses, it is essential to understand from an early age that **each one of us has an impact on the planet** and contributes to worsen the status of global phenomena, but can and should also be part of the solutions. Therefore, we have worked together with 12 European NGOs to bring environmental sustainability among school pupils in 10 European countries. In Italy, we have involved **2,500 students and 100 teachers** in several initiatives—educational kits, workshops <sup>(18)</sup>, theatre shows as well as an online game—with a shared objective: encouraging **critical thinking about the current development model**, to allow new generations to regain the right (and the duty) of information, knowledge and participation.

Italy

+1.1 °C



1900 > 2016



(16)



(17)



(18)

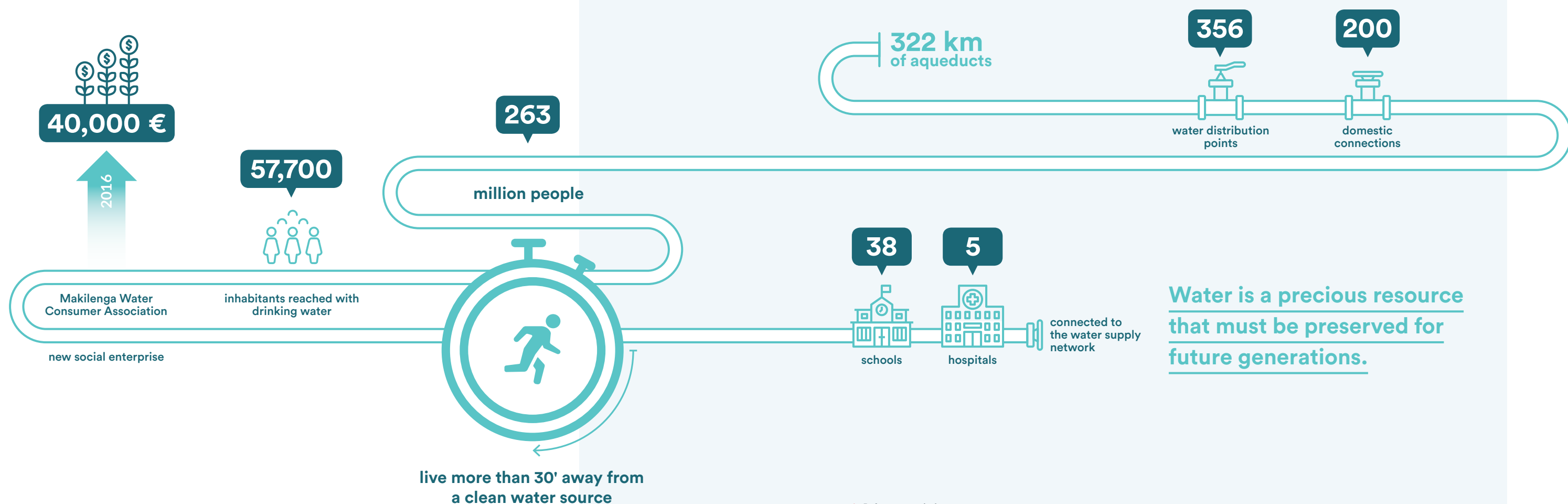
# Water

The United Nations 2030 *Agenda for Sustainable Development* envisages an ambitious mission in the coming years: “to ensure availability and sustainable management of water and sanitation for all”. We want to contribute to this global challenge through interventions that guarantee the conservation and participatory management of water resources and that foster a fair and controlled distribution, by involving communities, institutions and associations in the choice of interventions.

We work for the **conservation of water and soil** through **solutions and technologies with low cost and impact** and we constantly activate training and awareness processes for local communities. Our goal is to enable land management practices that can support the actions we undertake, ensure their financial sustainability and their diffusion, when the context conditions allow it.

Infrastructural operations are coupled with training activities aimed at improving management, cut losses in the production and water distribution systems and reduce energy consumption.

Each of our operations is based on the active involvement of all local stakeholders and on appropriate engineering solutions. We work to fight waste, pollution and the overuse of water through an ongoing effort to educate and raise awareness among the population.



Water is a precious resource that must be preserved for future generations.

Reference period: 2005-2015





## Water supply systems and education in East Africa

Oikos commitment to promote sustainable development in the Ibo District cannot ignore tackling the water issue in an area where water resources are limited <sup>19</sup> and poor sanitary conditions cause the diffusion of diseases, especially periodic outbreaks of cholera. Following a consultation phase with communities and local authorities, we have decided to focus on the participated construction of family **double pit latrines**, which require very limited amount of water. In 2017 we built the first 12 and we will reach a total of 60 latrines in the coming months. In order to improve water availability of public infrastructures on Matemo island, we restored the rain water collection system of one school and we will carry out the same activity in the two other schools next year. We also convey the importance of adopting correct hygiene habits through theatre, an effective channel to communicate with families about key social issues that can't be taken for granted yet.

### We have been engaged in water projects in Tanzania for about 14 years.

During this period we have developed and consolidated a strategy based on strong collaboration with local institutions, on the use of appropriate technologies and on the strengthened role of the Community Owned Water Supply Organizations (cowso).

In 2017 we started a pilot project in Tanzania to substitute diesel-fuelled well pumps with **solar pumps**, more efficient and cheap. We built 3 wells and 2 dams, **restored four colonial dams**—increasing water capacity by 41,000 m<sup>3</sup>—and built for each one of them a **drinking trough** for animals. Supporting the creation of **management committees** for the official registration of cowso was an important step to promote the shared management of water resources.

Lastly, in order to ensure the communities' safety, we tested and developed **new low cost technologies** to reduce the high fluorine concentration in the water, which contaminates the water in several areas in the North of Tanzania.

Mozambique

Tanzania





# 2017 ongoing projects

	PROJECT TITLE	STARTING DATE	PERIOD	MAIN DONOR	TOTAL BUDGET
Mozambique	Sustainable child-friendly cities	12/12/2017	27	CIR food	€ 15,000
	<b>ADAPT</b> – Integrated Approach for the Definition of replicable Actions for supporting environmental Protection and communiTy resilience in rural areas	01/04/2017	36	Italian Agency for Development Cooperation	€ 1,737,635
	<b>Pemba Verde</b> – food security and markets access in urban and peri-urban areas of Pemba and Metuge, Northeast of Mozambique	01/01/2017	12	Waldensian Evangelical Church	€ 63,980
	<b>REDES IBO</b> – Culture and nature as strategic resources for the local development, community participation and good management of Ibo District	01/12/2016	48	European Union	€ 1,198,564
	<b>Pro. IBO</b> – Innovative technologies for horticultural production and environmental hygiene in Ibo District	30/11/2016	36	Lombardy Region	€ 92,800
	Food security and environmental conservation in Bilibiza – agricultural production: corn, sesame seeds and vegetables	01/10/2016	24	ANAC – World Bank	€ 95,580
	Food security and environmental conservation in Macomia District	01/10/2016	24	ANAC – World Bank	€ 109,655
	Food security and food production in the urban and peri-urban contexts of Cabo Delgado	01/10/2016	12	8xmille – IRPEF	€180,325
	Rice production and processing in Bilibiza	01/10/2016	12	ANAC – World Bank	€ 57,146
	Subprojects development support to enhance communities' livelihoods in Quirimbas National Park	01/04/2016	26	ANAC – World Bank	€ 576,635
	Designing and building together: professional and social reinforcement of young employees in the construction sector	04/01/2016	12	Waldensian Evangelical Church	€ 38,700 <sup>1</sup>
	<b>FORTUR</b> – Vocational training and educational programmes to increase employment in the hotel and tourism sector in Cabo Delgado Province	01/02/2015	24	Italian Ministry of Foreign Affairs	€ 545,379
	Natural resources conservation and economic development for fisheries coastal communities of Quirimbas National Park	01/07/2014	46	Ensemble Foundation	€ 173,165
	<b>PHARO</b> – Protection of coastal and marine HABitats in the Quirimbas National Park for Food SecuRity and Economic DevelOpment	05/05/2014	36	Italian Ministry of Foreign Affairs	€ 3,398,000
	<b>Profissão turismo</b> – Vocational training and educational programmes to increase employability in Cabo Delgado Province	01/02/2013	48	European Union	€ 1,277,633
Tanzania	<b>Greater Kilimanjaro</b> – Initiatives to enhance community participation in sustainable conservation of the trans frontier ecosystem and wildlife	27/12/2017	36	European Union	€ 1,439,289
	Demonstrating the Private Sector Service Model for Rural Water Supply	11/12/2017	6	World Bank Group	€ 69,400
	A women enterprise	15/11/2017	-	Private Donors	€ 4,095
	<b>SASS</b> – Consultancy for the project “Food Systems and Sustainable Development: creating synergies between international and African research processes”	01/09/2017	12	University of Milano-Bicocca	€ 37,600
	<b>TERRA</b> – integraTEd actions to increase Resilience to climate changes of pastoRAL communities in Northern Tanzania	01/03/2017	48	Italian Agency for Development Cooperation	€ 846,500
	Community Engagement for a photovoltaic water pumping project	15/02/2017	25	World Bank Group	€ 262,630
	Supplying energy to school	19/01/2017	-	Early Morning	€ 5,000
	<b>FLOWERED</b> – De-FLuoridation technologies for imprOving quality of WatEr and agRo-animal products along the East African Rift Valley in the context of aDaptation to climate change	01/06/2016	36	European Union	€ 1,683,874 <sup>2</sup>
	Solar Utility for Off-Grid Electricity Services in Tanzanian Rural Schools	01/04/2016	12	EKOenergy	€ 30,000
	Solar energy for rural schools in Northern Tanzania	15/03/2016	12	Waldensian Evangelical Church	€ 114,950
	Endangered Ecosystem of Northern Tanzania	01/01/2016	60	The Nature Conservancy	€ 500,645
	<b>S.A.F.E. Gardens</b> – Sustainable Actions For Edible Gardens	31/08/2015	-	Private Donors	€ 7,443
	Solar Utility for Off-Grid Electricity Services	04/05/2015	24	Energy and Environment Partnership (EEP)	€ 285,715
	<b>Eco-Boma</b> – A climate resilient model for Maasai steppe pastoralists	01/04/2015	48	European Union	€ 1,796,263
	Investing in Maasai women for improving rural community well-being	01/04/2015	48	European Union	€ 2,130,862

	PROJECT TITLE	STARTING DATE	PERIOD	MAIN DONOR	TOTAL BUDGET		
	Improving access to water points for livestock holders from 7 villages of Simanjiro District	01/03/2015	60	Belgian Fund for Food Security (BFFS)	€ 1,029,000		Tanzania
	Conservation of Sun bear in Southern Rakhine State	01/11/2017	24	Ensemble Foundation	€ 34,500	Myanmar	
	Strengthen the conservation and participatory management of Lampi Marine National Park in Myanmar	01/11/2017	13	German Agency for International Cooperation	€ 51,017		
	Changing community perceptions towards bears	01/07/2017	6,5	World Animal Protection	€ 13,600		
	Myeik Archipelago cultural and natural heritage protection and development	01/07/2017	36	Stiftung Drittes Millennium	€ 531,971		
	Improving conditions of fishermen of the Myeik Archipelago and Lampi Marine National Park	01/12/2016	18	8xmille – IRPEF	€ 144,176		
	Conservation of Sun bear ( <i>Helarctos malayanus</i> ) in Myanmar	01/04/2016	48	Segré Foundation	€ 1,115,249	Tanzania	
	Natural resources management of Lampi Marine National Park in the Myeik Archipelago	01/04/2016	12	Keidanren Nature Conservation Fund (KNCF)	€ 72,546		
	<b>DAFNE</b> – Women, environment and community forests for food security in Rakhine	28/12/2015	36	Italian Ministry of Foreign Affairs	€ 1,515,270		
	<b>COAST</b> – Reinforcing local skills for the environmental conservation and tourism development in the Myeik Archipelago	25/05/2014	42	Italian Ministry of Foreign Affairs	€ 1,793,000		
	Improving Italy-Turkey cooperation for the management of brown bear populations ( <i>Ursus arctos</i> )	15/02/2016	12	European Union	€ 163,218		Turkey
	Building the ecologic and socio-economic resilience of the Shouf Mountain landscape by restoring and strengthening the socio-cultural fabric which sustains its biodiversity and cultural values	01/09/2017	36	Al Shouf Cedar Society	€ 39,000	Lebanon	
	Specific study for preliminary phase of the reintroduction of the <i>Nubian ibex</i> into the Shouf Biosphere Reserve (SBR)	09/06/2016	12	Italian Agency for Development Cooperation – Beirut	€ 7,900		
	Scientific support for the preliminary phase of the reintroduction of the <i>Nubian ibex</i> into the Shouf Biosphere Reserve (SBR), second phase: field evaluation in Jordan	27/01/2017	3	Italian Agency for Development Cooperation – Beirut	€ 6,000	Nepal	Giordania
	Developing an agricultural system resilient to climate change in Nepal	01/04/2017	24	Italian Agency for Development Cooperation	€ 757,038 <sup>3</sup>		
	<b>S.A.M.E. WORLD</b> – Sustainability, Awareness, Mobilization, Environment in the Global Education for EYD 2015	22/09/2017	15	Intesa San Paolo	€ 20,000	Italy	
	Restoring biodiversity “hot spots” on the Olona River	01/06/2017	12	Patagonia Environmental Grants Fund of Tides Foundation	€ 3,548		
	Beyond the project: methodologies and skills to design and manage effective and innovative environmental projects	01/01/2017	12	Cariplo Foundation	€ 31,132		
	<b>Road Kill</b> – Ecological corridors for Valli del Verbano Mountain Community: measures for road impact reduction	01/04/2016	48	Cariplo Foundation	€ 519,464 <sup>4</sup>		
	The Olona river ecosystem: flowing biodiversity	01/04/2016	48	Cariplo Foundation	€ 747,000		
	<b>Pomatt!</b> Resilience practices for the agro-biodiversity enhancement and local economy promotion in Val Formazza	01/01/2016	24	Cariplo Foundation	€ 184,800		
	<b>Wet Bridge</b>	01/01/2016	48	HOLCIM Italia	€ 20,000		
	<b>RESTARE</b> – Creation of RESToration AREas in Mughetti Local Park (PLIS)	01/03/2015	36	Cariplo Foundation	€ 180,000 <sup>5</sup>		
	<b>S.A.M.E. WORLD</b> – Sustainability, Awareness, Mobilization, Environment in the Global Education for EYD 2015	12/01/2015	36	European Union	€ 3,933,852 <sup>6</sup>		
	<b>Wet Bridge</b> – A “water bridge” to connect wetlands	01/09/2014	48	Cariplo Foundation	€ 480,000		

1. Applicant: Architects Without Borders. Istituto Oikos' budget: € 5,440

2. Applicant: University of Cagliari. Oikos East Africa' budget: € 180,438

3. Applicant: ASIA Onlus. Istituto Oikos' budget: € 145,341

4. Applicant: Valli del Verbano Mountain Community. Istituto Oikos' budget: € 90,000

5. Applicant: Municipality of Origgio. Istituto Oikos' budget: € 7,000

6. Applicant: CIES Onlus. Istituto Oikos' budget: € 359,771



# Partners

Nature is complex, it requires an holistic and integrated approach: which is why the collaboration with different actors is essential to succeed.

## A team work in which everyone, with their skills, contributes to the achievement of long-lasting results.

Enduring collaborations with universities and research institutes in Italy and worldwide—as University of Insubria, University of Milano-Bicocca and the Nelson Mandela African Institute of Science and Technology—ensures care and scientific rigour in developing projects and programmes and in evaluating the impact of our actions.

### In 2017 Oikos became a member of the management committee of the Water Resources Management in International Cooperation master of the University of Milano-Bicocca.

#### Italy

##### Public entities

Bosco del Rugareto Local Park (PLIS) – Comune di Cislago  
Campo dei Fiori Regional Park  
Fontanile di San Giacomo Local Park (PLIS)  
Lanza Local Park (PLIS) – Comune di Malnate  
Medio Olona Local Park (PLIS) – Comune di Fagnano Olona

Mughetti Local Park (PLIS)  
Municipality of Albizzate  
Municipality of Besnate  
Municipality of Cairate  
Municipality of Cassano Magnago  
Municipality of Castelseprio  
Municipality of Cavarina  
Municipality of Formazza  
Municipality of Locate Varesino  
Municipality of Varese  
Municipality of Veduggio  
Province of Varese  
Rile-Tenore-Olona Local Park (PLIS)  
University of Insubria – Varese  
University of Milano-Bicocca  
University of Pavia  
Valle del Ticino Lombardy Park  
Valli del Verbano Mountain Community

##### Association and private companies

Action Research for CO-development (ARCO)  
Architects Without Borders (ASF)  
Association for International Solidarity in Asia (ASIA)  
Catholic University of Milan  
Centre for Information and Development Education (CIES)  
CoLOMBA – Cooperazione Lombardia  
Engineers Without Borders (ISF)  
Gfk Eurisko srl – Milan  
HelpCode  
International Volunteering Centre (Ce.V.I.)  
Italian Climate Network  
Legambiente Cassano Magnago  
Legambiente Lombardia Onlus  
Legambiente Varese Onlus  
LIPU Onlus  
Pithekos association  
Training for Communication (For. Com.)  
University of Gastronomic Sciences – Pollenzo

#### Europe

##### Association and private companies

APS – Portugal  
Arche Nova – Germany  
Artemisszió Foundation – Hungary  
Bulgarian Gender Research Foundation (BGRF) – Bulgaria  
CEPS Projectes Socials – Spain  
Computer Technology Institute and Press “Diophantus” (CTI) – Greece  
European Centre for Development Policy Management (ECDPM)  
Fundación IBO – Spain  
Humanitas – Slovenia  
PEIPSI – Estonia  
SCCD – Slovakia

#### Tanzania

##### Public entities

Arusha City Council  
Arusha District Council  
Arusha Region  
Arusha Technical College (ATC)  
Centre for Agricultural Mechanization and Rural Technology (CAMARTEC)  
Dodoma Region  
Enduimet Wildlife Management Area (WMA)  
Longido District Council  
Meru District Council  
Ministry of Water and Irrigation  
Monduli District Council  
National Authorizing Officer for EDF – Ministry of Finance  
Selian Agricultural Research Institute (SARI)  
Singida Region  
Small Industry Development Organization (SIDO)  
Tanzania National Parks (TANAPA)  
Tanzania Wildlife Research Institute (TAWIRI)  
The Nelson Mandela African Institute of Science and Technology (NM-AIST)

##### Association and private companies

African Conservation Center (ACC)  
Alliance Française (AF)  
Enabel (Belgian Development Agency)  
Camel Safari Camp  
Carbon Tanzania  
Chem Chem Foundation  
Global Climate Change Alliance (GCCA)  
Honeyguide Foundation  
Iles des Paix (IDP)  
Maasai Pastoralist Foundation (MPF)  
Maasai Women Development Organization (MWEDO)  
Maji na Maendeleo Dodoma (MAMADO)  
Makilenga Water Consumer Association  
Maliasili Initiatives  
Marketplace Literacy Community Trust (MLCT)  
Meru Sustainable Land (MESULA Ltd)  
Mkuru Training Camp (MTC)  
Northern Tanzania Rangeland Initiative (NTRI)  
Oikos East Africa  
Pastoral Women’s Council (PWC)

#### Pathfinder

South Rift Association of Land Owners (SORALO)  
Sustainable Environment Management Action (SEMA)  
Tanzania Maasai Women Art (TMWA)  
Tanzania Organic Agriculture Movement (TOAM)  
Tanzania People & Wildlife (TPW)  
The Nature Conservancy Tanzania (TNC)  
TRIAS Tanzania  
Ujamaa Community Resource Team (UCRT)  
Water Service Facility Trust (WSFT)  
Wildlife Conservation Society Tanzania (WCS)  
World Vegetable Centre (AVRDC)

#### Mozambique

##### Public entities

Administração Nacional das Áreas de Conservação (ANAC)  
Direção Provincial de Cultura e Turismo de Cabo Delgado  
Direção Provincial de Educação e Desenvolvimento Humano  
Direção Provincial do Mar, Águas Interiores e Pesca (DPMAIP)  
Governo Distrital do Ibo  
Instituto Industrial e Comercial de Pemba (IICP)  
Ministério da Terra, Ambiente e Desenvolvimento Rural (MITADER)  
Parque Nacional das Quirimbas  
Serviço Distrital de Actividades Economicas de Metuge (SDAE Metuge), de Ibo, de Montepuez  
Universidade Lúrio

##### Association and private companies

Advantage Consulting  
Associação do Meio Ambiente (AMA)  
ECO Moçambique  
LUPA  
Universidade Catolica de Moçambique – Faculdade de Gestão de Turismo e Informática (UCM Pemba)

#### Myanmar

##### Public entities

Ministry of Hotel and Tourism (MOHT)  
Ministry of Natural Resources and Environmental Conservation (MONREC)

##### Association and private companies

Food Science and Technology Association (FoSTA)  
Gender and Development Institute (GDI)  
Intrepid Travel  
Rakhine Coastal Region Conservation Association (RCA)  
Rural Development Service (TWA)  
The Center for People and Forests (RECOFTC)  
Wildlife Conservation Society Myanmar (WCS)

#### Other countries

##### Association and private companies

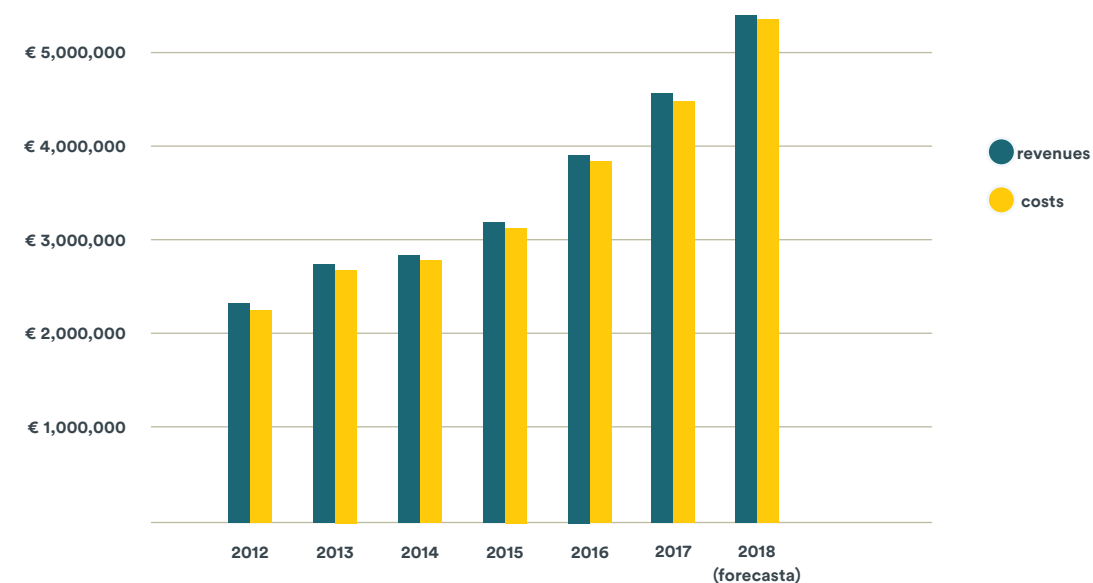
Al Shouf Cedar Society (ACS) – Lebanon  
Community Markets for Conservation – Zambia (COMACO)





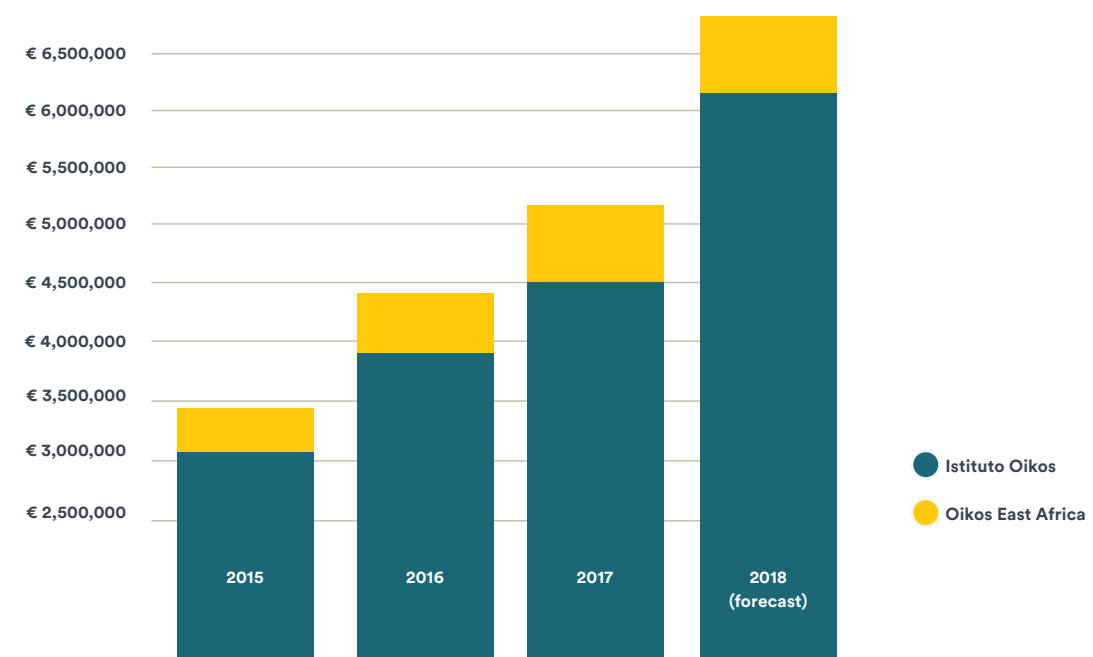
The economic result for 2017 is characterised by total revenues, mainly project-related, of **Euro 4,486,156.94**, with a **14% increase** compared to the previous year and a steady growth since 2012: over the past 5 years Istituto Oikos has doubled its revenues, and the forecast is out of **further growth in 2018**.

### Costs and revenues



### Consolidated Istituto Oikos and Oikos East Africa revenues

The financial statements of Istituto Oikos and the subsidiary, Oikos East Africa, which operates in Tanzania, have been consolidated since 2015. There was a marked increase in the volume of Oikos East Africa's activities in the year, with **Euro 663,700.00** recorded at the year-end. The consolidated Group revenues for 2017 is Euro **5,149,856.94** with a **forecast substantial growth for 2018**.



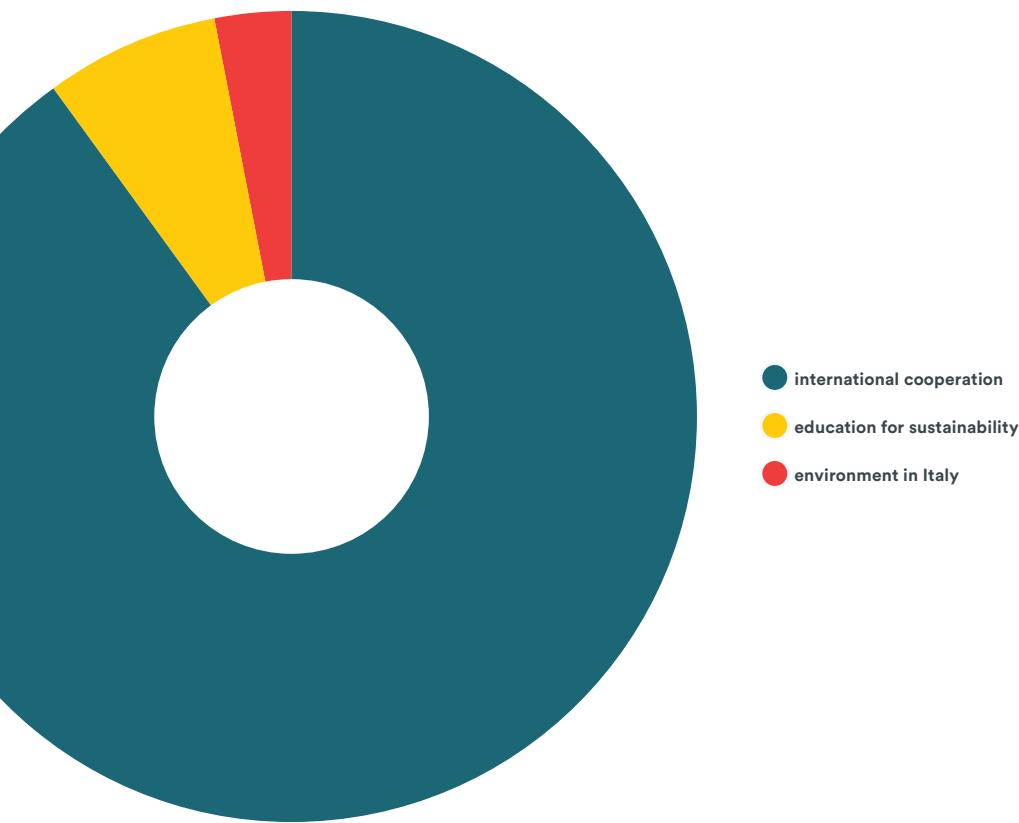


# Use of funds 2017

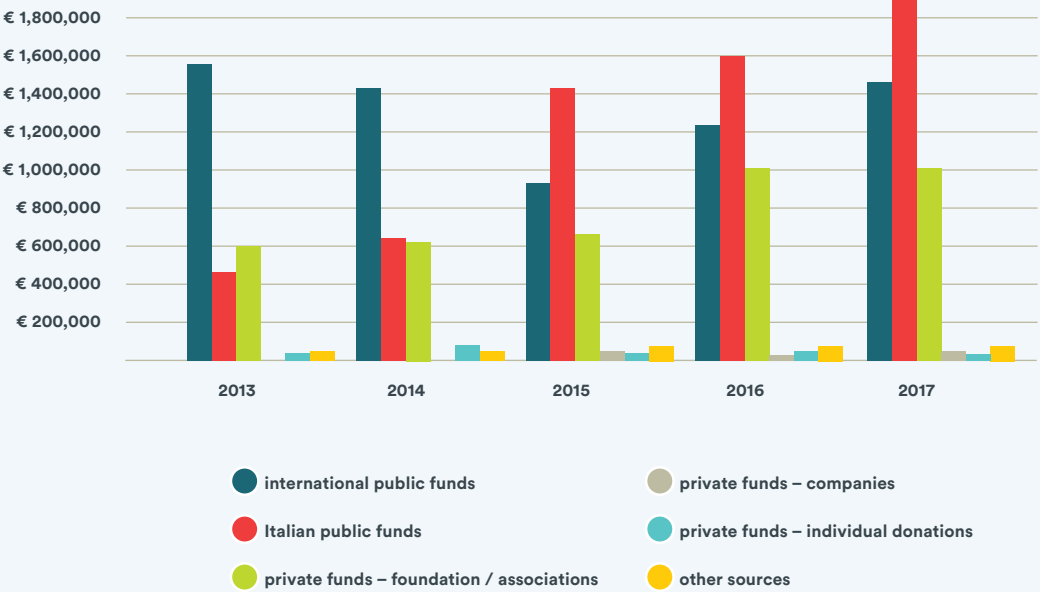
90% of the resources is destined to international cooperation, which remains Istituto Oikos' main sector of intervention.

Education for sustainability projects in Italy and Europe absorb 7% of the resources, while the percentage dedicated to environment planning and management in Italy is 3%.

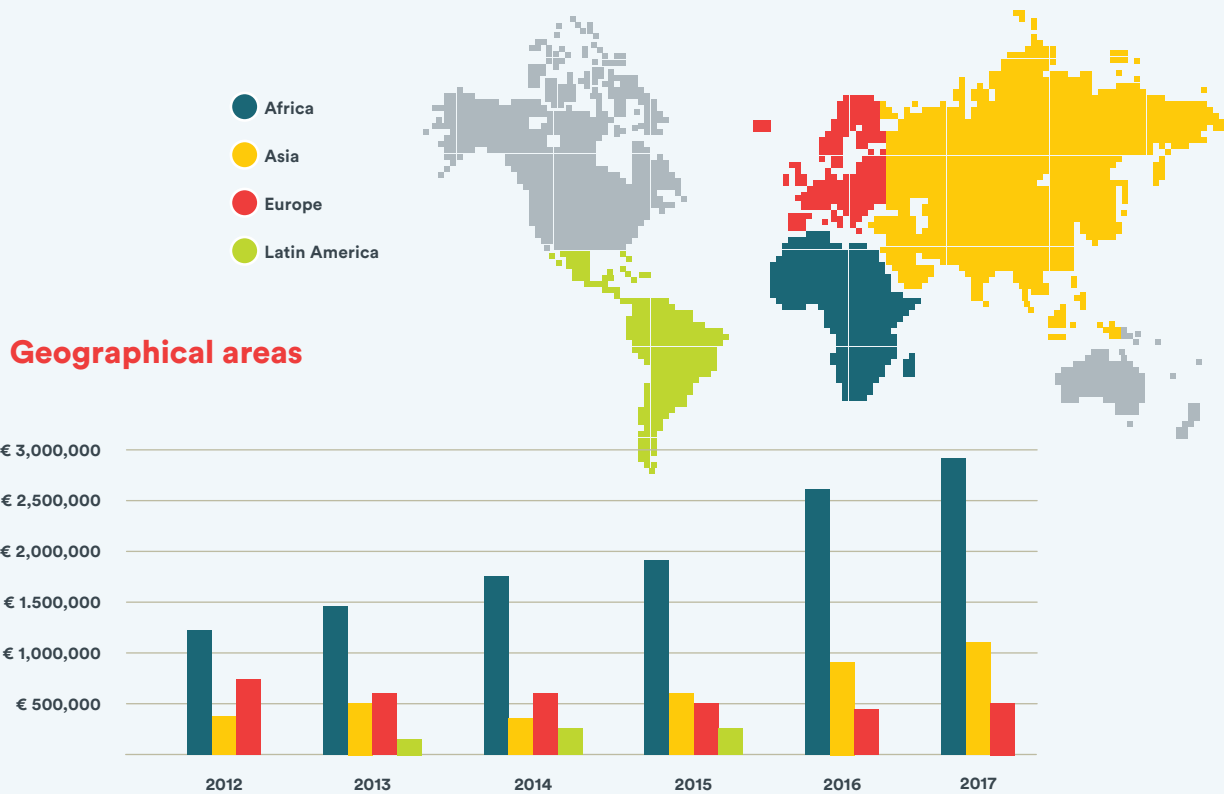
## Sectors of intervention



## Sources of funding



## Geographical areas



# Financial statement

## Balance sheet

	ASSETS	2015	2016	2017
Fixed assets	Tangible fixed assets	€ 14,627.00	€ 10,962.00	€ 22,801.00
	Financial fixed assets (shares)	€ 75,000.00	€ 75,000.00	€ 75,000.00
	<b>Total fixed assets</b>	<b>€ 89,627.00</b>	<b>€ 85,962.00</b>	<b>€ 97,801.00</b>
Working capital	Receivables	€ 33,198.09	€ 39,139.00	€ 29,711.00
	Activities that do not constitute fixed assets	€ 6,356,633.00	€ 9,883,123.00	€ 10,575,122.00
	Liquid financial resources	€ 2,448,603.00	€ 1,608,818.00	€ 3,449,529.00
	<b>Total working capital</b>	<b>€ 8,838,434.09</b>	<b>€ 11,531,080.00</b>	<b>€ 14,054,362.00</b>
	Accrued income and prepaid expenses	€ 2,407.00	€ 1,292.00	€ 16,526.00
	<b>Total assets</b>	<b>€ 8,930,468.09</b>	<b>€ 11,618,334.00</b>	<b>€ 14,168,689.00</b>
	LIABILITIES	2015	2016	2017
	Reserves	€ 636,234.00	€ 756,725.00	€ 811,968.00
	Staff severance indemnity fund	€ 47,646.00	€ 66,169.00	€ 88,377.89
	Debits	€ 8,197,743.00	€ 10,733,877.00	€ 13,142,532.00
	Accrued expenses and deferred income	€ 48,845.00	€ 61,563.00	€ 125,813.00
	<b>Total liabilities</b>	<b>€ 8,930,468.00</b>	<b>€ 11,618,334.00</b>	<b>€ 14,168,690.89</b>

## Income statement

	REVENUE	2015	2016	2017
	Revenue for institutional projects from Private Entities	€ 879,536.93	€ 973,528.00	€ 1,049,760.66
	Revenue for institutional project from Public Entities	€ 2,253,625.58	€ 2,682,007.00	€ 2,930,655.70
	Revenue from fund-raising from individuals	€ 4,148.10	€ 26,262.00	€ 136,383.53
	"5 per mille" Contributions	€ 5,995.38	€ 7,565.00	€ 8,122.21
	Other revenue	€ 39,475.56	€ 51,295.00	€ 53,695.84
	<b>Total institutional income</b>	<b>€ 3,182,781.55</b>	<b>€ 3,740,657.00</b>	<b>€ 4,486,156.94</b>
	Revenue from secondary activities	€ 58762.63	€ 177,912.00	€ 307,538.00
	<b>Total income</b>	<b>€ 3,241,544.18</b>	<b>€ 3,918,569.00</b>	<b>€ 4,793,694.94</b>
	EXPENSES	2015	2016	2017
	Institutional activities expenses	€ 3,061,439.00	€ 3,594,666.00	€ 4,095,739.00
	Secondary activities expenses	€ 60,324.00	€ 174,315.00	€ 304,304.00
	Financial and asset expenses	€ 13,946.00	€ 22,302.00	€ 21,760.00
	Extraordinary expenses	€ 20,706.00		
	Depreciations	€ 7,536.30	€ 6,792.00	€ 9,110.64
	<b>Total expenses</b>	<b>€ 3,163,951.30</b>	<b>€ 3,798,075.00</b>	<b>€ 4,430.914</b>
	Financial year surplus	€ 77,594.00	€ 120,494.00	€ 55,243.00
	<b>Balance</b>	<b>€ 3,241,545.30</b>	<b>€ 3,918,569.00</b>	<b>€ 4,486.157</b>

To protect nature and support the community we need valuable allies who are as passionate and committed as we are.



### Individuals

You can dedicate a particular time in your life to protecting the environment, take part to our **ecovolunteering programmes** in Tanzania or choose a **charity gift** for your wedding, your employees or a loved one: there are many ways to be key players in the protection of the environment and contributing towards a more sustainable future.



### Companies

Private companies, through a partnership with Istituto Oikos, can embark on a pathway towards sustainability and responsibility based on common goals providing value to their brand. There are a lot of ways for collaborating: support a project, sponsor an event, involve the employees in **Staff Engagement programmes**, launch a **Christmas campaign** together.



### Teachers

A sustainable society is possible only through the involvement of citizens, the development of skills and knowledge and the sharing of the values necessary to achieve it. Starting from young people: we want to encourage them to exercise **active and informed citizenship**. **Resources for teachers** are available on our website; you can also join our **training courses developed for students and teachers** with innovative and participatory methodologies.

### For more information contact

[info@istituto-oikos.org](mailto:info@istituto-oikos.org) or visit the website

[www.istituto-oikos.org](http://www.istituto-oikos.org)

### Word of mouth

Passing on messages, information and good practices is an important part of our work. Help us to reach more and more people by sharing our initiatives and our materials on:



Istituto Oikos Onlus



istituto\_oikos\_onlus



istitutoOikos





## **Donations**

### **Bank account**

Banca Popolare di Sondrio, Ag. 1, via Porpora 104 — 20131 Milano  
a/c no. 6906/78 78 in the name of Istituto Oikos Onlus  
IBAN IT80R0569601602000006906X78  
ABI 05696 — Sort code 01602 — CIN R

### **Postal account**

61923629 in the name of Istituto Oikos Onlus

**Donations made to Istituto Oikos  
are amenable to tax deduction.**







For the photos included  
in this document we thank:

Carlo Morelli (09)

Chiara Luxardo (06)

Filippo Romano (15)

Giampiero Gandolfo (01, 07, 12, 16, 17)

Giuseppe Salerno (20)

Luca Santomauro (21)

Michelangelo Pignani/FFI (03)

Muindi Semi di Sorriso Onlus (cover, 19)

Ralf Bürglin (11)

Printed on recycled paper ♻



**Istituto Oikos Onlus**

---

Via Crescenzago 1  
20134 Milano — Italy  
T +39 02 21597581  
F +39 02 21598963

[info@istituto-oikos.org](mailto:info@istituto-oikos.org)  
[www.istituto-oikos.org](http://www.istituto-oikos.org)